

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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Update for Week of November 7 – 13, 2021

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

Retailers are urging shoppers to purchase their holiday must-haves early this year. Weekly grocery chains' advertisements are focused on supplies for the Thanksgiving Day meal, along with baking staples and holiday decorations. Shoppers are even encouraged to buy their longer-lasting produce items, such as onions, sweet potatoes, apples, and potatoes, now rather than to delay and face a holiday without certain dishes if supplies are unavailable. Continued truck shortages across the nation, along with a slow clearing of the unprecedented backlog at seaports, mean that even retailers of consumer goods and clothing are urging their customers to "buy early- gift in time."

Mexican avocado crossings through Texas are expected to remain about the same. Trading was moderate with more availability compared to the previous few weeks. Larger sizes especially are benefitting from improved weather and increased sunshine. However, another temporary halt to harvests is expected next week for the celebration of Revolution Day in Mexico on Monday. A wide range in prices was reported with prices higher on larger sizes – 32s-48s – and lower on 60s, 70s, and organics.

Peruvian imports of blueberries arriving through the Philadelphia and New York City areas movement via boat is expected to decrease as the season is past peak. Trading was moderate with prices generally unchanged. Quality reported as mostly good. Peruvian imports arriving through Southern California movement via boat is expected to decrease seasonally. Trading was slow with prices generally unchanged. Quality reported as mostly good despite the end of the season and additional unloading delays. Mexican blueberry crossings through Arizona, California, and Texas movement expected about the same. Trading was very slow at lower prices. Quality is reported as variable.

Cucumber movement from Mexico crossing through Nogales, Arizona is expected to increase slightly. Trading was fairly slow early and moderate later. Demand is fairly light for heavy volumes, though prices remain lower than other growing areas. Prices were again much lower than last week but shippers report slow sales especially with the Veterans' Day holiday midweek. Movement of Mexican cucumber crossings through Texas is expected about the same, with moderate trading early and fairly slow later. Prices were lower on light available supplies, with quality reported as variable. Mexican cucumber crossings through Otay Mesa are expected about the same. Trading was moderate early and fairly slow later. Prices on 36s lower and others much lower, with demand continuing to decrease. Shippers continue to drop their prices. Cucumbers out of Central and South Florida movement is expected to increase slightly. Trading and demand both moderate with prices mixed through the week. Cooler temperatures and rain late last week have led to

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- Shipping Point Report Details
- Movement Report Details
- Generating Custom Reports

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light supplies. Cucumbers out of South Georgia movement expected to decrease seasonally. Trading was moderate at lower prices. Rain last week and through the weekend has paused harvests while growers wait for fields to dry in the current cloudy, cool weather.

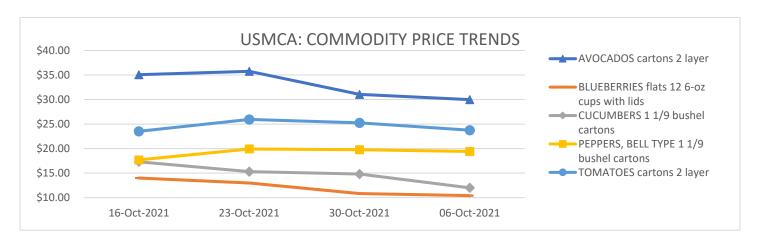
South Georgia green bell pepper movement is expected to decrease seasonally. Trading was moderate at lower prices. Rain over the past week and through the weekend has curtailed harvests due to wet fields, which are slow to dry due to continued cold, cloudy weather. Harvest of green bell peppers out of Coachella Valley, California expected to increase seasonally. Trading was active early and moderate later, at slightly lower prices. Movement of green bell peppers out of Central and South Florida is expected to increase as more shippers begin the season. Trading was moderate and prices were lower. Supplies remain light due to cooler temperatures and rain late last week, but demand remains lighter than expected. Movement of green bell peppers out of the San Joaquin Valley, California expected to decrease as most shippers are finished for the season. Supplies are insufficient to establish a market and the last report has been issued. Light shipments are expected to continue through the weekend. Green bell pepper movement out of South District California is expected to decrease sharply as most shippers are finished for the season. Supplies are in too few hands to establish a market and the last report has been issued, with light shipments expected to continue through the end of the week. Movement of Mexico crossings through Nogales, Arizona, is expected to increase seasonally. Current supplies are in too few hands to establish a market and the first F.O.B. price report is expected to be issued the week of November 21. Movement of Mexico crossings through Texas is expected about the same. Trading was active at lower prices. Most available supplies of green bell peppers remain reserved for contracts or previous commitments.

Movement of Mexico tomato crossings through Texas expected about the same. Trading was moderate early and fairly slow later at lower prices. Tomato movement out of Central and South Florida is expected to increase as more growers start the season. Trading was fairly slow at lower prices, with demand fairly light on most sizes. Some harvests were curtailed early in the week due to cool temperatures. Movement out of Florida West District is expected to decrease as most growers have finished for the season. Trading was fairly slow at lower prices. Demand fairly light with all remaining round tomatoes in the gas rooms waiting for color. Movement of Mexican tomatoes crossing through Nogales Arizona expected to increase seasonally. Current supplies in too few hands to establish a market, with the first F.O.B. report is expected the week of November 21. Most present shipments are from prior bookings or previous commitments. Tomato movement out of Central District California expected to decrease sharply as most shippers are finished for the season. Supplies are in too few hands to establish a market, with light shipments expected through the end of the week. The last report has been issued. Movement of tomatoes from Mexico crossing through Otay Mesa is expected about the same. Trading and demand moderate on fairly light available supplies. Prices were much lower which has improved sales slightly. Most current shipments are from prior bookings or previous commitments.

The following table provides a four-week price trend of the highest traded commodities this week.

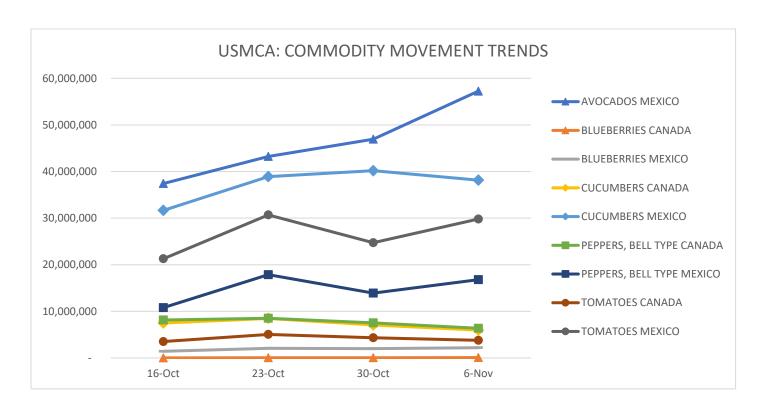
Four Week Price Trend in U.S. Dollars

Commodity	Package	16-0	Oct-2021	23-0	Oct-2021	30-0	Oct-2021	06-0	Oct-2021
AVOCADOS	cartons 2 layer	\$	35.07	\$	35.75	\$	31.05	\$	29.98
BLUEBERRIES	flats 12 6-oz cups with lids	\$	14.00	\$	13.00	\$	10.83	\$	10.42
CUCUMBERS	1 1/9-bushel cartons	\$	17.31	\$	15.31	\$	14.81	\$	12.00
PEPPERS, BELL TYPE	1 1/9-bushel cartons	\$	17.70	\$	19.92	\$	19.78	\$	19.42
TOMATOES	cartons 2 layer	\$	23.52	\$	25.95	\$	25.24	\$	23.74

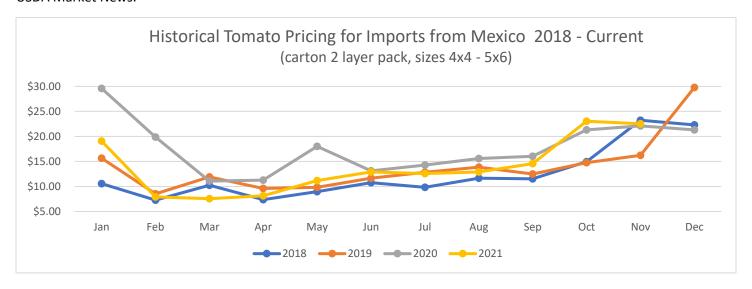


Four Week Movement in Pounds

COMMODITY	ORIGIN	16-Oct	23-Oct	30-Oct	6-Nov
AVOCADOS	MEXICO	37,421,934	43,245,796	46,937,051	57,250,136
BLUEBERRIES	CANADA	14,927	40,414	41,193	79,032
	MEXICO	1,428,940	2,078,284	1,984,262	2,193,634
CUCUMBERS	CANADA	7,474,479	8,473,464	7,065,500	5,970,802
	MEXICO	31,656,983	38,921,499	40,187,380	38,166,393
PEPPERS, BELL TYPE	CANADA	8,150,074	8,514,368	7,523,058	6,368,075
	MEXICO	10,793,678	17,869,631	13,920,850	16,793,520
TOMATOES	CANADA	3,520,002	5,045,225	4,332,133	3,785,611
	MEXICO	21,276,163	30,688,197	24,733,871	29,801,894



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: https://www.marketnews.usda.gov/mnp/fv-home

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- · Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- · Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds