

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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Update for Week of November 21-27, 2021

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

Movement for the Thanksgiving behind, shippers and buyers look to make preparations to ensure that they have transportation and product for the Christmas season. Movement through the ports has improved, but trucks and drivers remain in short supply. Wholesalers and retailers are seeing higher prices nearly across the board on commodities reflecting increased freight costs. Weather in the upper Midwest and northeast expected to impact movement around the heavy driving period.

Mexican avocado crossings through Texas are expected to remain about the same. Trading was fairly slow with prices on organic lower, and others generally unchanged

Peruvian imports of blueberries arriving through the Philadelphia and New York City areas movement via boat is expected to decrease as the season is past peak. Trading on conventionally grown berries was moderate, and organic very slow with prices generally unchanged. Quality reported as mostly good despite being late in the season. Peruvian imports arriving through Southern California movement via boat is expected to decrease seasonally. Trading was moderate with prices for organic lower, and conventional unchanged. Unloading backlogs at the port which were causing condition issues on berries are slowly clearing as mitigation efforts continue. Mexican blueberry crossings through Arizona, California, and Texas movement expected about the same. Trading was very slow and prices are generally unchanged. Quality is reported as variable, and some sales are being booked open with prices to be established later.

Cucumber movement from Mexico crossing through Nogales, Arizona is expected to increase. Trading was fairly slow and prices lower. Cucumber volumes in Nogales are heavy and demand is light. Buyers have slowed down and buying has come to a halt. The holiday pull has pretty much ended, and it is going to be tough for the next couple of weeks. Movement and F.O.B prices impacted by a slight shortage of trucks and high freight rates. Movement of Mexican cucumber crossings through Texas is expected about the same, with trading moderate. Prices on medium slightly higher, and large generally unchanged, with quality reported as variable. Mexican cucumber crossings through Otay Mesa are expected to decrease sharply as most shippers have finished for the season. Most present shipments are from prior bookings and/or previous commitments. Lighter crossings are expected to continue through the week of

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- Shipping Point Report Details
- Movement Report Details
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November 27th. Supplies are in too few hands to establish a market. Cucumbers out of Central and South Florida movement is expected to increase. Trading was moderate. Prices on fair quality and 150-200 pickles was higher, and waxed and 200-300 pickles lower, others were generally unchanged. Cucumbers out of South Georgia movement expected to decrease seasonally as some shippers have finished for the season. Trading was moderate at lower prices. Very light movement of cucumbers via boat out of Central America (Honduras) into South Florida ports has begun and the first report has been issued. Shipments are expected to remain light until mid-December when more shippers will begin. No F.O.B. price report is currently being issued as supplies are insufficient to quote.

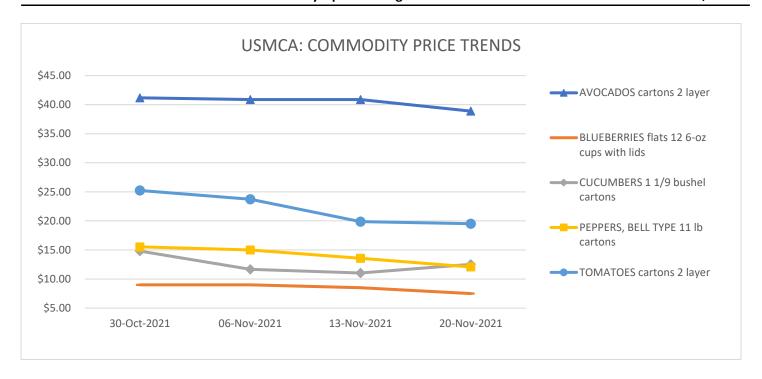
Movement of green bell peppers out of Coachella Valley, California is expected about the same. Trading was moderate with prices slightly lower. Quality is reported as generally good. South Georgia green bell pepper movement is expected to decrease seasonally as cool weather sets into growing areas and slows harvests. Trading was moderate at lower prices. Movement of Mexico crossings through Nogales, Arizona, is expected to increase seasonally. Trading was moderate and the first F.O.B. price report was issued this week. Movement of green bell peppers out of Central and South Florida is expected to increase as more shippers begin the season. Trading was active at higher prices. Supplies remain light due to cooler temperatures, with demand fairly good. Movement of Mexico crossings through Texas is expected about the same. Trading was active early in the week and fairly slower later in the week. Prices on orange were lower, and others slightly lower.

Movement of Mexico tomato crossings through Texas expected to decrease slightly. Trading was moderate early and active later. Prices on 5x5 sizes were slightly higher, with others higher. Tomato movement out of Central and South Florida is expected to decrease due to the Thanksgiving holiday. The cool weather, along with rains earlier in the planting season, is also delaying crop maturity somewhat and lighter supplies are expected next week as a result. Trading was moderate at higher prices, with fairly good demand. Movement out of Florida West District is expected to decrease as remaining growers are finished for the season. The last F.O.B report was issued this week. Movement of Mexican tomatoes crossing through Nogales Arizona expected to increase seasonally. Current supplies in too few hands to establish a market, with most present shipments from prior bookings and/or previous commitments. The first F.O.B. report is expected the week of November 28. Movement of tomatoes from Mexico crossing through Otay Mesa is expected about the same. Trading was active at slightly higher prices. Demand was moderate with larger sizes moving better than smaller ones. Buying has slowed down right before the Thanksgiving holiday. Most current shipments are from prior bookings or previous commitments.

The following table provides a four-week price trend of the highest traded commodities this week.

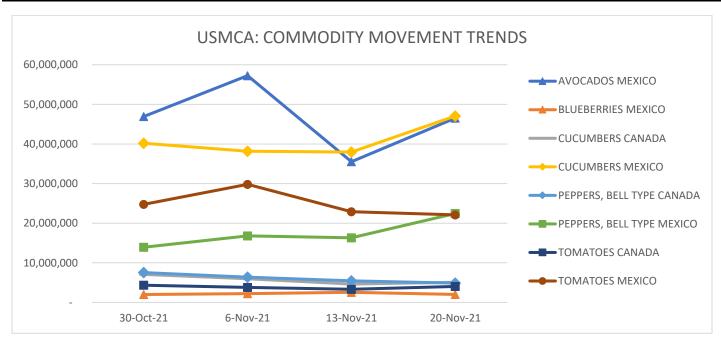
Four Week Price Trend in U.S. Dollars

Commodity	Package	30-0	Oct-2021	06-1	Nov-2021	13-1	Nov-2021	20-1	Nov-2021
AVOCADOS	cartons 2 layer	\$	41.18	\$	40.89	\$	40.89	\$	38.89
BLUEBERRIES	flats 12 6-oz cups with lids	\$	9.00	\$	9.00	\$	8.50	\$	7.50
CUCUMBERS	1 1/9-bushel cartons	\$	14.81	\$	11.67	\$	11.04	\$	12.53
PEPPERS, BELL TYPE	11 lb. cartons	\$	15.54	\$	15.00	\$	13.57	\$	12.07
TOMATOES	cartons 2 layer	\$	25.24	\$	23.74	\$	19.88	\$	19.52

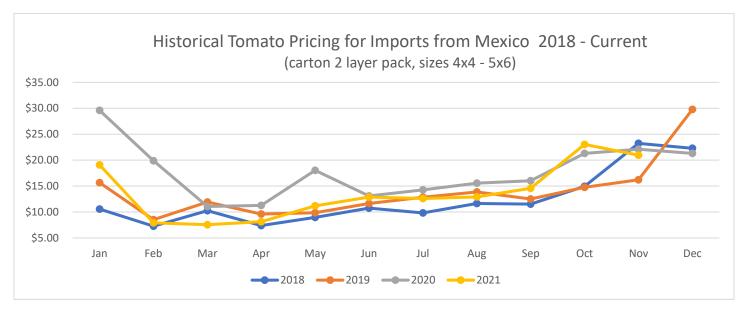


Four Week Movement in Pounds

COMMODITY	ORIGIN	30-Oct-21	6-Nov-21	13-Nov-21	20-Nov-21
AVOCADOS	MEXICO	46,937,051	57,250,136	35,521,103	46,527,723
BLUEBERRIES	MEXICO	1,984,262	2,193,634	2,545,161	2,013,524
CUCUMBERS	CANADA	7,065,500	5,970,802	4,623,810	5,077,046
	MEXICO	40,187,380	38,166,393	37,957,921	47,052,357
PEPPERS, BELL TYPE	CANADA	7,523,058	6,368,075	5,444,245	4,858,718
	MEXICO	13,920,850	16,793,520	16,298,725	22,447,502
TOMATOES	CANADA	4,332,133	3,785,611	3,304,578	4,025,870
	MEXICO	24,733,871	29,801,894	22,882,559	22,095,717



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: https://www.marketnews.usda.gov/mnp/fv-home

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- · Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds