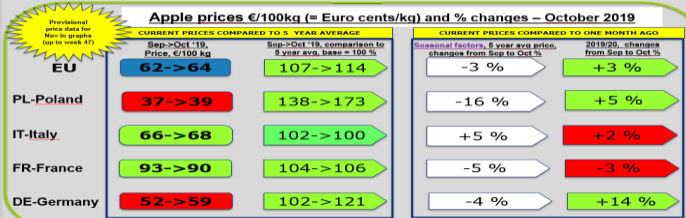
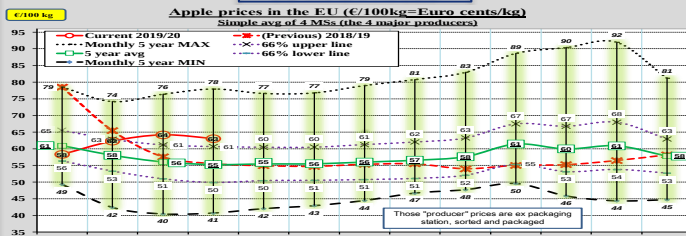
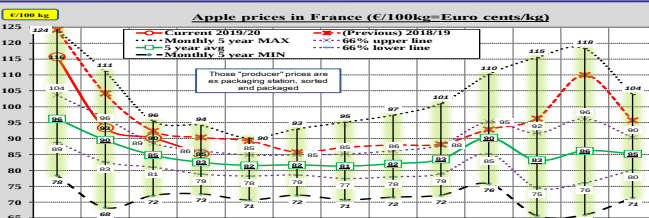
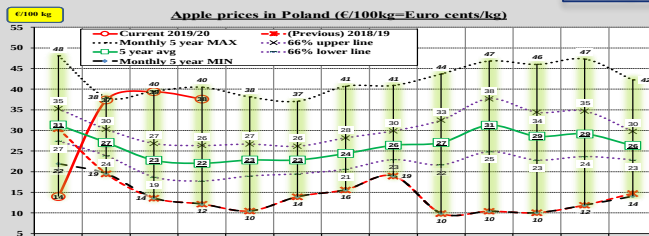


Prices  
Production  
Trade  
EU Balance  
Export diversification

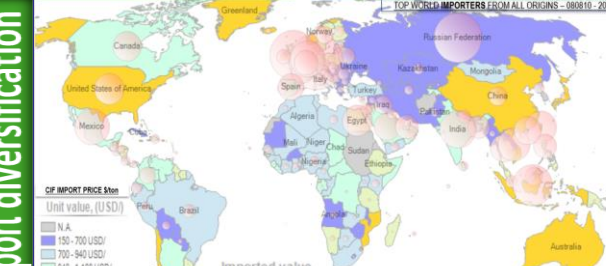
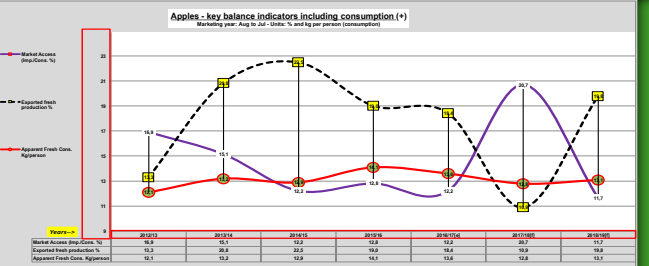
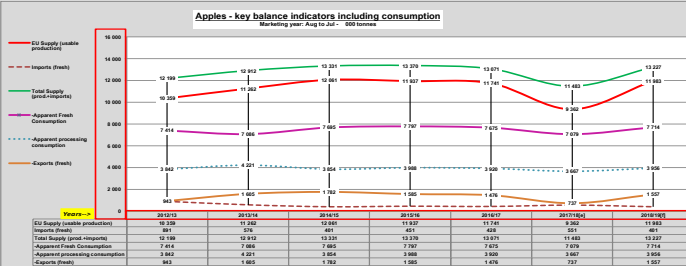
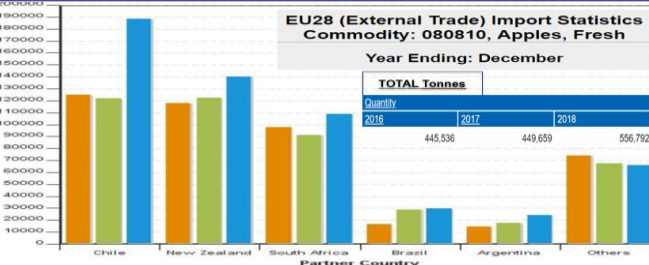
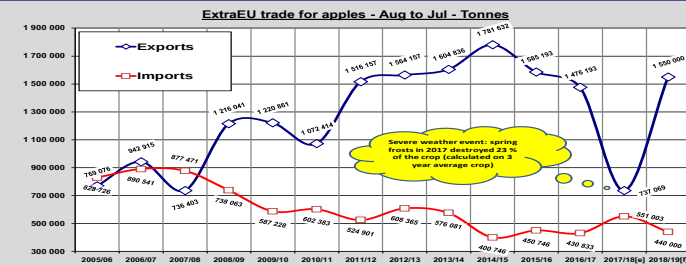
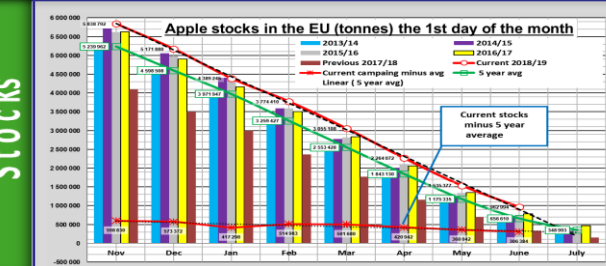
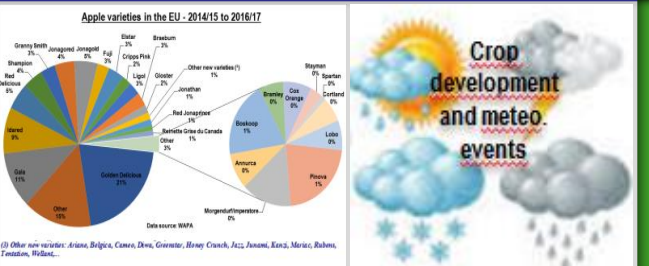
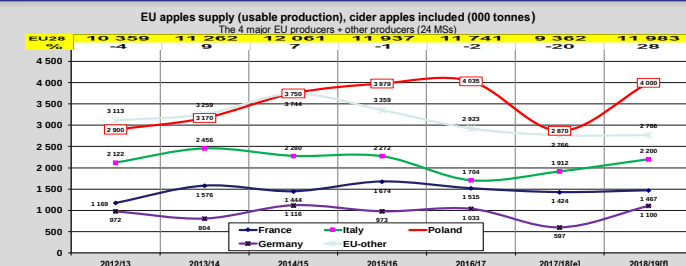
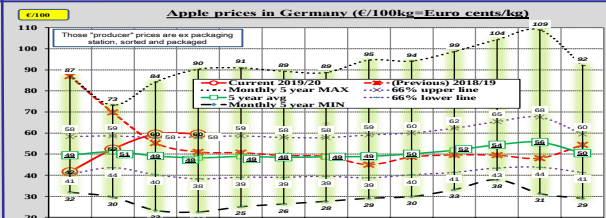
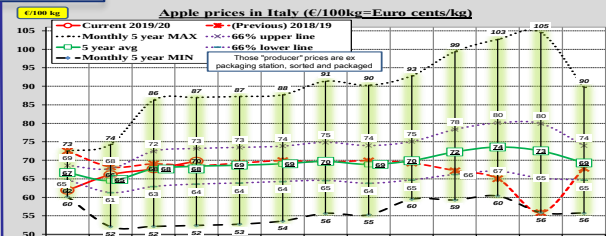
## EU AVG PRICES



## APPLE PRICES IN POLAND (€/100kg=Euro cents/kg)



## MS PRICES





## INDEX

### **0. Summary overview, market update**

#### **1. Prices**

- \* EU prices
- \* MS prices for major producers

#### **2. Production (by variety + extreme weather events + stocks)**

#### **3. Trade**

- \* Evolution of the trade balance
- \* Import monitoring
- \* Export development

#### **4. Key balance indicators including CONSUMPTION**

#### **5. Export diversification**



## 0. SUMMARY OVERVIEW, MARKET UPDATE

### RECENT DEVELOPMENTS – Marketing year 2019/20

1. As expected from a moderate crop, both consolidated price data for October and provisional price data for November are significantly above the average price of the reference 5 year period.
2. As we are moving towards a small crop, a price recovery is ongoing. Marketing year 2019/20 started the 1st of August. According to Wapa/Prognosfruit the new crop will be small (-20% on preceding year and -11% below 5 year reference average). In this context average prices for the new crop are expected to go beyond +20% on 5 year average). Detailed info on the new crop can be found here: [http://www.wapa-association.org/docs/2019/European\\_summary\\_reduced.pdf](http://www.wapa-association.org/docs/2019/European_summary_reduced.pdf)
3. The remaining stocks from the preceding crop are relatively high but there is nothing to worry about since these stocks represent just 4,6% of the average crop.
4. The campaign that finished registered EU prices at about average level; at MS state, nevertheless, there were very big differences according to the Member State:
  - prices in PL were among the lowest of recent marketing years;
  - FR prices, on the opposite, were very high;
  - DE prices were slightly above average;
  - IT prices were a little below average and worsened during the last two months.
5. For the incoming campaign there are two important factors to look at that are fundamental for EU prices and farm incomes:
  - a) internal EU demand;
  - b) the EU dynamism in the use of all possible extra-EU export opportunities.
6. Weather factors are also to observed carefully because of their important weight in quality (sugar content, taste, colour...) and especially as a major element that will determine whether or not the crop can be stored for a long time in excellent quality conditions.

## 1. PRICES

### 1.1. EU Prices

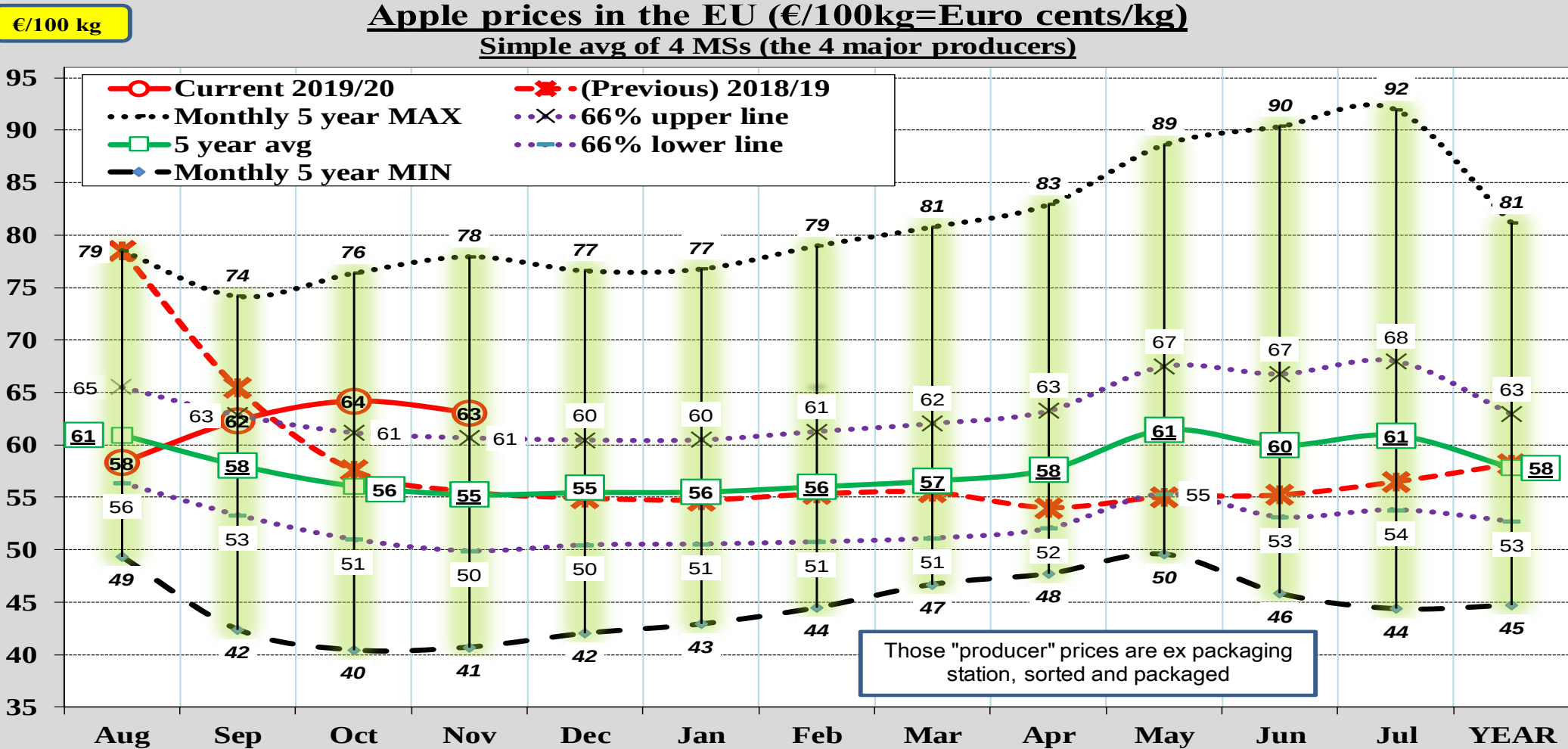
### 1.2. MS prices for major producers

\* Poland (1st EU28 volume producer)

\* Italy (2nd)

\* France (3rd)

\* Germany (4th)



Provisional  
price data for  
Nov in graphs  
(up to week 47)

## Apple prices €/100kg (= Euro cents/kg) and % changes – October 2019

### CURRENT PRICES COMPARED TO 5 YEAR AVERAGE

Sep->Oct '19,  
Price, €/100 kg

**62->64**

Sep->Oct '19, comparison to  
5 year avg, base = 100 %

**107->114**

PL-Poland

**37->39**

**138->173**

IT-Italy

**66->68**

**102->100**

FR-France

**93->90**

**104->106**

DE-Germany

**52->59**

**102->121**

### CURRENT PRICES COMPARED TO ONE MONTH AGO

Seasonal factors, 5 year avg price,  
changes from Sep to Oct %

**-3 %**

2019/20, changes  
from Sep to Oct %

**+3 %**

**-16 %**

**+5 %**

**+5 %**

**+2 %**

**-5 %**

**-3 %**

**-4 %**

**+14 %**

## Apple prices €/100kg (= Euro cents/kg) and % changes – September 2019

| CURRENT PRICES COMPARED TO 5 YEAR AVERAGE |                                             | CURRENT PRICES COMPARED TO ONE MONTH AGO                           |                                                                          |                                               |
|-------------------------------------------|---------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------------|-----------------------------------------------|
|                                           | <u>Aug-&gt;Sep '19,<br/>Price, €/100 kg</u> | <u>Aug-&gt;Sep '19, comparison to<br/>5 year avg, base = 100 %</u> | <u>Seasonal factors, 5 year avg price,<br/>changes from Aug to Sep %</u> | <u>2019/20, changes<br/>from Aug to Sep %</u> |
| EU                                        | 58->64                                      | 96->109                                                            | -5 %                                                                     | +9 %                                          |
| PL-Poland                                 | 14->37                                      | 44->138                                                            | -14 %                                                                    | +168 %                                        |
| IT-Italy                                  | 62->66                                      | 93->102                                                            | -3 %                                                                     | +7 %                                          |
| FR-France                                 | 116->98                                     | 120->110                                                           | -7 %                                                                     | -15 %                                         |
| DE-Germany                                | 42->52                                      | 84->102                                                            | +3 %                                                                     | +26 %                                         |

## Apple prices €/100kg (= Euro cents/kg) and % changes – August 2019

|                   | CURRENT PRICES COMPARED TO 5 YEAR AVERAGE |                                                         | CURRENT PRICES COMPARED TO ONE MONTH AGO       |                                            |
|-------------------|-------------------------------------------|---------------------------------------------------------|------------------------------------------------|--------------------------------------------|
|                   | Jul->Aug '19,<br>Price, €/100 kg          | Jul->Aug '19, comparison to<br>5 year avg, base = 100 % | 5 year avg price,<br>changes from Jul to Aug % | 18/19->19/20, changes<br>from Jul to Aug % |
| <b>EU</b>         | <b>56-&gt;58</b>                          | <b>94-&gt;96</b>                                        | <b>+1 %</b>                                    | <b>+3 %</b>                                |
| <b>PL-Poland</b>  | <b>12-&gt;14</b>                          | <b>38-&gt;44</b>                                        | <b>-1 %</b>                                    | <b>+18 %</b>                               |
| <b>IT-Italy</b>   | <b>56-&gt;62</b>                          | <b>74-&gt;93</b>                                        | <b>-11 %</b>                                   | <b>+11 %</b>                               |
| <b>FR-France</b>  | <b>110-&gt;116</b>                        | <b>140-&gt;120</b>                                      | <b>+23 %</b>                                   | <b>+5 %</b>                                |
| <b>DE-Germany</b> | <b>48-&gt;42</b>                          | <b>86-&gt;84</b>                                        | <b>-11 %</b>                                   | <b>-14 %</b>                               |

## Apple prices €/100kg (= Euro cents/kg) and % changes – July 2019

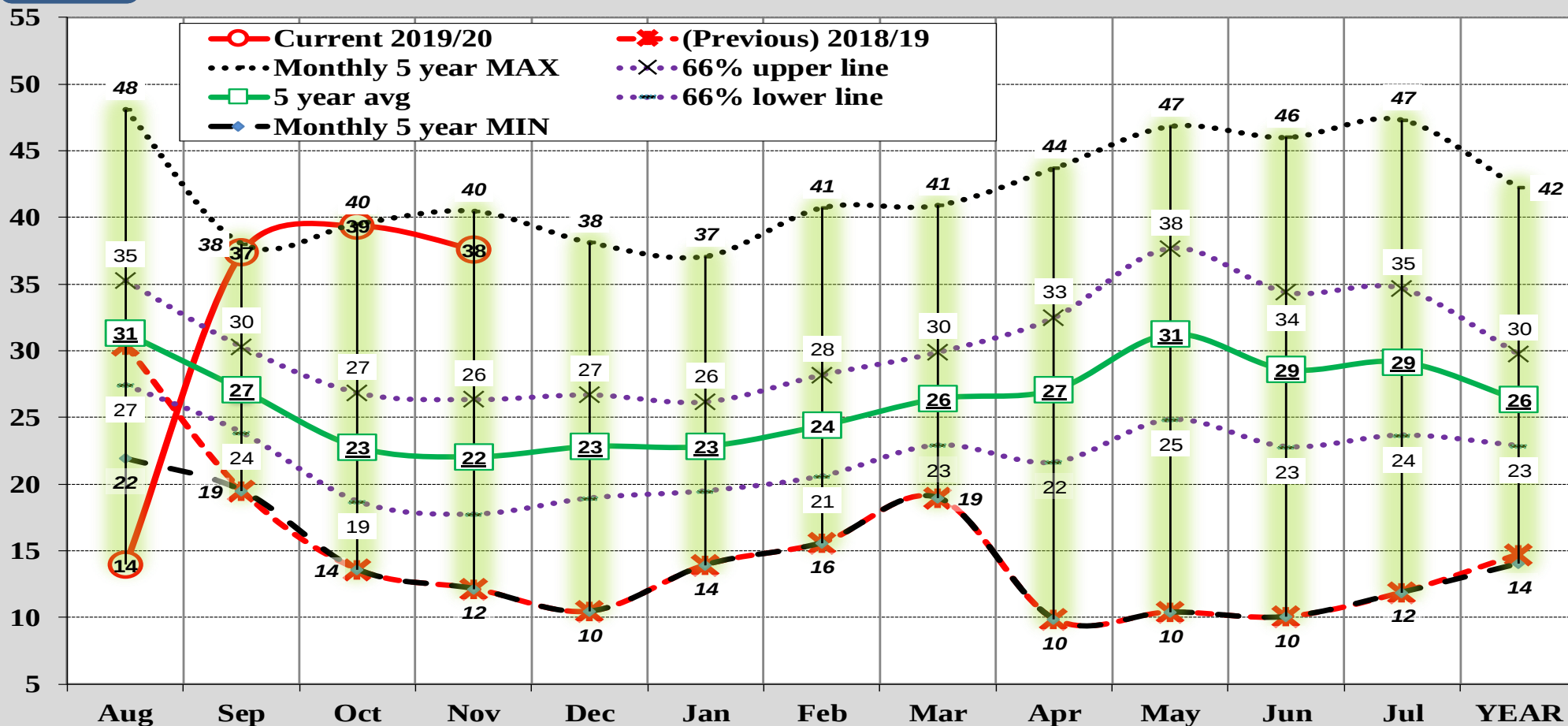
|                   | CURRENT PRICES COMPARED TO 5 YEAR AVERAGE |                                                         | CURRENT PRICES COMPARED TO ONE MONTH AGO       |                                       |
|-------------------|-------------------------------------------|---------------------------------------------------------|------------------------------------------------|---------------------------------------|
|                   | Jun->Jul '19,<br>Price, €/100 kg          | Jun->Jul '19, comparison to<br>5 year avg, base = 100 % | 5 year avg price,<br>changes from Jun to Jul % | 2018/19, changes<br>from Jun to Jul % |
| <b>EU</b>         | <b>55-&gt;56</b>                          | <b>92-&gt;94</b>                                        | <b>0 %</b>                                     | <b>+2 %</b>                           |
| <b>PL-Poland</b>  | <b>10-&gt;12</b>                          | <b>31-&gt;38</b>                                        | <b>-4 %</b>                                    | <b>+18 %</b>                          |
| <b>IT-Italy</b>   | <b>65-&gt;56</b>                          | <b>86-&gt;74</b>                                        | <b>0 %</b>                                     | <b>-14 %</b>                          |
| <b>FR-France</b>  | <b>96-&gt;110</b>                         | <b>123-&gt;140</b>                                      | <b>0 %</b>                                     | <b>+14 %</b>                          |
| <b>DE-Germany</b> | <b>49-&gt;48</b>                          | <b>90-&gt;86</b>                                        | <b>+2 %</b>                                    | <b>-3 %</b>                           |

## Apple prices €/100kg (= Euro cents/kg) and % changes – June 2019

| CURRENT PRICES COMPARED TO 5 YEAR AVERAGE |                                             | CURRENT PRICES COMPARED TO ONE MONTH AGO                           |                                                        |                                               |
|-------------------------------------------|---------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------|-----------------------------------------------|
|                                           | <u>May-&gt;Jun '19,<br/>Price, €/100 kg</u> | <u>May-&gt;Jun '19, comparison to<br/>5 year avg, base = 100 %</u> | <u>5 year avg price,<br/>changes from May to Jun %</u> | <u>2018/19, changes<br/>from May to Jun %</u> |
| EU                                        | 55->55                                      | 89->92                                                             | -2 %                                                   | +0 %                                          |
| PL-Poland                                 | 10->10                                      | 30->31                                                             | -6 %                                                   | -3 %                                          |
| IT-Italy                                  | 67->65                                      | 91->86                                                             | +2 %                                                   | -3 %                                          |
| FR-France                                 | 93->96                                      | 108->123                                                           | -9 %                                                   | +4 %                                          |
| DE-Germany                                | 50->49                                      | 95->90                                                             | +5 %                                                   | +0 %                                          |

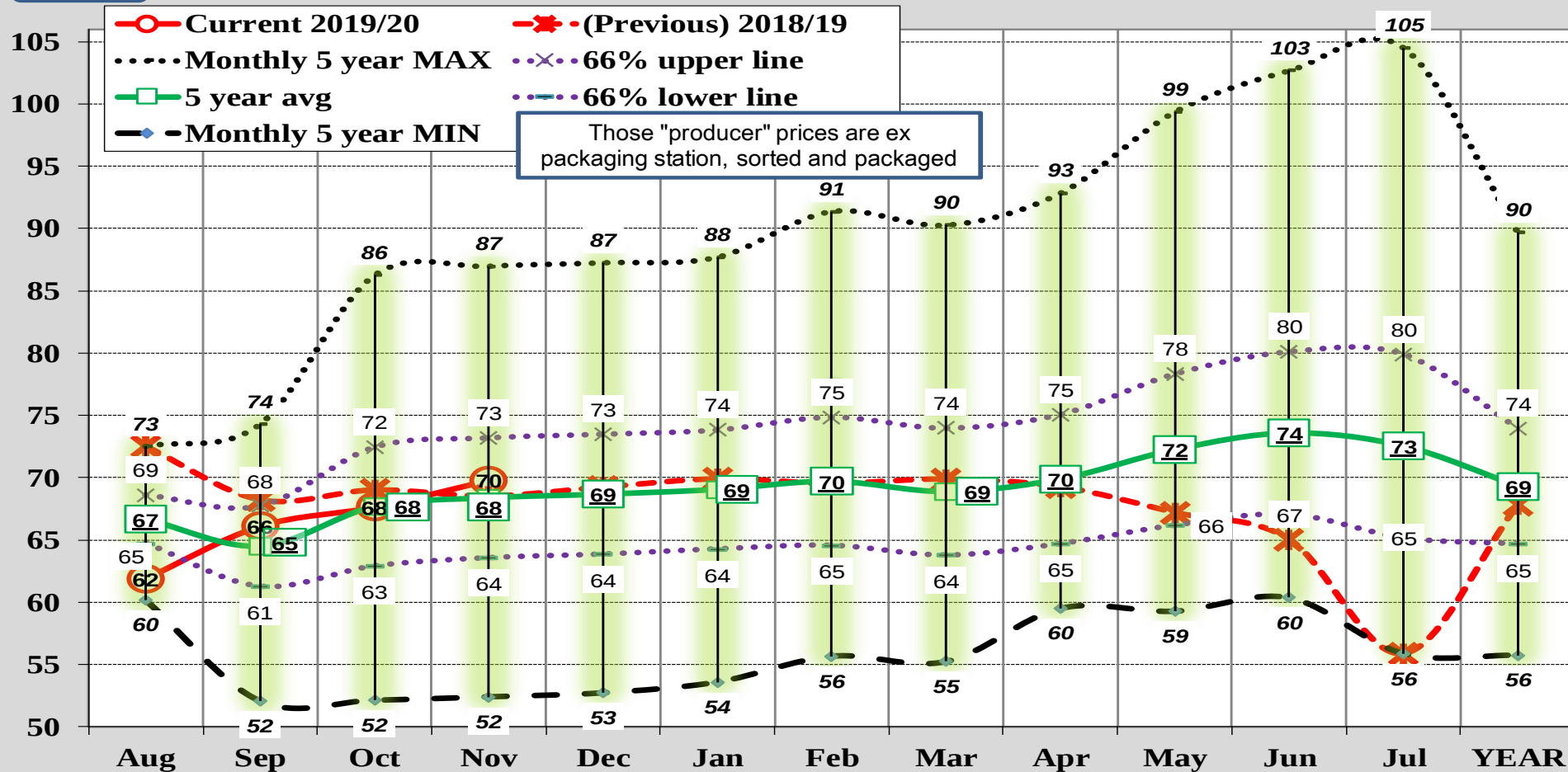
€/100 kg

## Apple prices in Poland (€/100kg=Euro cents/kg)



€/100 kg

## Apple prices in Italy (€/100kg=Euro cents/kg)

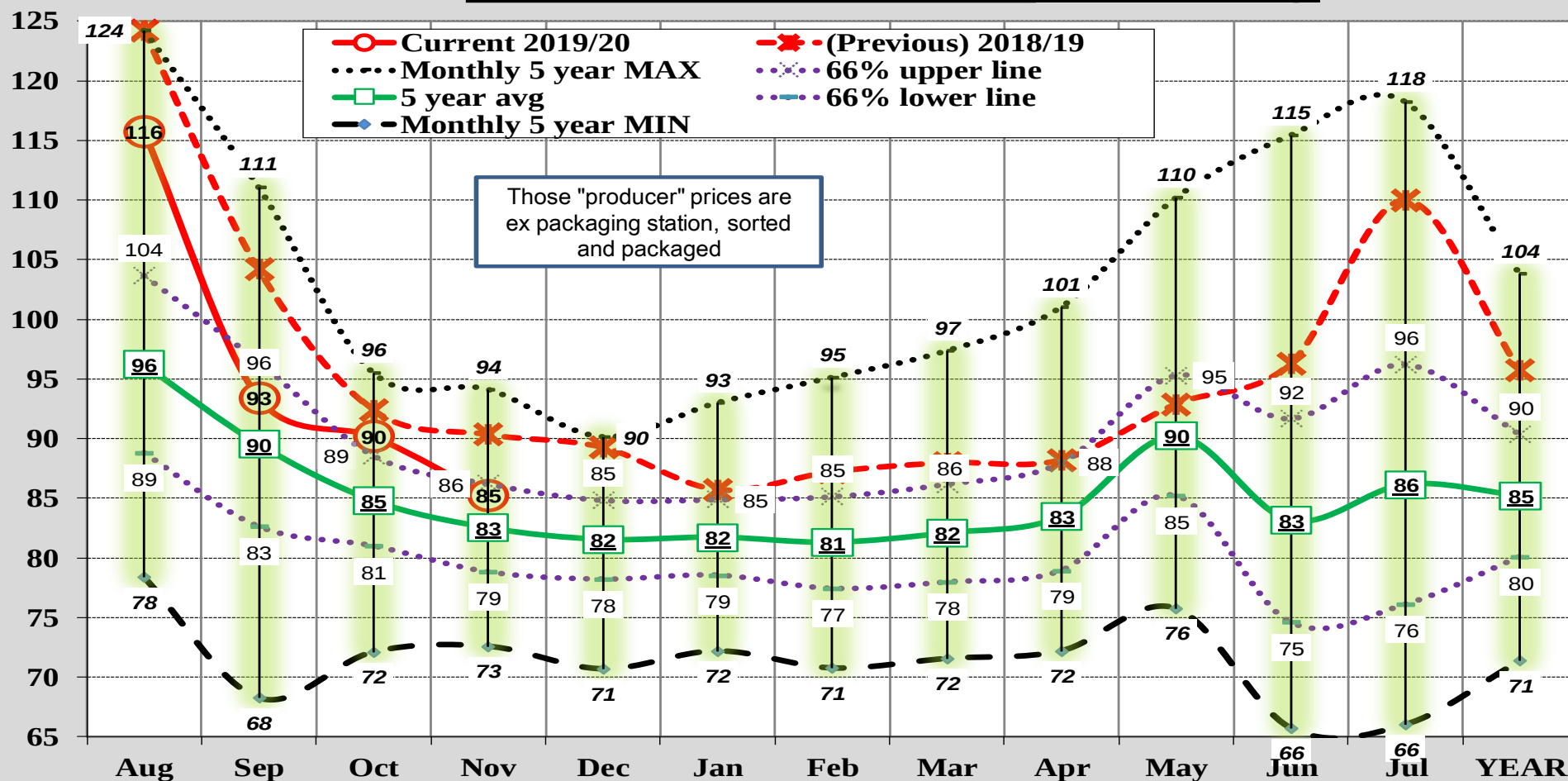




European

€/100 kg

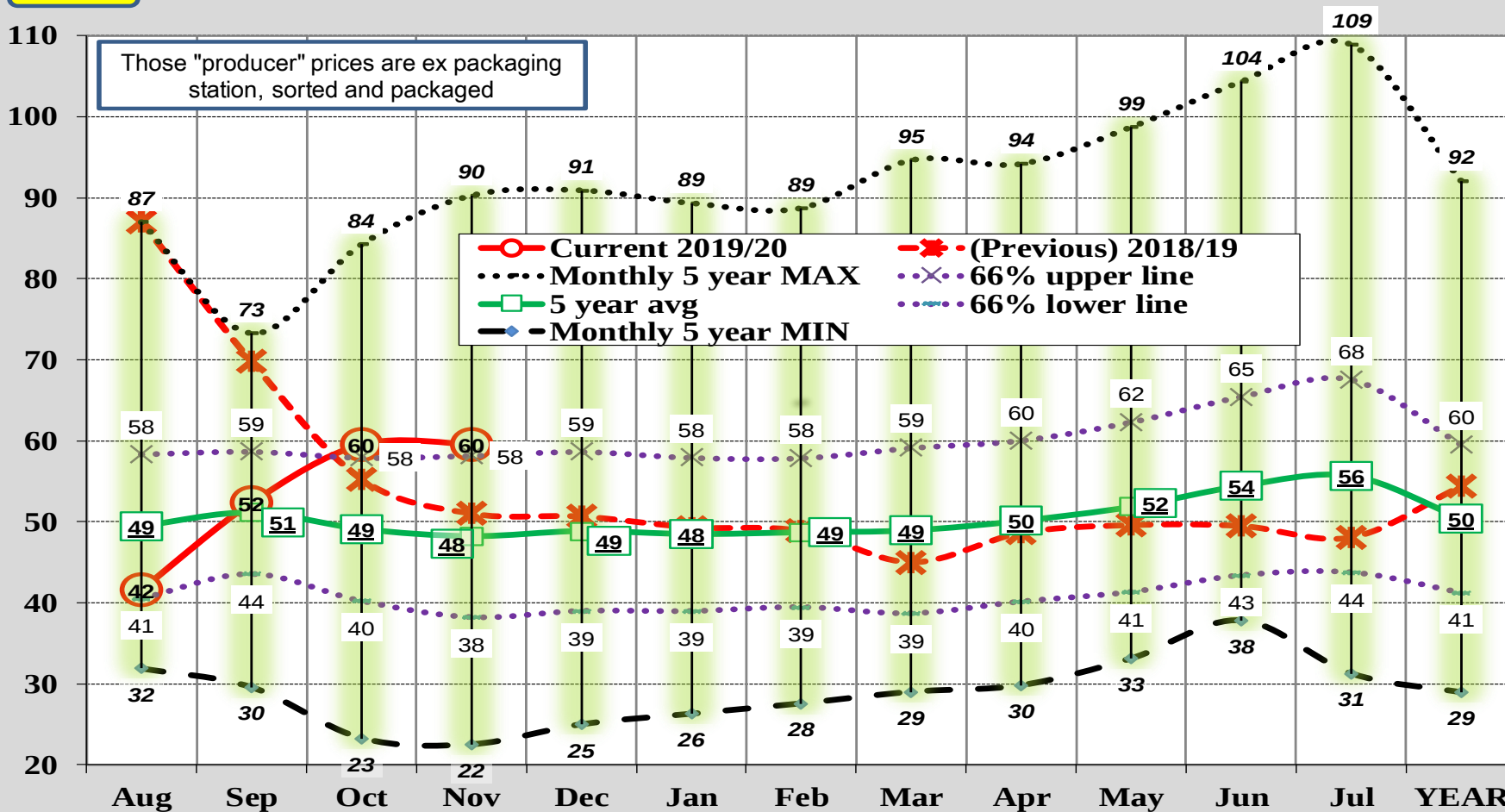
## Apple prices in France (€/100kg=Euro cents/kg)





€/100

## Apple prices in Germany (€/100kg=Euro cents/kg)





## **2. PRODUCTION**

**2.1. EU production for MSs that are major producers**

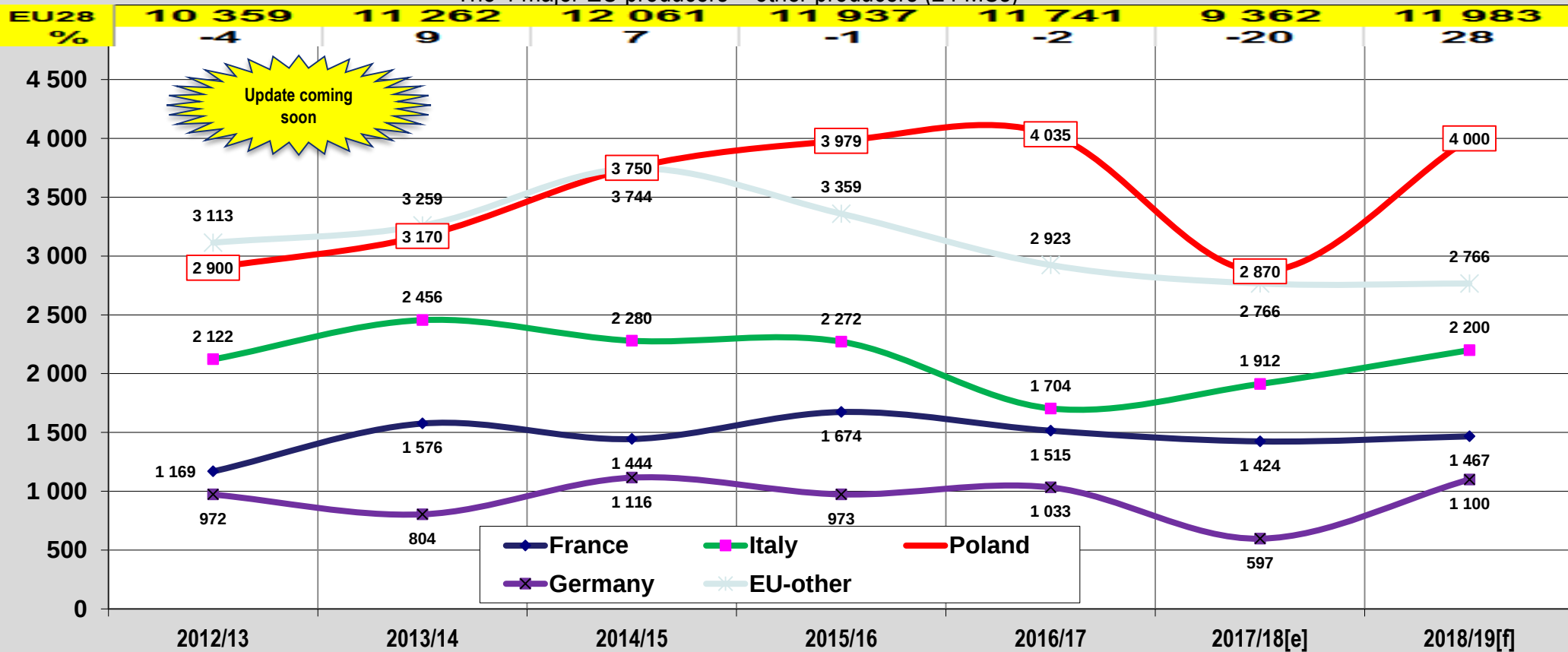
**2.2. EU production by variety (%)**

**2.3. Extreme weather events**

**2.4. Apple stocks**

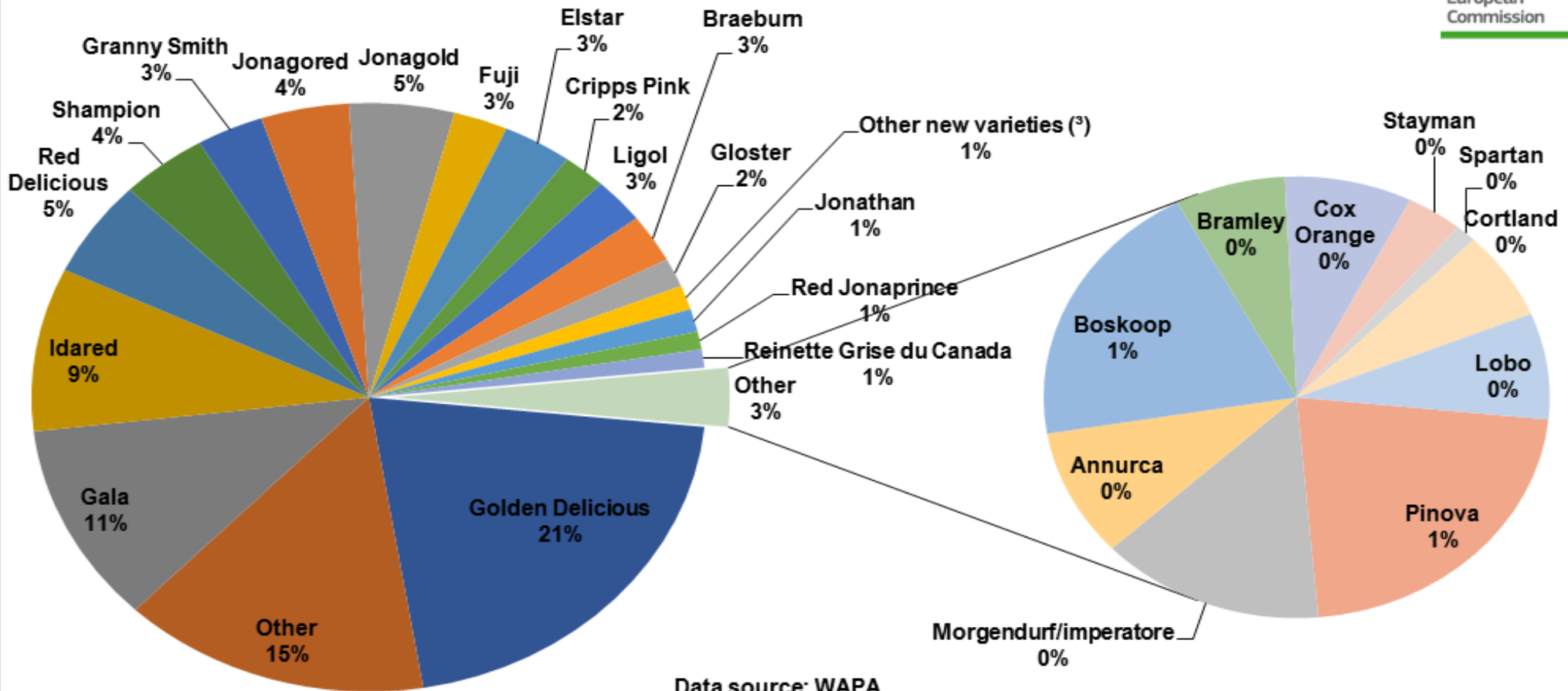
## EU apples supply (usable production), cider apples included (000 tonnes)

The 4 major EU producers + other producers (24 MSs)



Further detail

# Apple varieties in the EU - 2014/15 to 2016/17



Data source: WAPA

(3) Other new varieties: Ariane, Belgica, Cameo, Diwa, Greenstar, Honey Crunch, Jazz, Junami, Kanzi, Maria c, Rubens, Tentation, Wellant,...



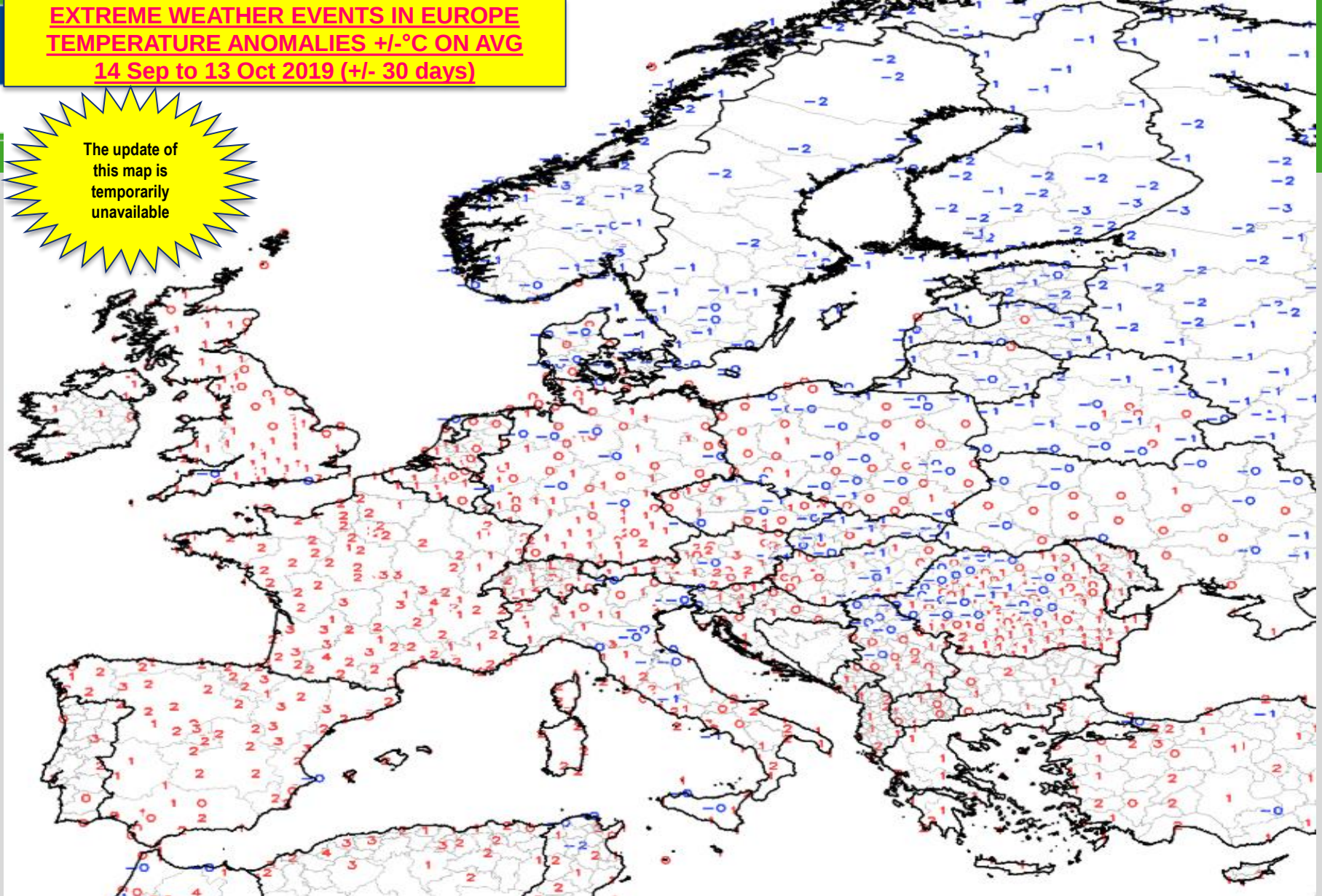
General index

Agro-weather index

## WEATHER FACTORS IN FRUIT AND VEGETABLE PRODUCTIONS

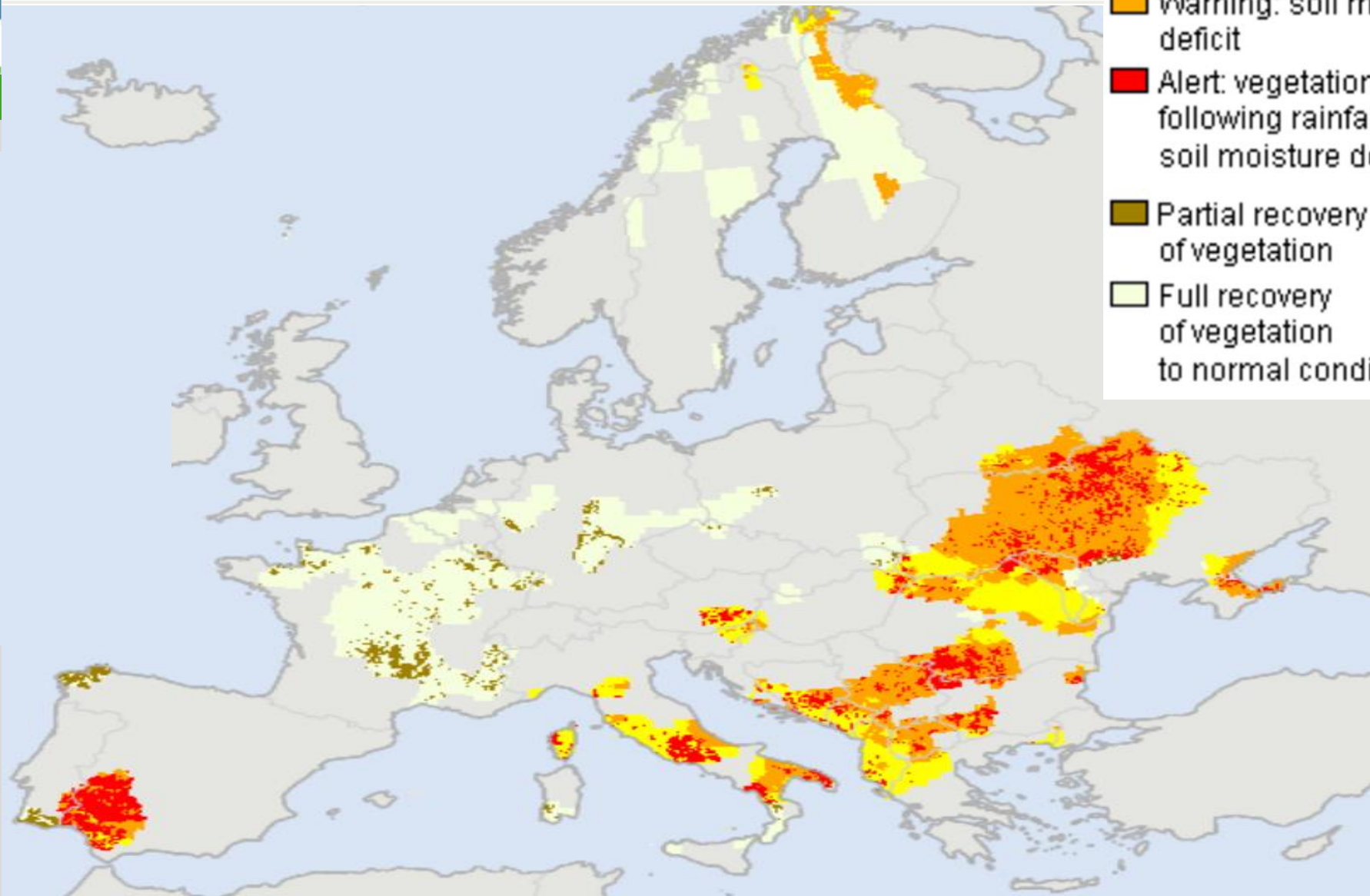
**EXTREME WEATHER EVENTS IN EUROPE**  
**TEMPERATURE ANOMALIES +/-°C ON AVG**  
**14 Sep to 13 Oct 2019 (+/- 30 days)**

The update of  
this map is  
temporarily  
unavailable



Source: Climate Prediction Center

-  Watch: rainfall deficit
-  Warning: soil moisture deficit
-  Alert: vegetation stress following rainfall / soil moisture deficit
-  Partial recovery of vegetation
-  Full recovery of vegetation to normal conditions

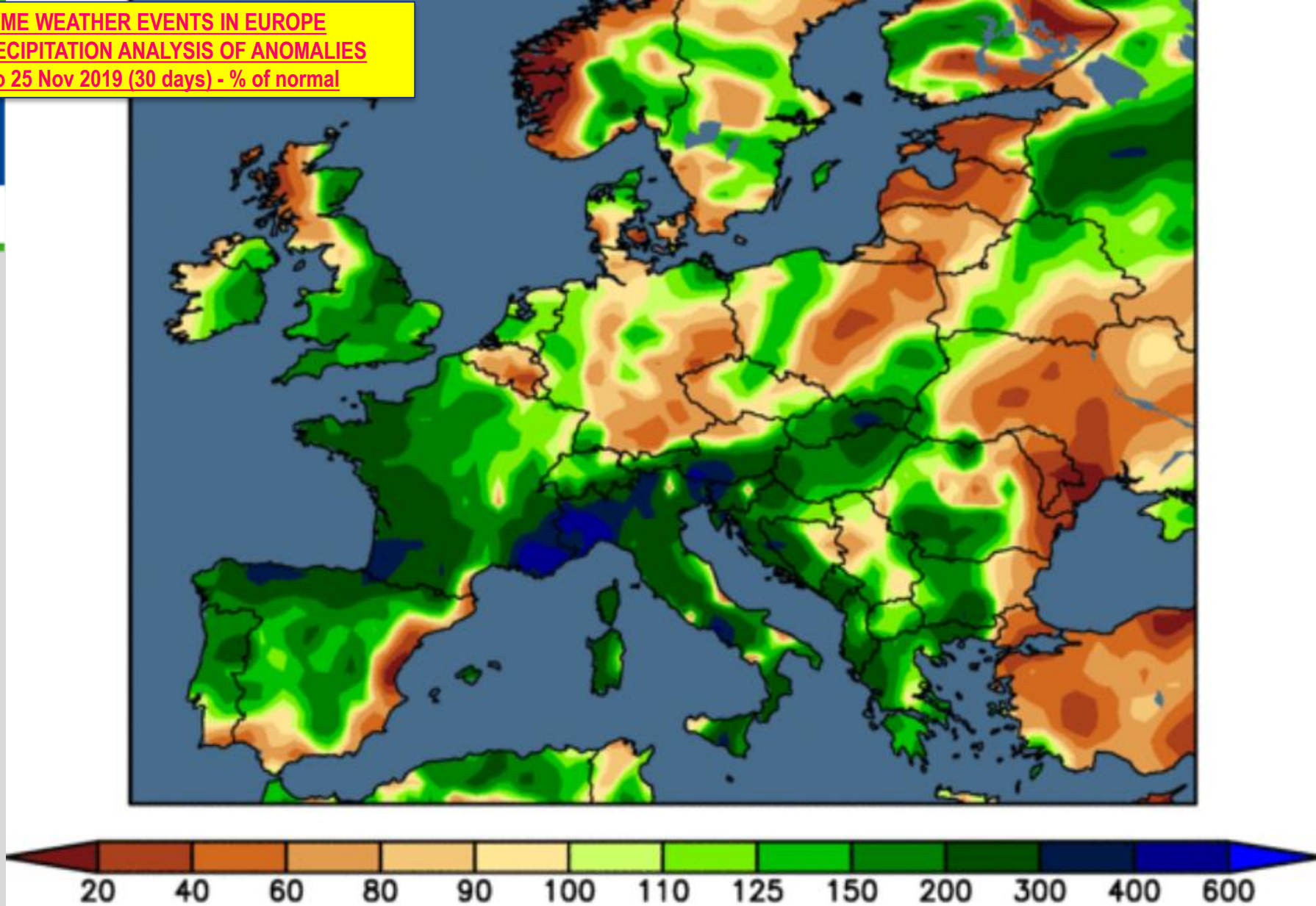


Source: JRC

**EXTREME WEATHER EVENTS IN EUROPE**  
**30 DAY PRECIPITATION ANALYSIS OF ANOMALIES**  
**26 Oct to 25 Nov 2019 (30 days) - % of normal**



European  
Commission



Further detail

Source: Ag Weather

↑  
Previous

↓  
Next

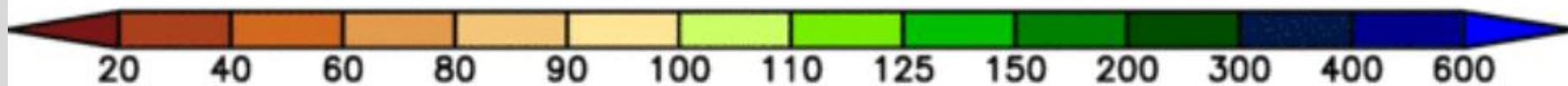
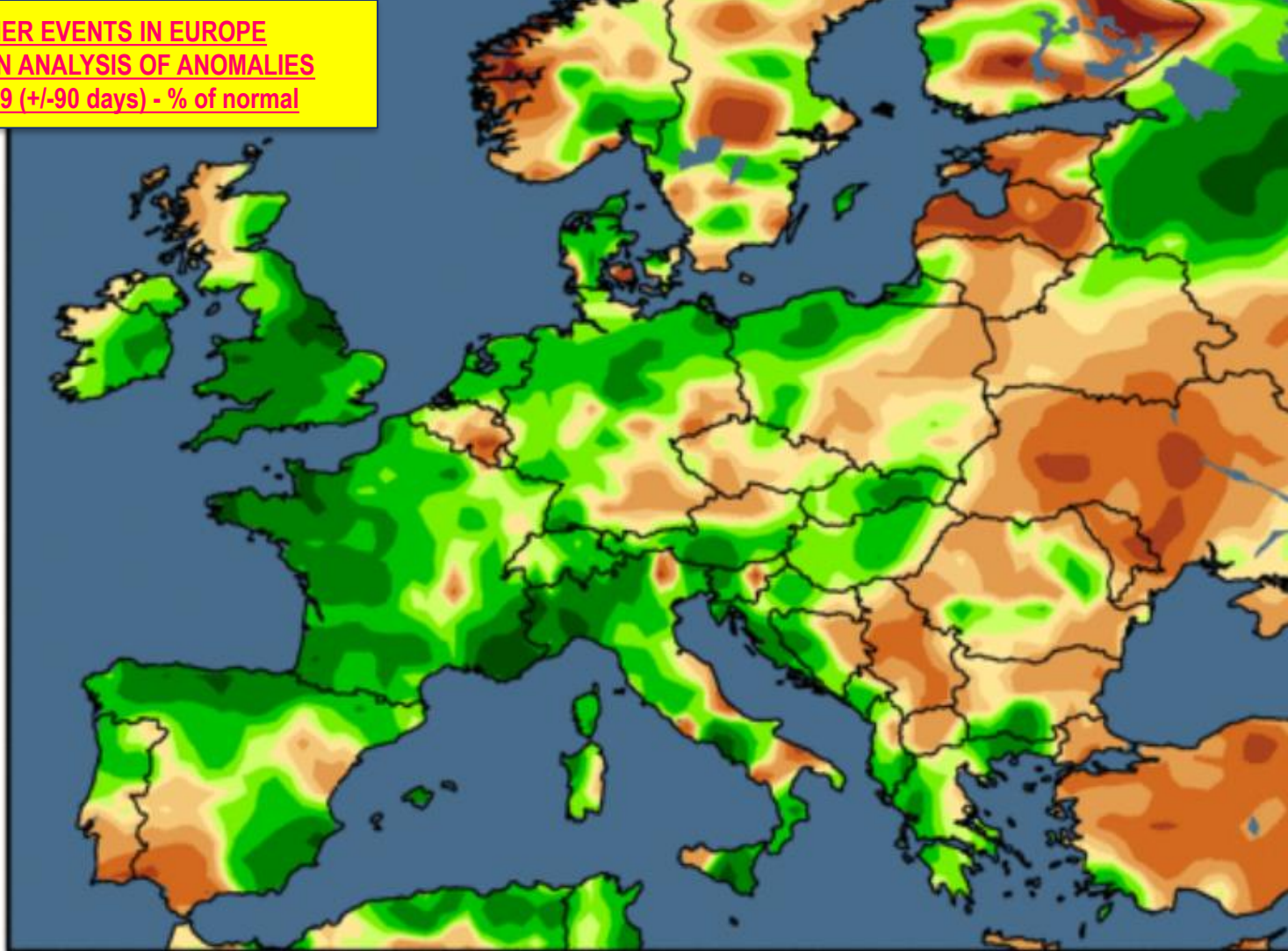
Agriculture  
and Rural  
Development

➡ back to Dashboard

**EXTREME WEATHER EVENTS IN EUROPE**  
**90 DAY PRECIPITATION ANALYSIS OF ANOMALIES**  
**26 Aug to 25 Nov 2019 (+/-90 days) - % of normal**



European  
Commission



Further detail

Source: Ag Weather

↑  
Previous

↓  
Next

➡ back to Dashboard

Agriculture  
and Rural  
Development

# EXTREME WEATHER EVENTS IN EUROPE

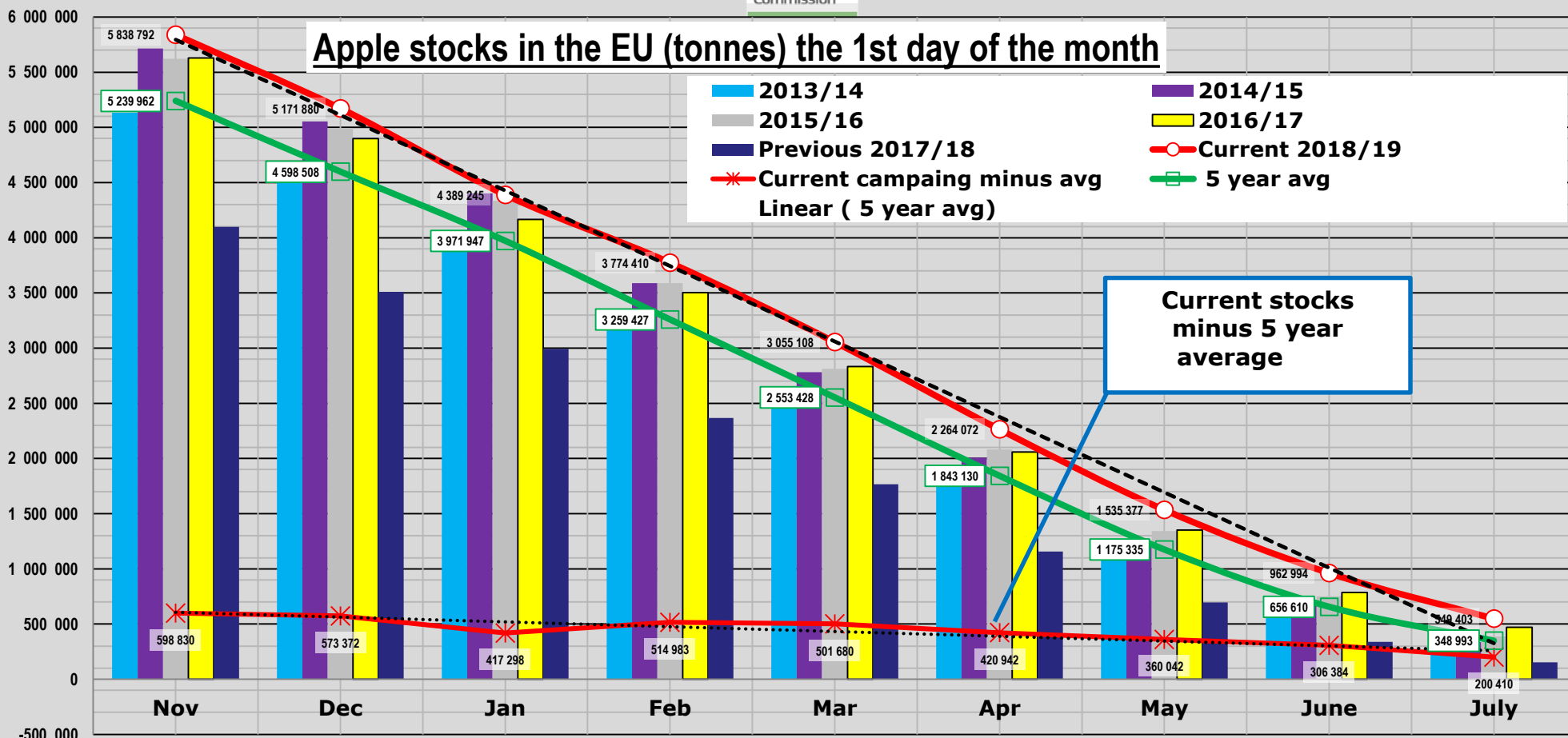
## 16 Oct to 25 Nov 2019



▼ tornado    □ severe wind    ▲ large hail    ● heavy rain  
 ▽ funnel cloud    ▽ gustnado    ▽ dust devil  
 ☄ heavy snowfall/snowstorm    ❄ ice accumulation    ❄ avalanche    ⚡ damaging lightning



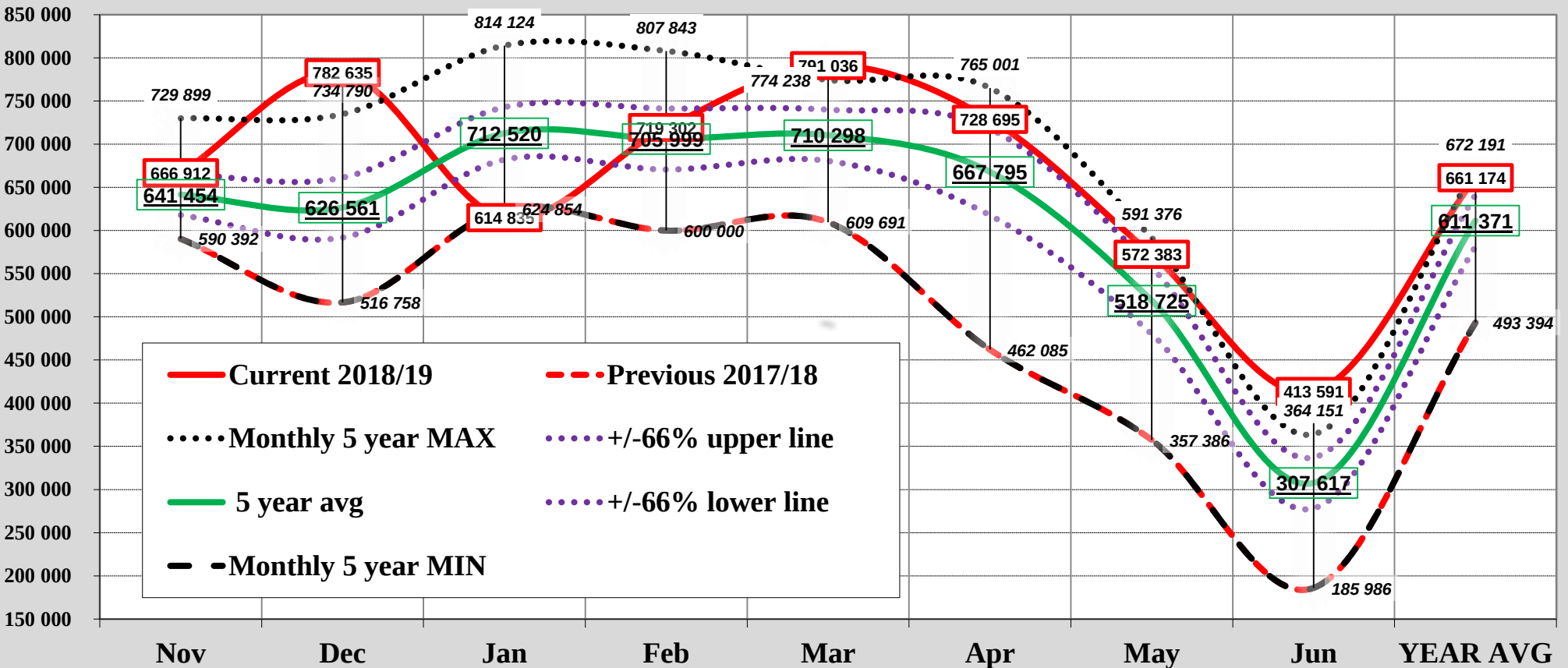
Source: Severe weather database



Data sources: WAPA&AMI

tonnes

## Apples - Monthly unstocking rates in the EU - tonnes



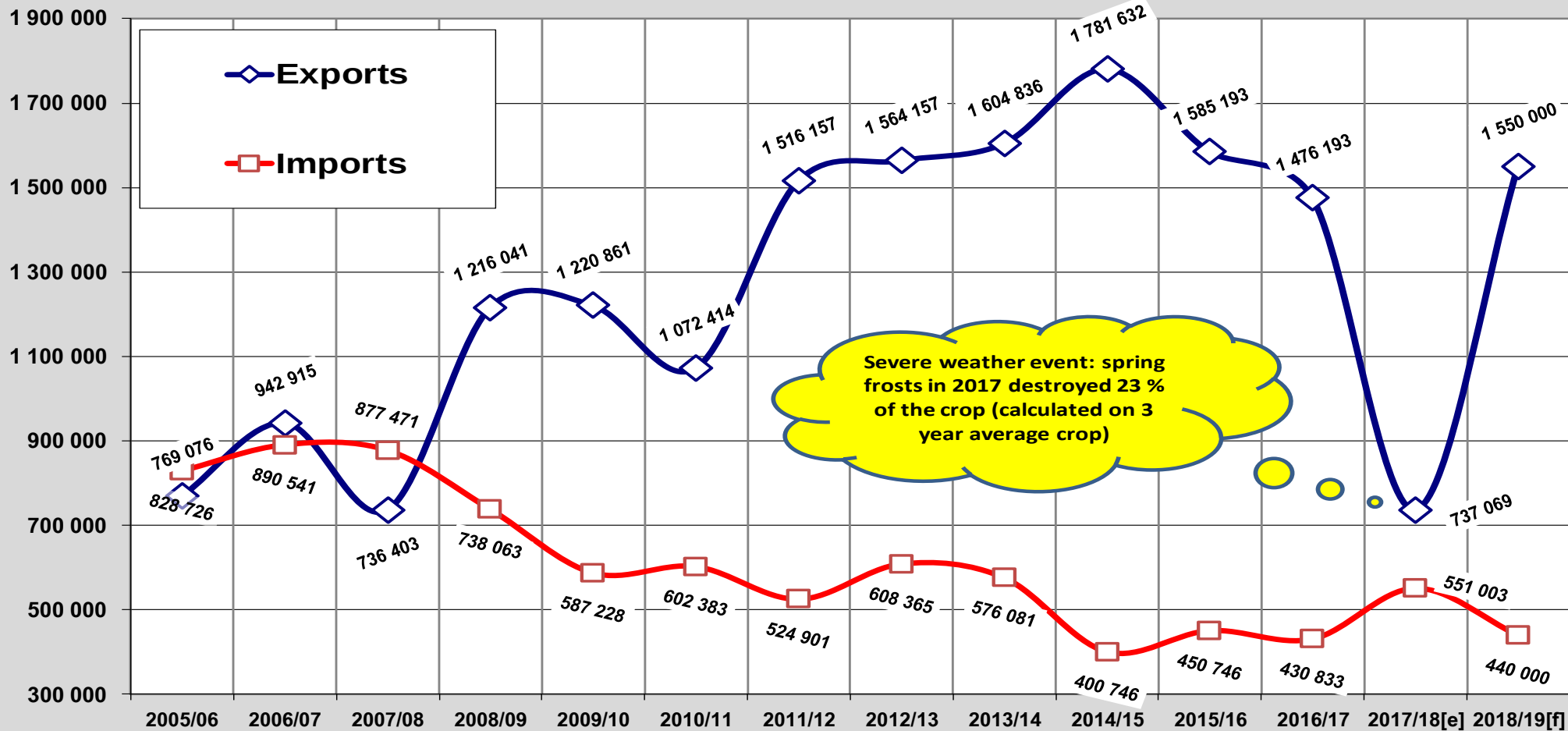
## 3. TRADE

### 3.1. Evolution of the trade balance

### 3.2. Import monitoring

### 2.3. Export development (export diversification is under section 5)

## ExtraEU trade for apples - Aug to Jul - Tonnes





## EU28 (External Trade) Import Statistics Commodity: 080810, Apples, Fresh

Year Ending: December

2016  
2017  
2018

TOTAL Tonnes

Quantity

2016

2017

2018

445,536

449,659

556,792

Source: GTA

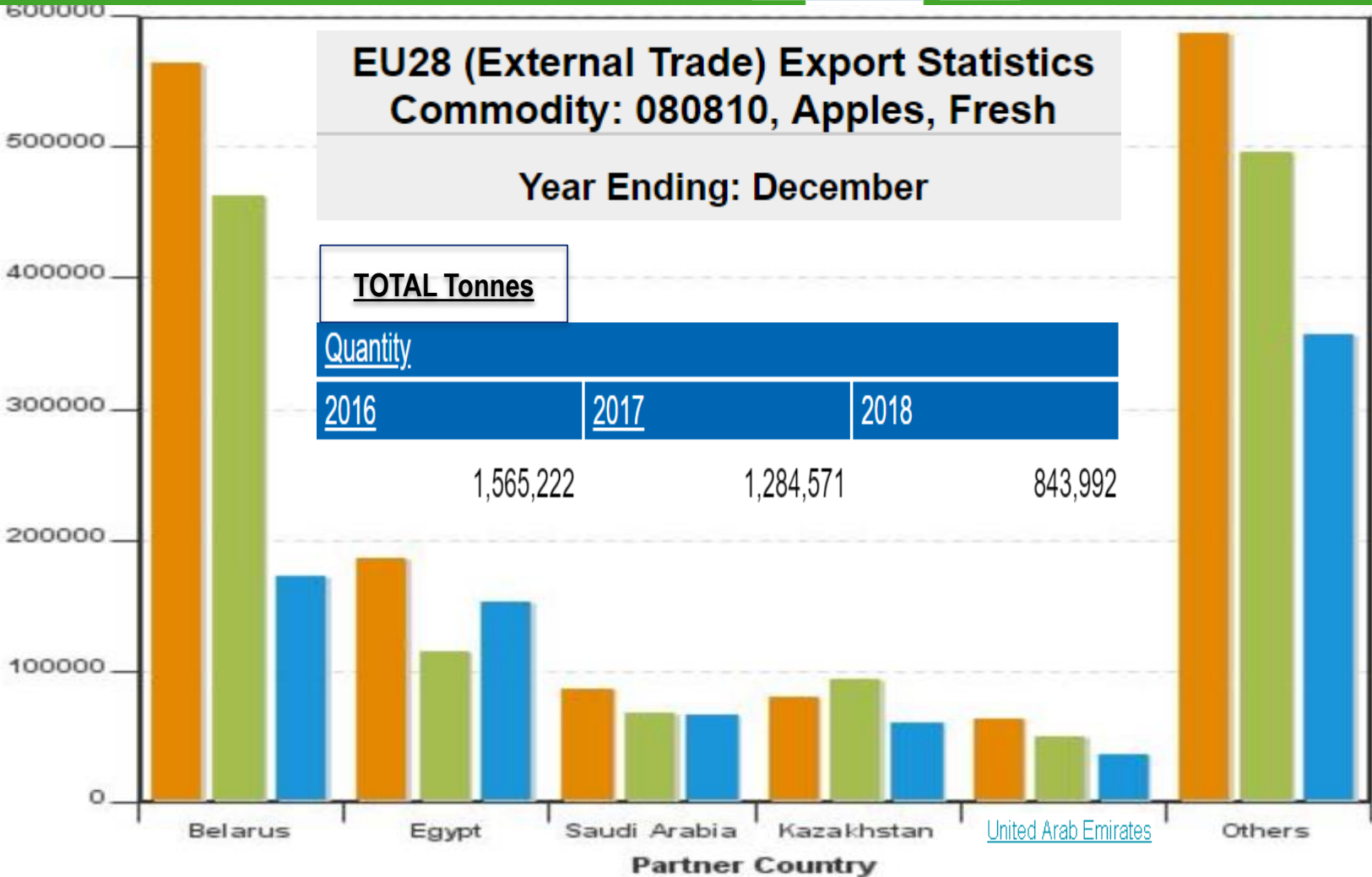


**EU28 (External Trade) Export Statistics**  
**Commodity: 080810, Apples, Fresh**  
**Year Ending: December**



| <u>TOTAL Tonnes</u> |             |             |
|---------------------|-------------|-------------|
| <u>Quantity</u>     |             |             |
| <u>2016</u>         | <u>2017</u> | <u>2018</u> |

1,565,222                      1,284,571                      843,992



Source: GTA

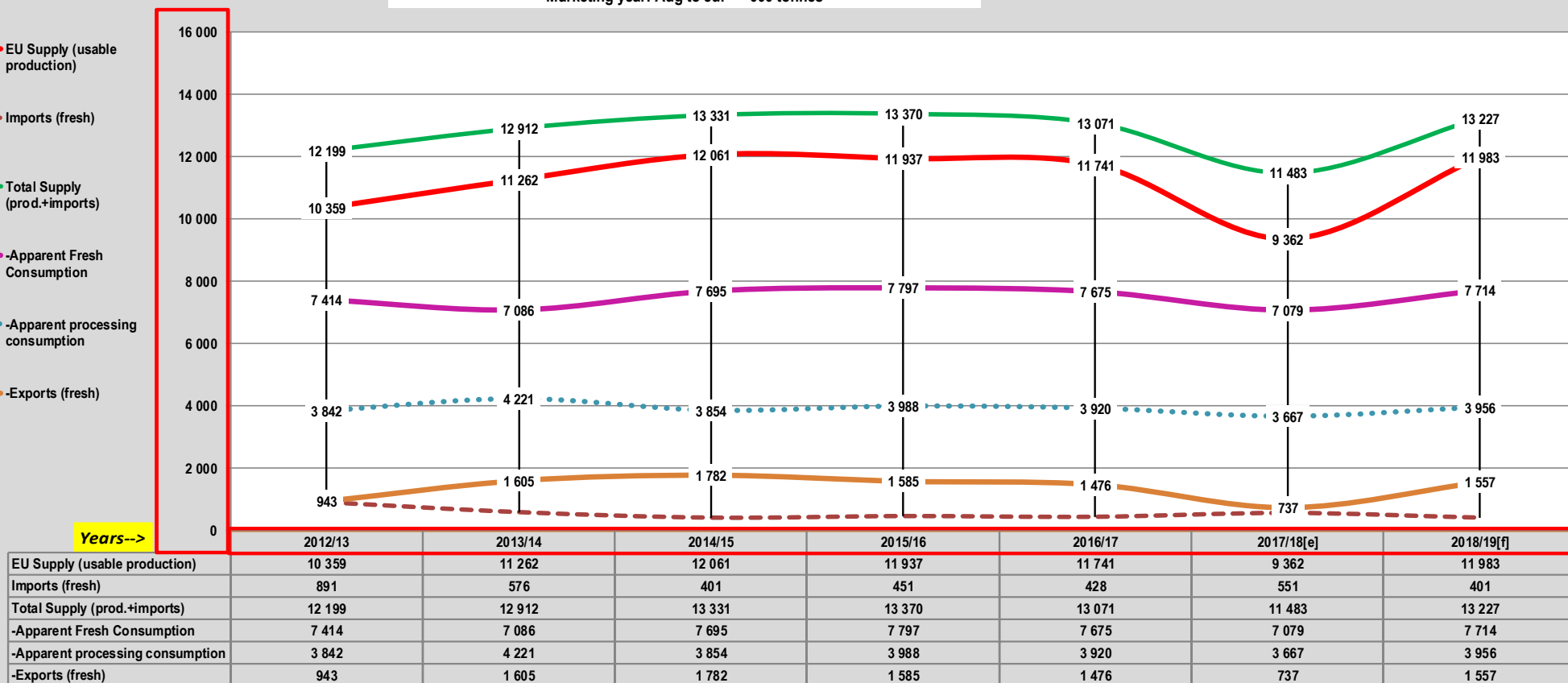
## **4. KEY BALANCE INDICATORS**

### **including CONSUMPTION**

- Production
- Imports
- Total supply (production + imports)
  - \* Apparent fresh consumption
  - \* Apples for processing
  - \* Exports
- Market access (Imports/Fresh consumption)
- Fresh production exported (%)
- Apparent fresh consumption (kg/person)

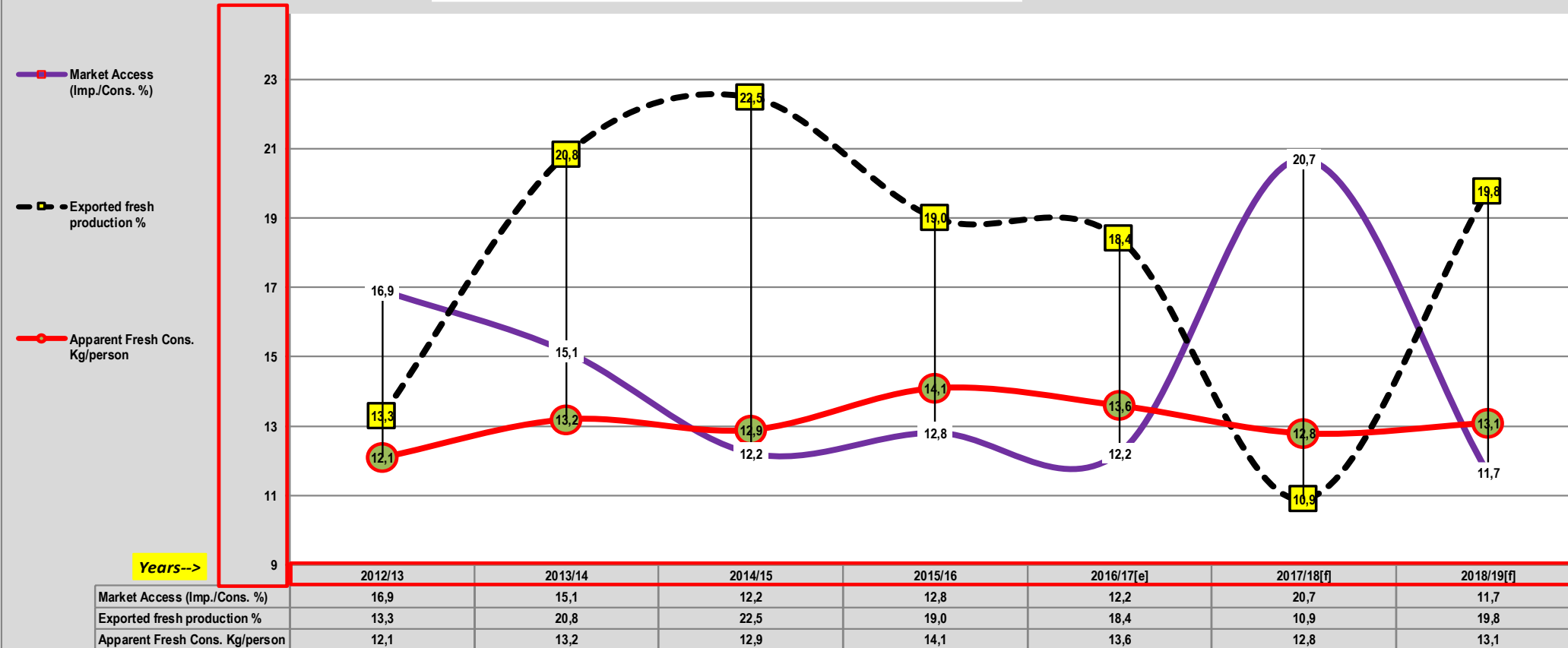
## Apples - key balance indicators including consumption

Marketing year: Aug to Jul - 000 tonnes



## Apples - key balance indicators including consumption (+)

Marketing year: Aug to Jul - Units: % and kg per person (consumption)

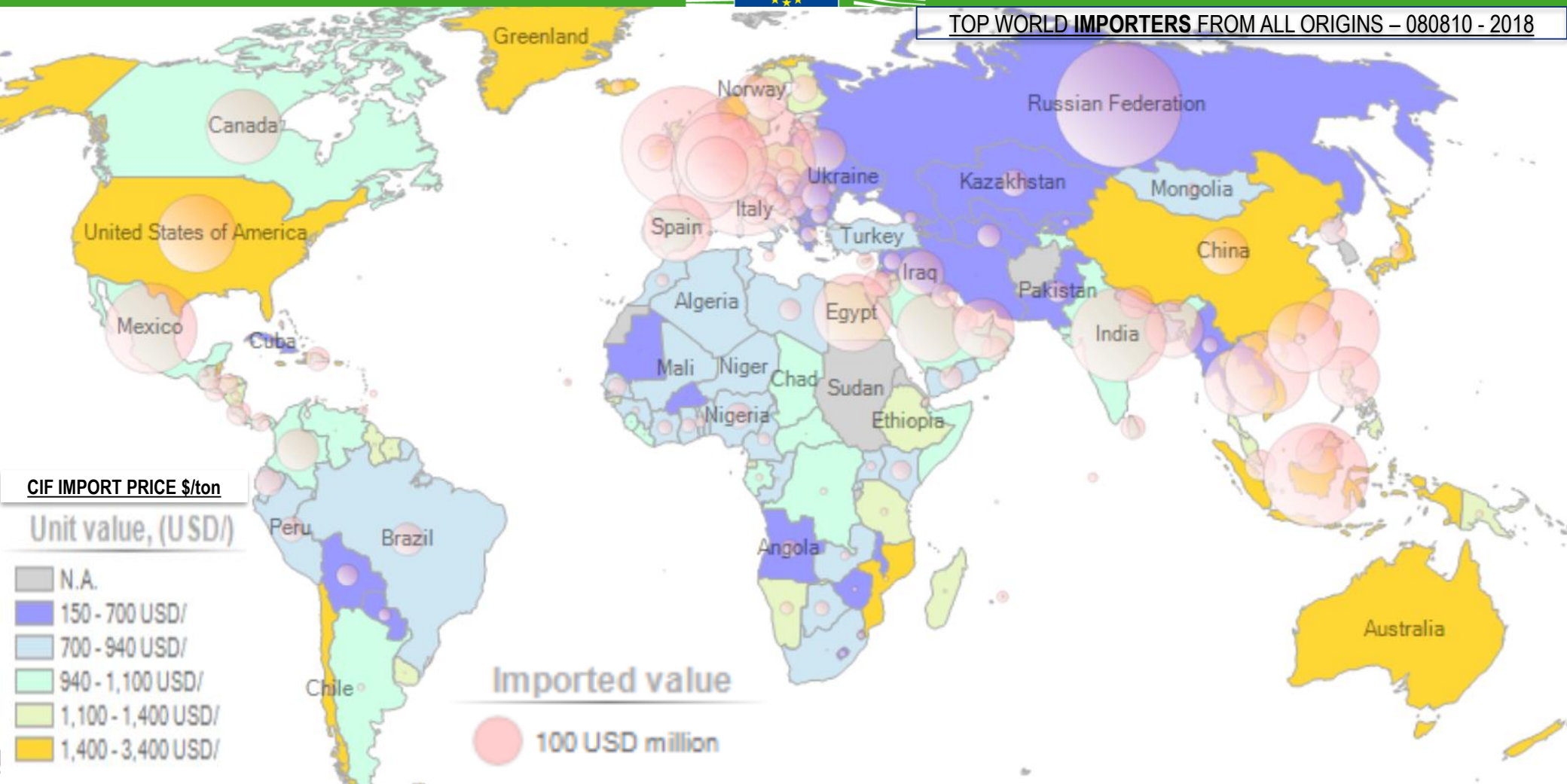


## **5. EXPORT DIVERSIFICATION**

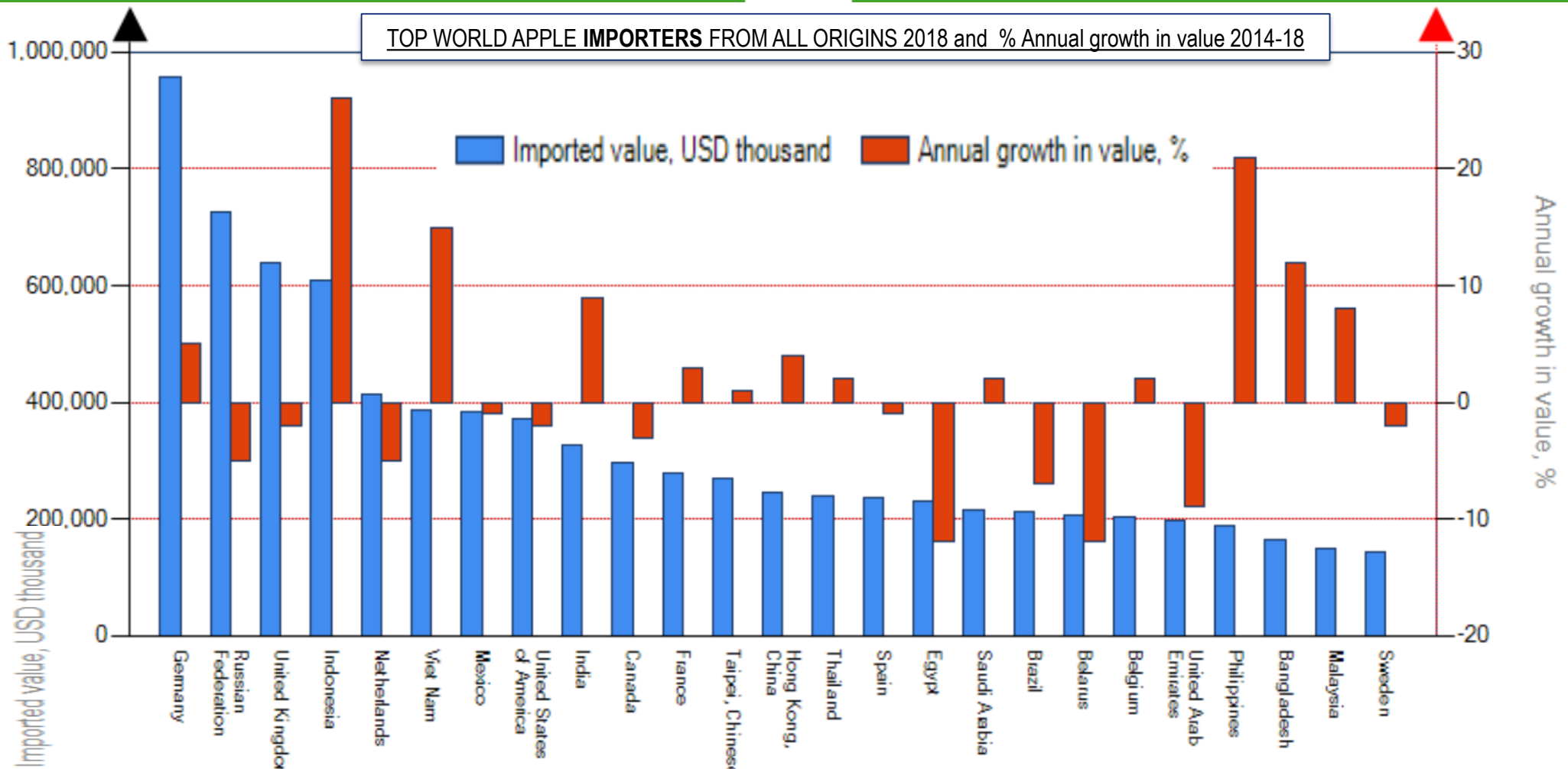
- **Map of top world importers/exporters of apples with their prices**
- **Bar chart on top world importers/exporters and annual growth rates**
- **Key trade indicators on top world importers/exporters of apples**
- **Main apple traders in the world and degree of diversification**
- **Ranking of countries with the most negative trade balance (value terms)**
- **World consumption of apples, main players**



## TOP WORLD IMPORTERS FROM ALL ORIGINS – 080810 - 2018



Further detail



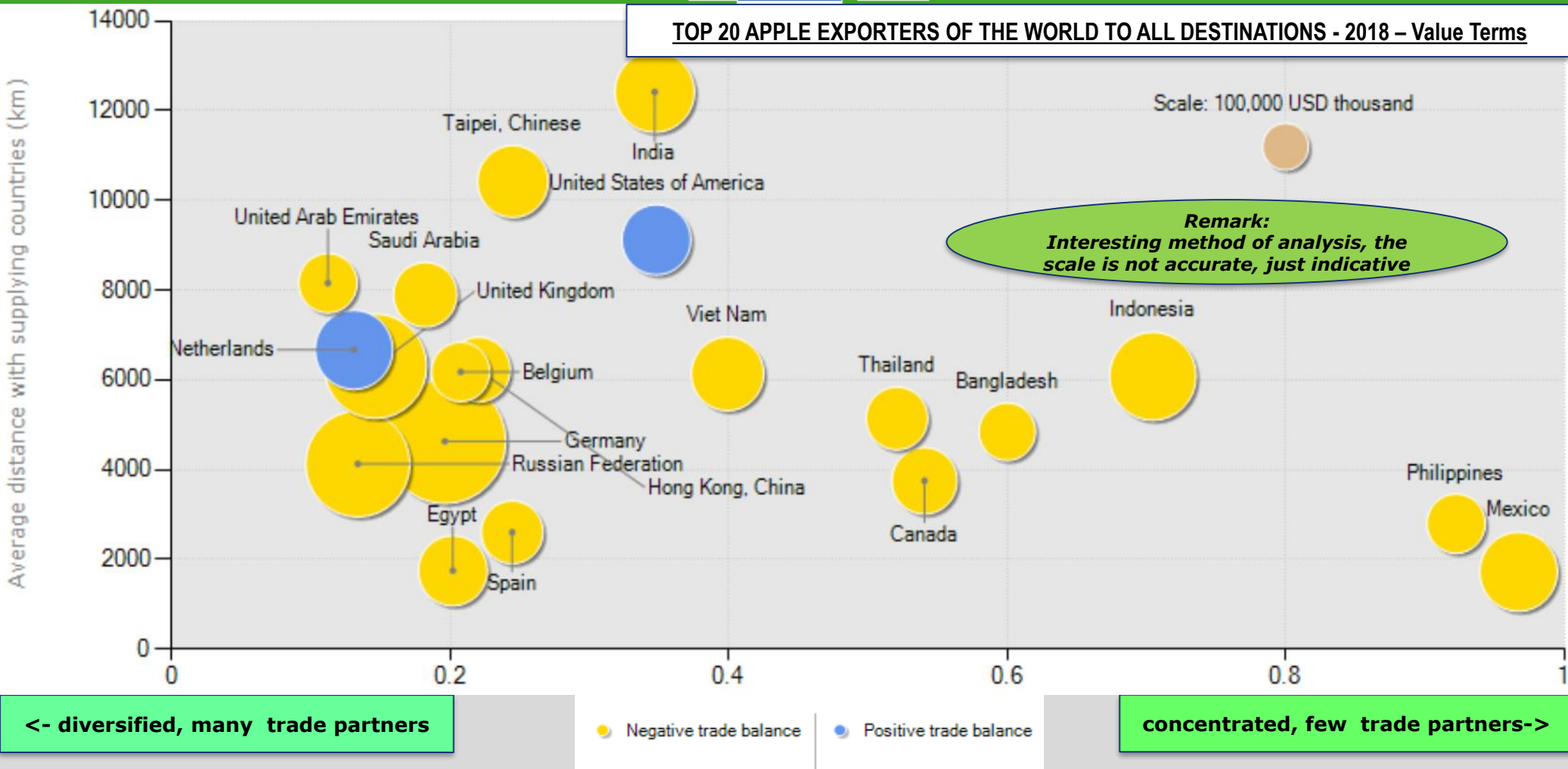


# TOP WORLD APPLE IMPORTERS FROM ALL ORIGINS - 080810

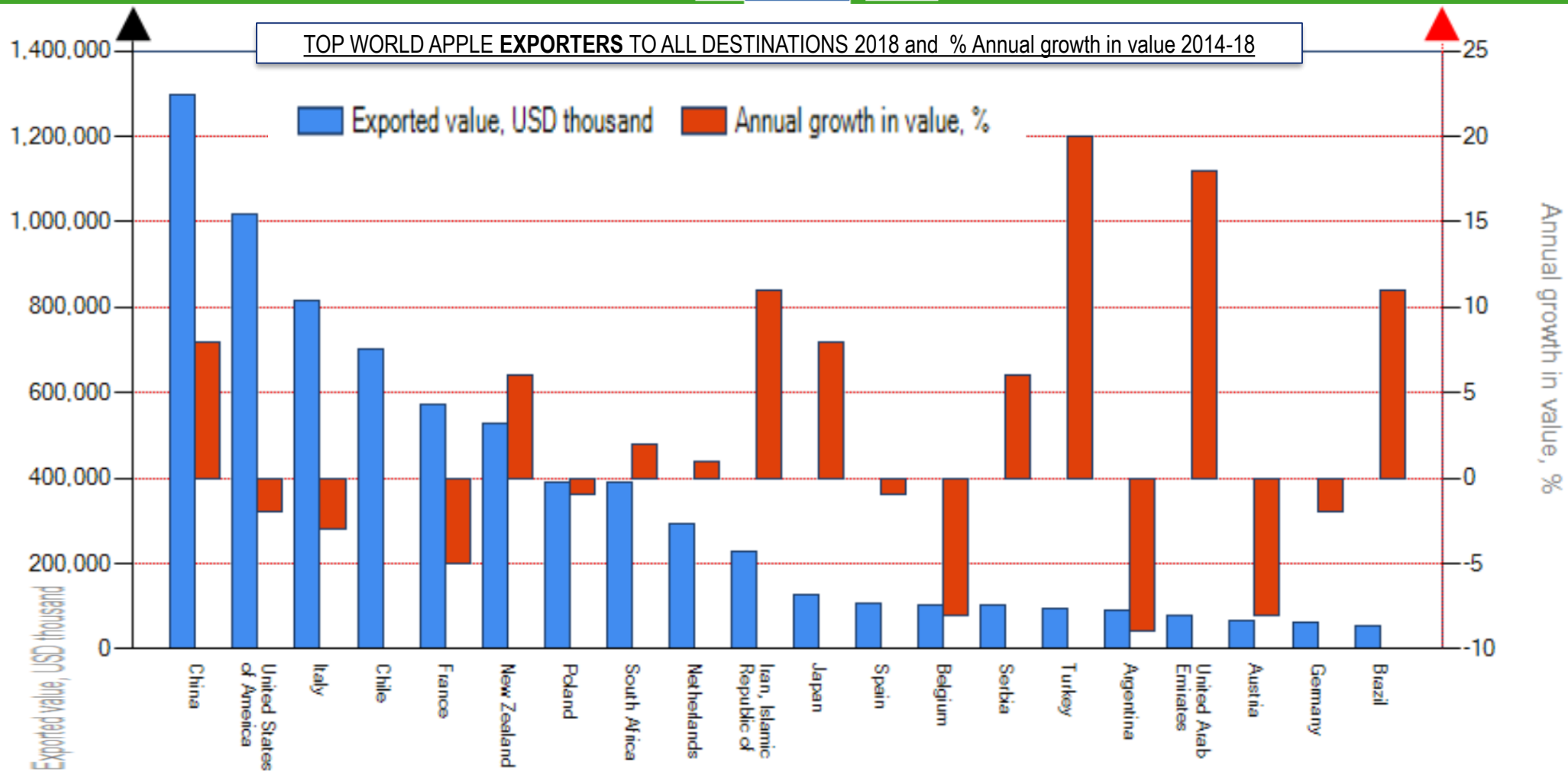
| HS8 | Importers                                | Value imported in 2018 (USD thousand) | Trade balance in 2018 (USD thousand) | Quantity imported in 2018 | Quantity Unit | Unit value (USD/unit) | Annual growth in value between 2014-2018 (%) | Annual growth in quantity between 2014-2018 (%) | Annual growth in value between 2017-2018 (%) | Share in world imports (%) | Average distance of supplying countries (km) | Concentration of supplying countries | Average tariff (estimated) applied by the country (%) | Ease of doing business ranking | Number of non-tariff requirements applied by the country | Estimation of untapped potential trade, USD thousand |
|-----|------------------------------------------|---------------------------------------|--------------------------------------|---------------------------|---------------|-----------------------|----------------------------------------------|-------------------------------------------------|----------------------------------------------|----------------------------|----------------------------------------------|--------------------------------------|-------------------------------------------------------|--------------------------------|----------------------------------------------------------|------------------------------------------------------|
|     | World                                    | 8,230,031                             | -597,981                             | 8,217,201                 | Tons          | 1,002                 | 1                                            | -1                                              | 1                                            | 100                        | 5,176                                        | 0.08                                 |                                                       |                                |                                                          |                                                      |
| +   | <a href="#">Germany</a>                  | 718,719                               | -656,315                             | 638,005                   | Tons          | 1,127                 | 7                                            | 1                                               | 6                                            | 8.7                        | 4,628                                        | 0.2                                  | 4.5                                                   | 24                             | 20                                                       | 442,439                                              |
| +   | <a href="#">Russian Federation</a>       | 517,411                               | -513,299                             | 843,463                   | Tons          | 613                   | -3                                           | -6                                              | 27                                           | 6.3                        | 4,126                                        | 0.13                                 | 4.4                                                   | 31                             | 21                                                       | 484,340                                              |
| +   | <a href="#">United Kingdom</a>           | 503,586                               | -478,118                             | 391,846                   | Tons          | 1,285                 | -2                                           | 0                                               | 7                                            | 6.1                        | 6,304                                        | 0.15                                 | 4.5                                                   | 9                              | 20                                                       | 407,584                                              |
| +   | <a href="#">Indonesia</a>                | 355,718                               | -355,717                             | 163,385                   | Tons          | 2,177                 | 22                                           | 10                                              | 13                                           | 4.3                        | 6,079                                        | 0.7                                  | 4.7                                                   | 73                             |                                                          | 250,404                                              |
| +   | <a href="#">India</a>                    | 304,008                               | -298,402                             | 280,094                   | Tons          | 1,085                 | 9                                            | 12                                              | -1                                           | 3.7                        | 12,420                                       | 0.35                                 | 48.5                                                  | 77                             | 26                                                       | 380,653                                              |
| +   | <a href="#">Mexico</a>                   | 290,211                               | -289,311                             | 278,859                   | Tons          | 1,041                 | 1                                            | 3                                               | 3                                            | 3.5                        | 1,721                                        | 0.97                                 | 19.3                                                  | 54                             | 6                                                        | 272,203                                              |
| +   | <a href="#">Netherlands</a>              | 288,534                               | 2,765                                | 238,061                   | Tons          | 1,212                 | -4                                           | -9                                              | 31                                           | 3.5                        | 6,670                                        | 0.13                                 | 4.5                                                   | 36                             | 20                                                       | 226,015                                              |
| +   | <a href="#">Viet Nam</a>                 | 254,870                               | -254,112                             | 158,489                   | Tons          | 1,608                 | 10                                           | 8                                               | 3                                            | 3.1                        | 6,134                                        | 0.4                                  | 10.6                                                  | 69                             |                                                          | 142,180                                              |
| +   | <a href="#">Taipei, Chinese</a>          | 245,209                               | -245,124                             | 142,569                   | Tons          | 1,720                 | 1                                            | -1                                              | -9                                           | 3                          | 10,422                                       | 0.24                                 | 25.8                                                  | 13                             |                                                          | 204,519                                              |
| +   | <a href="#">Egypt</a>                    | 227,694                               | -227,557                             | 180,396                   | Tons          | 1,262                 | -12                                          | 53                                              | 4                                            | 2.8                        | 1,745                                        | 0.2                                  | 30.2                                                  | 120                            | 20                                                       | 311,679                                              |
| +   | <a href="#">United States of America</a> | 226,018                               | 790,240                              | 131,009                   | Tons          | 1,725                 | -4                                           | -8                                              | -16                                          | 2.7                        | 9,122                                        | 0.35                                 | 0                                                     | 8                              |                                                          | 208,349                                              |
| +   | <a href="#">Canada</a>                   | 211,614                               | -176,871                             | 219,207                   | Tons          | 965                   | -2                                           | 0                                               | -5                                           | 2.6                        | 3,748                                        | 0.54                                 | 1.9                                                   | 22                             |                                                          | 115,250                                              |
| +   | <a href="#">Hong Kong, China</a>         | 198,108                               | -155,926                             | 167,093                   | Tons          | 1,186                 | 6                                            | 6                                               | 9                                            | 2.4                        | 6,229                                        | 0.22                                 | 0                                                     | 4                              | 10                                                       | 106,902                                              |
| +   | <a href="#">Saudi Arabia</a>             | 193,525                               | -190,336                             | 187,414                   | Tons          | 1,033                 | 1                                            | 0                                               | 4                                            | 2.4                        | 7,898                                        | 0.18                                 | 0                                                     | 92                             | 29                                                       | 223,410                                              |
| +   | <a href="#">Thailand</a>                 | 190,467                               | -188,339                             | 142,216                   | Tons          | 1,339                 | 1                                            | 2                                               | -6                                           | 2.3                        | 5,139                                        | 0.52                                 | 7.4                                                   | 27                             |                                                          | 235,677                                              |
| +   | <a href="#">Spain</a>                    | 187,650                               | -79,781                              | 185,668                   | Tons          | 1,011                 | -3                                           | -7                                              | 6                                            | 2.3                        | 2,600                                        | 0.24                                 | 4.5                                                   | 30                             | 20                                                       | 103,696                                              |
| +   | <a href="#">Belgium</a>                  | 164,530                               | -61,662                              | 146,289                   | Tons          | 1,125                 | 3                                            | 2                                               | 10                                           | 2                          | 6,177                                        | 0.21                                 | 4.5                                                   | 45                             | 20                                                       | 110,445                                              |
|     | <a href="#">United Arab Emirates</a>     | 162,636                               | -83,736                              | 169,855                   | Tons          | 957                   | -9                                           | -5                                              | -16                                          | 2                          | 8,156                                        | 0.11                                 | 0                                                     | 11                             | 26                                                       | 238,175                                              |
| +   | <a href="#">Philippines</a>              | 161,130                               | -161,130                             | 133,592                   | Tons          | 1,206                 | 21                                           | 24                                              | 4                                            | 2                          | 2,795                                        | 0.92                                 | 6.6                                                   | 124                            | 28                                                       | 190,330                                              |
| +   | <a href="#">Bangladesh</a>               | 157,262                               | -156,922                             | 201,518                   | Tons          | 780                   | 11                                           | 12                                              | -1                                           | 1.9                        | 4,843                                        | 0.6                                  | 25                                                    | 176                            |                                                          | 204,720                                              |
| +   | <a href="#">France</a>                   | 146,686                               | 426,671                              | 176,573                   | Tons          | 831                   | 3                                            | 2                                               | 8                                            | 1.8                        | 5,429                                        | 0.12                                 | 4.5                                                   | 32                             | 20                                                       | 110,066                                              |
| +   | <a href="#">China</a>                    | 117,385                               | 1,181,506                            | 64,512                    | Tons          | 1,820                 | 18                                           | 15                                              | 2                                            | 1.4                        | 11,656                                       | 0.36                                 | 16.2                                                  | 46                             | 14                                                       | 123,601                                              |
| +   | <a href="#">Iraq</a>                     | 115,315                               | -115,315                             | 273,734                   | Tons          | 421                   | 2                                            | 2                                               | -9                                           | 1.4                        | 762                                          | 0.67                                 | ---                                                   | 171                            |                                                          | 120,298                                              |
| +   | <a href="#">Malaysia</a>                 | 113,141                               | -111,997                             | 100,284                   | Tons          | 1,128                 | 8                                            | 2                                               | 1                                            | 1.4                        | 7,869                                        | 0.29                                 | 4.7                                                   | 15                             |                                                          | 163,515                                              |



● Negative trade balance    ● Positive trade balance







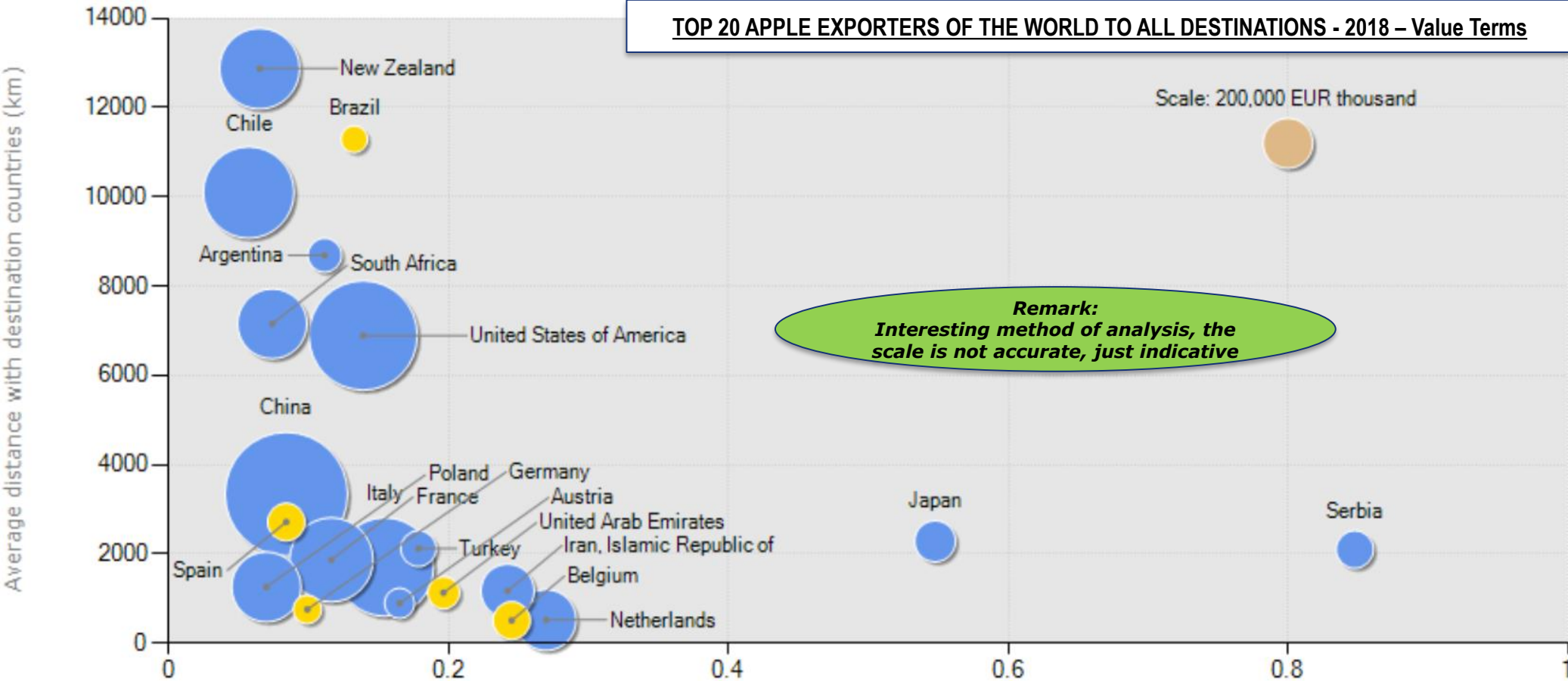


## TOP WORLD APPLE EXPORTERS TO ALL DESTINATIONS - 080810

| Exporters                                   | Value exported in 2018 (USD thousand) ▼ | Trade balance in 2018 (USD thousand) ↑ | Quantity exported in 2018 | Quantity Unit | Unit value (USD/unit) ↑ | Annual growth in value between 2014-2018 (%) ↑ | Annual growth in quantity between 2014-2018 (%) ↑ | Annual growth in value between 2017-2018 (%) ↑ | Share in world exports (%) ↑ | Average distance of importing countries (km) ↑ | Concentration of importing countries ↑ | Ease of doing business ranking ↑ | Estimation of untapped potential trade, USD thousand ↑ |
|---------------------------------------------|-----------------------------------------|----------------------------------------|---------------------------|---------------|-------------------------|------------------------------------------------|---------------------------------------------------|------------------------------------------------|------------------------------|------------------------------------------------|----------------------------------------|----------------------------------|--------------------------------------------------------|
| World                                       | 7,632,050                               | -597,981                               | 8,274,521                 | Tons          | 922                     | 1                                              | -2                                                | 0                                              | 100                          | 4,532                                          | 0.03                                   |                                  |                                                        |
| <a href="#">China</a> ↑                     | 1,298,891                               | 1,181,506                              | 1,118,486                 | Tons          | 1,161                   | 8                                              | 10                                                | -11                                            | 17                           | 3,336                                          | 0.08                                   | 46                               | 1,509,558                                              |
| <a href="#">United States of America</a> ↑  | 1,016,258                               | 790,240                                | 928,834                   | Tons          | 1,094                   | -2                                             | 0                                                 | 4                                              | 13.3                         | 6,893                                          | 0.14                                   | 8                                | 1,317,773                                              |
| <a href="#">Italy</a> ↑                     | 814,115                                 | 756,866                                | 686,420                   | Tons          | 1,186                   | -3                                             | -8                                                | -16                                            | 10.7                         | 1,703                                          | 0.15                                   | 51                               | 902,133                                                |
| <a href="#">Chile</a> ↑                     | 703,472                                 | 699,231                                | 778,962                   | Tons          | 903                     | 0                                              | 0                                                 | 5                                              | 9.2                          | 10,097                                         | 0.06                                   | 56                               | 413,432                                                |
| <a href="#">France</a> ↑                    | 573,357                                 | 426,671                                | 431,003                   | Tons          | 1,330                   | -5                                             | -11                                               | -3                                             | 7.5                          | 1,864                                          | 0.12                                   | 32                               | 537,156                                                |
| <a href="#">New Zealand</a> ↑               | 528,846                                 | 528,521                                | 369,389                   | Tons          | 1,432                   | 6                                              | 4                                                 | 8                                              | 6.9                          | 12,872                                         | 0.06                                   | 1                                | 431,890                                                |
| <a href="#">Poland</a> ↑                    | 391,579                                 | 381,329                                | 794,318                   | Tons          | 493                     | -1                                             | -4                                                | 14                                             | 5.1                          | 1,256                                          | 0.07                                   | 33                               | 581,825                                                |
| <a href="#">South Africa</a> ↑              | 389,540                                 | 389,128                                | 448,668                   | Tons          | 868                     | 2                                              | 5                                                 | 4                                              | 5.1                          | 7,153                                          | 0.07                                   | 82                               | 394,344                                                |
| <a href="#">Netherlands</a> ↑               | 291,299                                 | 2,765                                  | 194,243                   | Tons          | 1,500                   | 1                                              | -5                                                | 44                                             | 3.8                          | 516                                            | 0.27                                   | 36                               | 136,786                                                |
| <a href="#">Iran, Islamic Republic of</a> ↑ | 229,160                                 | 229,152                                | 424,942                   | Tons          | 539                     | 11                                             | 6                                                 | -11                                            | 3                            | 1,167                                          | 0.24                                   | 128                              | 246,580                                                |
| <a href="#">Japan</a> ↑                     | 125,647                                 | 117,470                                | 34,236                    | Tons          | 3,670                   | 8                                              | 5                                                 | 30                                             | 1.6                          | 2,279                                          | 0.55                                   | 39                               | 174,014                                                |
| <a href="#">Spain</a> ↑                     | 107,869                                 | -79,781                                | 119,941                   | Tons          | 899                     | -1                                             | -1                                                | 9                                              | 1.4                          | 2,712                                          | 0.08                                   | 30                               | 34,922                                                 |
| <a href="#">Belgium</a> ↑                   | 102,868                                 | -61,662                                | 122,030                   | Tons          | 843                     | -8                                             | -10                                               | -22                                            | 1.3                          | 504                                            | 0.25                                   | 45                               | 96,566                                                 |
| <a href="#">Serbia</a> ↑                    | 101,414                                 | 88,673                                 | 144,747                   | Tons          | 701                     | 6                                              | 2                                                 | -19                                            | 1.3                          | 2,096                                          | 0.85                                   | 48                               | 146,247                                                |
| <a href="#">Turkey</a> ↑                    | 94,592                                  | 93,996                                 | 238,345                   | Tons          | 397                     | 20                                             | 21                                                | 55                                             | 1.2                          | 2,116                                          | 0.18                                   | 43                               | 143,537                                                |
| <a href="#">Argentina</a> ↑                 | 90,928                                  | 88,629                                 | 93,531                    | Tons          | 972                     | -9                                             | -11                                               | 21                                             | 1.2                          | 8,690                                          | 0.11                                   | 119                              | 72,264                                                 |
| <a href="#">United Arab Emirates</a> ↑      | 78,900                                  | -83,736                                | 76,132                    | Tons          | 1,036                   | 18                                             | 17                                                | 502                                            | 1                            | 1,127                                          | 0.2                                    | 11                               | 2,852                                                  |
| <a href="#">Austria</a> ↑                   | 66,140                                  | 14,792                                 | 61,737                    | Tons          | 1,071                   | -8                                             | -12                                               | 80                                             | 0.9                          | 889                                            | 0.16                                   | 26                               | 41,460                                                 |
| <a href="#">Germany</a> ↑                   | 62,404                                  | -656,315                               | 63,255                    | Tons          | 987                     | -2                                             | -7                                                | -16                                            | 0.8                          | 752                                            | 0.1                                    | 24                               | 11,517                                                 |
| <a href="#">Brazil</a> ↑                    | 52,471                                  | -17,264                                | 71,000                    | Tons          | 739                     | 11                                             | 9                                                 | 25                                             | 0.7                          | 11,290                                         | 0.13                                   | 109                              | 20,504                                                 |
| <a href="#">Moldova, Republic of</a> ↑      | 47,901                                  | 44,471                                 | 216,074                   | Tons          | 222                     | 25                                             | 23                                                | 4                                              | 0.6                          | 1,467                                          | 0.95                                   | 47                               | 103,904                                                |
| <a href="#">Hong Kong, China</a> ↑          | 42,182                                  | -155,926                               | 38,715                    | Tons          | 1,090                   | -5                                             | 2                                                 | -29                                            | 0.6                          | 943                                            | 0.86                                   | 4                                |                                                        |
| <a href="#">Portugal</a> ↑                  | 38,067                                  | -9,673                                 | 60,406                    | Tons          | 630                     | 7                                              | 15                                                | 12                                             | 0.5                          | 2,646                                          | 0.23                                   | 34                               | 17,246                                                 |
| <a href="#">Azerbaijan</a> ↑                | 38,037                                  | 37,895                                 | 89,867                    | Tons          | 423                     | 22                                             | 23                                                | 23                                             | 0.5                          | 1,818                                          | 0.83                                   | 25                               | 47,426                                                 |



## TOP 20 APPLE EXPORTERS OF THE WORLD TO ALL DESTINATIONS - 2018 – Value Terms



<- diversified, many trade partners

● Negative trade balance ● Positive trade balance

concentrated, few trade partners->



TRADE BALANCE FOR APPLES - CN CODE 080810  
 RANKING OF COUNTRIES OF THE WORLD WITH THE MOST NEGATIVE TRADE BALANCE - Thousand Euro

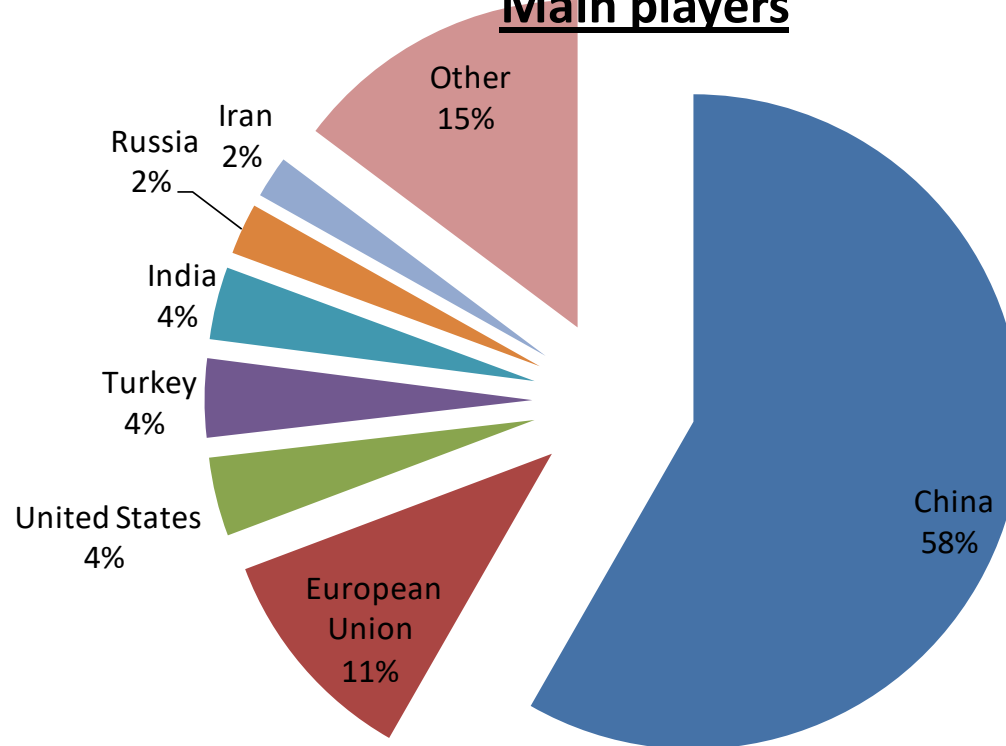
Source: ITC/Comtrade

|    | Partners             | Balance in value in 2004 | Balance in value in 2005 | Balance in value in 2006 | Balance in value in 2007 | Balance in value in 2008 | Balance in value in 2009 | Balance in value in 2010 | Balance in value in 2011 | Balance in value in 2012 | Balance in value in 2013 | Balance in value in 2014 | Balance in value in 2015 | Balance in value in 2016 | Balance in value in 2017 | Balance in value in 2018 | Exported value in 2018 | Imported value in 2018 |
|----|----------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|------------------------|
| 1  | Germany              | -415 719                 | -372 673                 | -410 503                 | -373 012                 | -389 206                 | -320 130                 | -351 122                 | -411 619                 | -385 132                 | -456 577                 | -395 552                 | -385 784                 | -401 276                 | -535 858                 | -555 739                 | 52 841                 | 608 580                |
| 2  | Russian Federation   | -190 339                 | -235 441                 | -277 824                 | -328 704                 | -352 071                 | -391 366                 | -501 323                 | -542 959                 | -618 771                 | -593 725                 | -466 648                 | -344 682                 | -330 543                 | -353 956                 | -434 640                 | 3 482                  | 438 121                |
| 3  | United Kingdom       | -432 135                 | -410 887                 | -433 872                 | -467 047                 | -416 238                 | -356 821                 | -373 361                 | -357 739                 | -414 827                 | -441 041                 | -394 371                 | -428 419                 | -386 481                 | -399 375                 | -404 850                 | 21 565                 | 426 415                |
| 4  | Indonesia            | -50 712                  | -53 167                  | -71 700                  | -81 458                  | -75 887                  | -92 091                  | -126 580                 | -133 831                 | -132 577                 | -132 226                 | -150 643                 | -125 184                 | -238 073                 | -278 995                 | -301 206                 | 1                      | 301 207                |
| 5  | India                | -2 255                   | -10 835                  | -12 416                  | -32 975                  | -35 502                  | -54 673                  | -81 506                  | -122 631                 | -144 382                 | -149 003                 | -172 017                 | -183 034                 | -209 994                 | -268 025                 | -252 674                 | 4 747                  | 257 421                |
| 6  | Mexico               | -109 875                 | -130 830                 | -164 094                 | -180 629                 | -163 252                 | -140 148                 | -173 279                 | -152 737                 | -226 114                 | -258 627                 | -208 297                 | -251 657                 | -210 603                 | -248 303                 | -244 976                 | 762                    | 245 738                |
| 7  | Viet Nam             | -8 718                   | -14 497                  | -12 338                  | -11 644                  | -15 372                  | -20 436                  | -18 451                  | -18 019                  | -18 262                  | -18 145                  | -18 307                  | -34 268                  | -46 356                  | -59 110                  | -215 171                 | 643                    | 215 814                |
| 8  | Taipei, Chinese      | -72 846                  | -81 980                  | -80 896                  | -77 948                  | -96 772                  | -89 514                  | -114 333                 | -104 087                 | -127 818                 | -153 500                 | -183 996                 | -214 965                 | -248 249                 | -239 335                 | -207 560                 | 72                     | 207 632                |
| 9  | Egypt                | -12 964                  | -24 613                  | -26 454                  | -21 992                  | -37 294                  | -51 290                  | -70 614                  | -96 080                  | -180 935                 | -166 610                 | -231 251                 | -404 037                 | -297 268                 | -190 669                 | -192 685                 | 116                    | 192 801                |
| 10 | Saudi Arabia         | -41 758                  | -63 067                  | -81 752                  | -78 713                  | -94 166                  | -85 238                  | -114 696                 | -124 423                 | -144 177                 | -140 001                 | -133 254                 | -169 897                 | -174 029                 | -161 373                 | -161 168                 | 2 700                  | 163 869                |
| 11 | Thailand             | -40 436                  | -40 568                  | -46 812                  | -50 559                  | -60 707                  | -70 587                  | -91 515                  | -97 005                  | -121 816                 | -138 894                 | -127 919                 | -208 497                 | -215 884                 | -174 957                 | -159 477                 | 1 802                  | 161 279                |
| 12 | Canada               | -74 955                  | -64 093                  | -87 148                  | -105 936                 | -103 681                 | -99 944                  | -120 696                 | -125 005                 | -158 722                 | -188 504                 | -159 885                 | -142 205                 | -201 201                 | -161 789                 | -149 767                 | 29 419                 | 179 186                |
| 13 | Philippines          | -6 404                   | -10 619                  | -28 416                  | -21 846                  | -24 731                  | -25 811                  | -31 556                  | -47 614                  | -59 388                  | -67 601                  | -62 742                  | -79 003                  | -138 498                 | -137 729                 | -136 438                 |                        | 136 438                |
| 14 | Bangladesh           | -7 443                   | -9 868                   | -9 095                   | -15 217                  | -15 274                  | -34 314                  | -41 025                  | -42 846                  | -39 169                  | -29 336                  |                          | -77 965                  | -140 582                 | -139 798                 | -132 875                 | 288                    | 133 163                |
| 15 | Hong Kong, China     | -33 439                  | -32 460                  | -36 630                  | -34 542                  | -41 578                  | -39 734                  | -45 157                  | -53 802                  | -65 829                  | -63 537                  | -68 418                  | -112 921                 | -118 510                 | -107 911                 | -132 031                 | 35 718                 | 167 749                |
| 16 | Iraq                 |                          |                          |                          |                          |                          |                          |                          |                          |                          |                          | -214                     | -81 904                  | -65 954                  | -112 525                 | -97 645                  |                        | 97 645                 |
| 17 | Malaysia             | -13 740                  | -15 584                  | -16 816                  | -19 357                  | -28 591                  | -33 177                  | -40 573                  | -41 230                  | -48 413                  | -61 666                  | -55 494                  | -95 748                  | -104 511                 | -97 857                  | -94 834                  | 969                    | 95 803                 |
| 18 | Sweden               | -75 046                  | -70 881                  | -79 616                  | -84 556                  | -76 984                  | -57 602                  | -62 416                  | -73 905                  | -84 996                  | -92 845                  | -82 277                  | -86 350                  | -82 859                  | -85 827                  | -89 865                  | 2 805                  | 92 670                 |
| 19 | Colombia             | -24 624                  | -26 779                  | -30 666                  | -40 039                  | -40 142                  | -44 646                  | -57 994                  | -65 366                  | -85 719                  | -84 274                  | -87 699                  | -90 140                  | -87 430                  | -89 314                  | -87 335                  | 383                    | 87 717                 |
| 20 | Belarus              | -10 385                  | -18 202                  | -20 416                  | -22 095                  | -24 016                  | -16 437                  | -18 343                  | -17 859                  | -22 254                  | -26 767                  | -96 732                  | -295 901                 | -256 916                 | -222 420                 | -71 420                  | 19 600                 | 91 020                 |
| 21 | United Arab Emirates |                          | -28 336                  |                          | -58 221                  | -70 868                  |                          |                          |                          | -126 426                 | -141 415                 | -163 526                 | -189 614                 | -180 142                 | -160 326                 | -70 904                  | 66 809                 | 137 713                |
| 22 | Spain                | -114 788                 | -105 042                 | -78 244                  | -139 424                 | -125 683                 | -105 437                 | -103 173                 | -89 137                  | -76 748                  | -128 836                 | -79 856                  | -66 459                  | -69 618                  | -69 511                  | -67 555                  | 91 339                 | 158 894                |
| 23 | Ireland              | -40 743                  | -36 333                  | -51 454                  | -48 953                  | -45 618                  | -40 961                  | -43 492                  | -44 645                  | -50 193                  | -55 280                  | -53 584                  | -52 375                  | -57 758                  | -61 334                  | -66 049                  | 5 510                  | 71 559                 |
| 24 | Nepal                |                          |                          |                          |                          |                          | -2 824                   | -7 749                   | -9 917                   | -8 890                   | -9 759                   | -13 937                  | -20 853                  | -37 569                  | -41 379                  | -59 506                  |                        | 59 506                 |
| 25 | Norway               | -37 362                  | -39 904                  | -42 498                  | -51 699                  | -53 553                  | -48 563                  | -51 364                  | -54 133                  | -57 789                  | -62 533                  | -56 135                  | -56 551                  | -54 910                  | -59 168                  | -56 947                  | 217                    | 57 164                 |
| 26 | Denmark              | -47 374                  | -37 452                  | -50 730                  | -57 764                  | -64 797                  | -47 157                  | -52 214                  | -55 606                  | -56 462                  | -58 080                  | -46 372                  | -51 768                  | -45 250                  | -48 382                  | -56 528                  | 9 018                  | 65 546                 |
| 27 | Belgium              | 30 048                   | 31 535                   | 22 401                   | 44 028                   | 37 138                   | 32 985                   | 33 019                   | 36 639                   | 828                      | 19 310                   | -1 690                   | 4 992                    | -1 734                   | -15 643                  | -52 213                  | 87 104                 | 139 317                |
| 28 | Romania              | -4 155                   | -11 343                  | -11 906                  | -17 336                  | -21 176                  | -10 576                  | -8 075                   | -9 311                   | -17 899                  | -18 254                  | -20 744                  | -31 381                  | -38 350                  | -44 996                  | -46 875                  | 1 935                  | 48 810                 |
| 29 | Singapore            | -21 097                  | -21 931                  | -24 590                  | -25 603                  | -30 550                  | -30 489                  | -37 082                  | -36 156                  | -43 683                  | -45 885                  | -48 253                  | -55 960                  | -52 180                  | -47 877                  | -46 065                  | 5 538                  | 51 603                 |
| 30 | Finland              | -38 992                  | -31 106                  | -34 551                  | -41 205                  | -43 388                  | -33 443                  | -35 441                  | -40 564                  | -39 881                  | -43 551                  | -37 238                  | -39 699                  | -37 345                  | -42 058                  | -42 557                  | 309                    | 42 866                 |



## World consumption of apples 2015/16 (volume)

### Main players



**The end**

*Thank you*