



Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

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Update for Week of August 1-7, 2021

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

Seasonal changes have led to a shift in the commodities of interest for this report. Blueberries have replaced asparagus, as the number of growing areas shipping blueberries continues to grow while demand for asparagus is traditionally light in late summer. This list will be revisited regularly in order to maintain an accurate representation of the current trade situation affecting shippers of perishable commodities in North America.

Movement of avocados from Mexico crossing through Texas is expected to increase slightly as the majority of crossings are now from new 2021 crop fruit. Availability of larger fruit is light. Higher prices on larger fruit have slowed the overall demand somewhat to fairly good. Moderate demand and good availability on smaller fruit has prices trending weaker. For Peruvian imports arriving through the ports of Miami, Philadelphia, and New York, movement is expected to remain about the same, with fairly slow trading and prices generally unchanged. Movement from the South District California is expected to decrease seasonally. Demand remains fairly good with prices stronger on larger sized fruit and lower on smaller sizes.

Movement of blueberries from Oregon and Washington is expected to decrease slightly as some fruit is being diverted to storage or freezers. Trading slow with prices about steady through the week, with continued warm weather forecast in the growing regions. Varieties include Draper, Bluecrop, Legacy, Liberty, Calypso and Hot Shot. High freight rates and fruit from competing growing areas are limiting east coast sales. Movement from British Columbia Canada crossing through Northwest Washington is expected about the same, with trading moderate to fairly light at slightly lower prices and a wide range in prices. Varieties include Duke, Bluecrop and Draper. Michigan blueberries movement is expected to decrease as the season is past its peak, with cooler weather and dry conditions favorable for harvest of the final variety, Elliots, although finding adequate laborers remains an issue. Trading was moderate at higher prices, but some customers are shopping elsewhere for better prices or different varieties. Reporting should begin soon on blueberries out of Mexico and Peru.

Mexican cucumber crossings through Otay Mesa are expected about the same. Trading was active on large and 36s, moderate on others. Prices large slightly higher, others lower due to increasing volumes. Mexican cucumber crossings through Texas are expected about the same, with active trading and prices trending higher early this week before decreasing slightly. Demand was moderate this week with most available cucumbers reserved for contracts or previous commitments and most available cucumbers either super select or large sized, of variable quality. Movement out of Western and Central New York is expected to remain about the same. Trading was moderate at slightly lower prices. Movement out of Michigan is expected to continue to increase. Trading was fairly slow at lower prices with quality

For more information on:

- [Shipping Point Report Details](#)
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[Custom Average Tool \(CAT\) Graphing tool and aggregated data source.](#)

reported as good. Movement out of Western North Carolina is expected to remain about the same. Trading was moderate at slightly lower prices.

Movement of green bell peppers out of the San Joaquin Valley, California is expected about the same. Trading was moderate at slightly lower prices. Demand remains fairly good for generally good quality product. Movement of Mexico crossings through Texas is expected about the same. Trading was moderate for light supplies. Green bell peppers continue to be light and in too few hands to quote, and demand has lessened this week for what product is available. Movement for Michigan bell peppers is expected to increase. Trading was fairly slow at lower prices. Movement out of Western North Carolina expected remain about the same. Trading was slow at lower prices. Movement out of South District California is expected about the same. Trading was moderate at much lower prices although no F.O.B. price report is currently being issued due to supplies in too few hands. Movement of green bell peppers out of Eastern North Carolina is expected to continue to decrease seasonally as most shippers have finished for the season. The final F.O.B. price report has been issued.

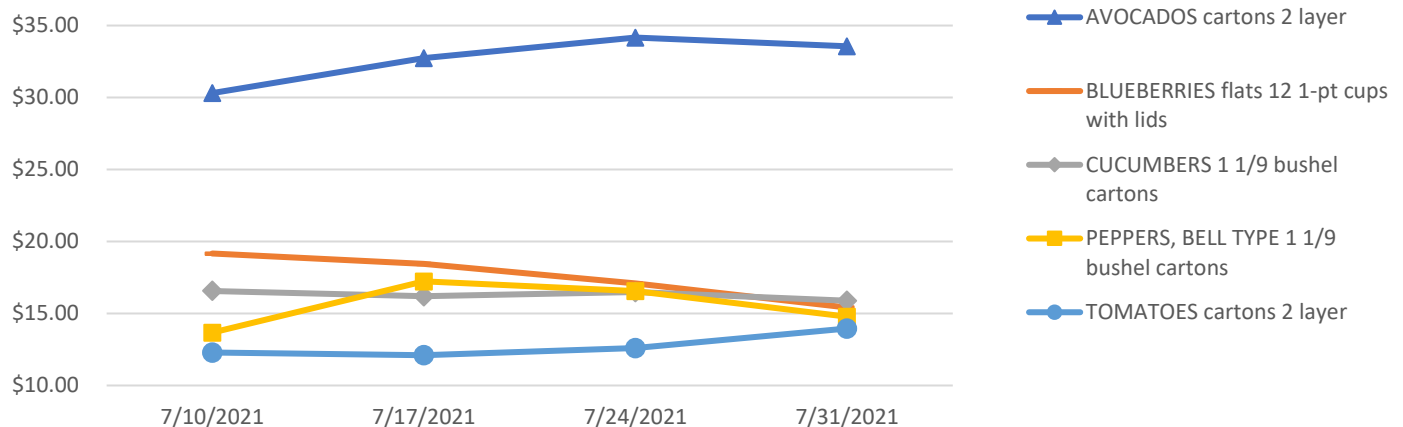
Tomato movement out of Central District California is expected about the same. Trading was active at slightly higher to higher prices although truck shortages and high freight rates continue to impact the market. Movement of Mexico tomato crossings through Texas is expected about the same with moderate trading early and fairly active later. Decreased demand on all sizes and packs compared to last week with prices only slightly higher for most sizes. Most present shipments are from prior bookings or previous commitments. Movement out of Eastern Tennessee and Virginia Eastern Shore is expected about the same, with moderate demand and rising volumes through the week leading to lower prices. High freight prices and competing consumer purchases this time of year are also negatively affecting sales and pricing. Movement of tomatoes from Mexico crossing through Otay Mesa is expected about the same. Trading was active at slightly lower prices for most sizes. Most present shipments are from prior bookings or previous commitments. Movement of tomatoes out of Alabama is expected to increase as harvest volumes continue to rise through the week after the previous week's rains and wet fields. Demand was fairly light to moderate, and prices were trending lower in response, with high freights also a factor. Tomato movement out of Michigan is expected to increase as the initial harvests are underway. No F.O.B. price report is currently being issued. Movement out of Western North Carolina is expected to increase slightly. Trading was moderate at slightly lower prices.

The following table provides a four-week price trend of the highest traded commodities this week.

Four Week Price Trend in U.S. Dollars

Commodity	Package	7/10/2021	7/17/2021	7/24/2021	7/31/2021
AVOCADOS	cartons 2 layer	\$ 30.31	\$ 32.74	\$ 34.17	\$ 33.56
BLUEBERRIES	flats 12 1-pt cups with lids	\$ 19.17	\$ 18.44	\$ 17.08	\$ 15.42
CUCUMBERS	1 1/9-bushel cartons	\$ 16.56	\$ 16.20	\$ 16.50	\$ 15.89
PEPPERS, BELL TYPE	1 1/9-bushel cartons	\$ 13.68	\$ 17.23	\$ 16.55	\$ 14.77
TOMATOES	cartons 2 layer	\$ 12.30	\$ 12.10	\$ 12.59	\$ 13.96

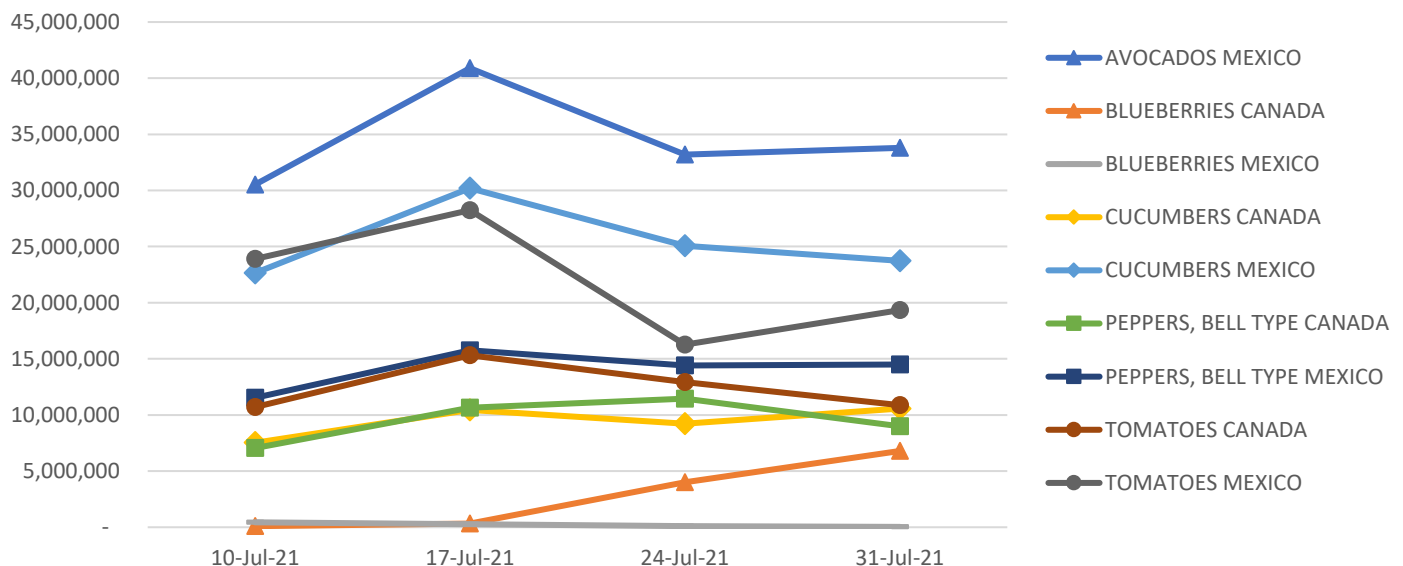
USMCA: COMMODITY PRICE TRENDS



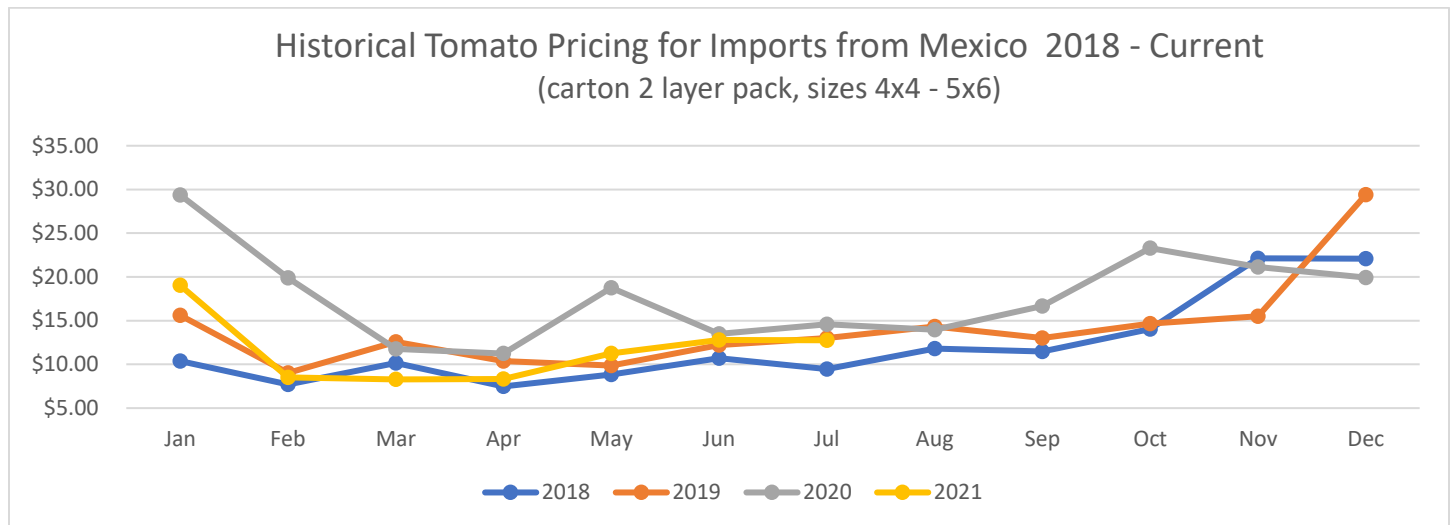
Four Week Movement in Pounds

COMMODITY	ORIGIN	10-Jul-21	17-Jul-21	24-Jul-21	31-Jul-21
AVOCADOS	MEXICO	30,523,125	40,888,287	33,204,307	33,802,690
BLUEBERRIES	CANADA	96,619	327,668	4,011,312	6,794,292
	MEXICO	440,392	283,639	105,235	34,601
CUCUMBERS	CANADA	7,530,024	10,441,018	9,234,655	10,573,224
	MEXICO	22,651,295	30,198,071	25,061,997	23,716,402
PEPPERS, BELL TYPE	CANADA	7,053,598	10,651,757	11,454,505	9,005,302
	MEXICO	11,532,339	15,760,635	14,396,296	14,497,326
TOMATOES	CANADA	10,707,159	15,313,899	12,926,326	10,886,218
	MEXICO	23,905,386	28,243,225	16,266,591	19,343,413

USMCA: COMMODITY MOVEMENT TRENDS



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: <https://www.marketnews.usda.gov/mnp/fv-home>

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliacious vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (*Lactuca sativa*) and chicory (*Cichorium* spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (*Capsicum* or of the genus *Pimenta*), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus *Vaccinium*, kiwifruit, durians, persimmons,
- Other berries; tamarinds