

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

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Update for Week of December 5-11, 2021

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

With the normal lull in demand for fresh produce between the major holidays, the industry has a few weeks to catch up before sales pick up ahead of Christmas. Declining fuel prices are helping ease the upward pressure on prices, as the national average price for diesel was down significantly compared to last week. Wholesale markets and shipping points alike are seeing decreased business as buyers temporarily focus on keeping inventories low, while retail advertisements featured a low number of produce items this week. Consumer purchasing seems largely focused on gifts and decorations at this time, so sales of fresh fruits and vegetables are expected to see the usual increase at all market levels right as shopping for the holiday meals picks up.

Mexican avocado crossings through Texas are expected to remain about the same. Trading was fairly slow on large sizes and moderate on others with prices mixed throughout the week. A wide range in prices is reported as buyer demand is being put on hold when growers and shippers attempt to raise prices. Inventories remain light due to limited harvest.

Mexican blueberry crossings through Arizona, California, and Texas movement expected to increase. Trading was very slow early and moderate later at higher prices. Quality is reported as variable. The volume of Peruvian imports of blueberries arriving through both the Philadelphia and New York City areas and Southern California movement via boat is expected to decrease as the season is past peak. Trading on conventionally grown berries was fairly active but organic was very slow with prices higher on both. A wide range in quality and condition is being reported this late in the season.

Cucumber movement from Mexico crossing through Nogales, Arizona is expected to increase. Trading was slow to moderate for heavy supplies, though prices were higher. Demand moderate at best with growers working hard to move inventory. Movement of Mexican cucumber crossings through Texas is expected to increase slightly, with trading moderate early and slow later. Demand has decreased even though prices were much lower prices as growers compete with heavy volumes out of Nogales. Quality reported as variable. Cucumbers out of Central and South Florida movement is expected to increase slightly. Trading was fairly active with prices on waxed medium cucumbers and

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- Movement Report Details
- Generating Custom Reports

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carton 24s slightly higher to higher and fair quality generally unchanged. Demand was fairly good. Movement of cucumbers via boat out of Central America into South Florida ports expected to remain very light and sporadic until mid-December when more shippers will begin. No F.O.B. price report is currently being issued as supplies out of Honduras are insufficient to quote.

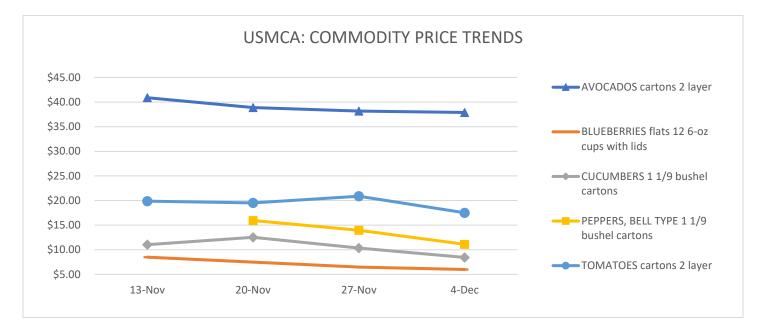
Movement of Mexico crossings through Texas is expected to increase slightly. Trading was active to fairly active with prices generally unchanged. Demand good though quality is reported as variable. Movement of Mexico crossings through Nogales, Arizona, is expected to increase seasonally. Trading was moderate and slow later. Demand light at much lower prices due to heavy supplies. Movement of green bell peppers out of Central and South Florida is expected to increase. Trading was moderate and demand was fairly light. Prices trended slightly lower throughout the week. Movement of green bell peppers out of Coachella Valley, California is expected to decrease seasonally. Trading was moderate with prices on green much lower. Quality is reported as generally good.

Tomato movement out of Central and South Florida is expected about the same. Trading fairly active with prices lower early in the week and about steady later. Demand moderate and quality reported as generally good. Movement of Mexico tomato crossings through Texas expected about the same. Trading was moderate early and slow later. Prices lower with fewer sales reported. Movement of tomatoes from Mexico crossing through Otay Mesa is expected to increase slightly. Trading was moderate at lower prices. Demand was fairly light as buyers again expect prices to drop further despite fairly light volumes. Movement of Mexican tomatoes crossing through Nogales Arizona expected to increase seasonally. Current supplies in too few hands to establish a market, with most present shipments from prior bookings and/or previous commitments. The first F.O.B. report is expected by the end of the week. Quality is reported as generally good.

The following table provides a four-week price trend of the highest traded commodities this week.

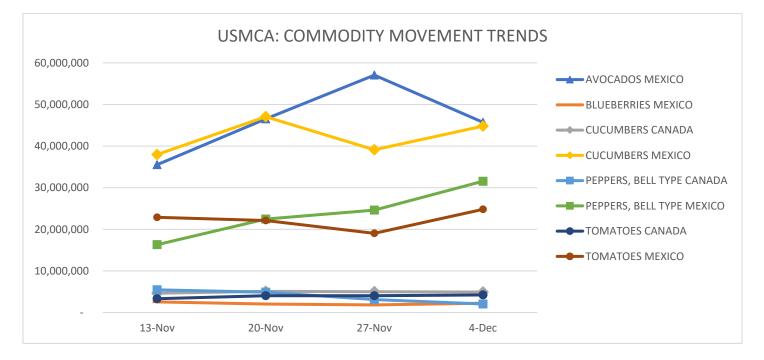
Four Week Price Trend in U.S. Dollars

Commodity	Package	13	B-Nov	2	0-Nov	2	7-Nov	۷	l-Dec
AVOCADOS	cartons 2 layer	\$	40.89	\$	38.89	\$	38.18	\$	37.89
BLUEBERRIES	flats 12 6-oz cups with lids	\$	8.50	\$	7.50	\$	6.50	\$	6.00
CUCUMBERS	1 1/9-bushel cartons	\$	11.04	\$	12.53	\$	10.35	\$	8.45
PEPPERS, BELL TYPE	1 1/9-bushel cartons			\$	15.95	\$	13.95	\$	11.12
TOMATOES	cartons 2 layer	\$	19.88	\$	19.52	\$	20.88	\$	17.52

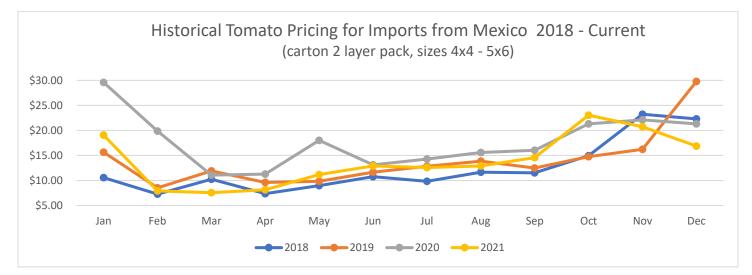


Four Week Movement in Pounds

COMMODITY	ORIGIN	13-Nov	20-Nov	27-Nov	4-Dec
AVOCADOS	MEXICO	35,521,103	46,527,723	57,047,772	45,723,991
BLUEBERRIES	MEXICO	2,545,161	2,013,524	1,817,285	2,204,936
CUCUMBERS	CANADA	4,623,810	5,077,046	4,981,601	4,913,519
	MEXICO	37,957,921	47,052,357	39,101,482	44,790,819
PEPPERS, BELL TYPE	CANADA	5,444,245	4,858,718	3,092,078	2,038,515
	MEXICO	16,298,725	22,447,502	24,601,334	31,544,614
TOMATOES	CANADA	3,304,578	4,025,870	4,015,767	4,211,101
	MEXICO	22,882,559	22,095,717	19,021,106	24,788,509



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: https://www.marketnews.usda.gov/mnp/fv-home

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds