

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

Issued Weekly

Friday, May 13, 2022

Update for Week of May 8 - 14, 2022

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

The release of the latest Consumer Price Index by the U.S. Census Bureau confirmed what buyers were already feeling – almost everything costs more these days. The April index show an 8.3% year-over-year increase from 2021. This increase hit different industries unevenly, with vegetables one of the few categories to show a monthly decrease – by 0.3%. Overall food prices, however, were up 0.9% from March and 9.4% from the previous year. Other consumer categories, of course, have been even harder hit, with energy prices up 30.3% from April 2021 although they declined slightly from last month.

Movement of Mexican asparagus crossing through Arizona, California and Texas expected to increase. Trading was fairly slow at lower prices, with most orders being booked at previously committed prices and very few spot market sales. Demand light with prices trending lower throughout the week. Movement of Peru asparagus through South Florida ports of entry expected to increase slightly as more shippers begin harvest. Trading fairly slow at higher prices becoming more negotiable throughout the week as the market weakened due to competition from growing areas including New Jersey, Michigan, and Canada. Both spot market and contract sales demand reported slow as buyers wait to see what the market looks like out of those competing growing areas. Movement of asparagus out of Walla Walla District and Lower Yakima Valley Washington expected to increase. Trading fairly slow and a wide range in prices is reported. Many present shipments from previous commitments or prior bookings. Shipments have begun and the first report has been issued for asparagus from Michigan. No F.O.B. price report is currently being issued but is expected within the next week or two.

Mexican avocado crossings through Texas are expected to increase slightly. Trading was fairly slow at lower prices. Prices expected to trend higher as cooler inventories being shipped out must be replaced by higher-priced new crossings. Avocado movement from Southern California expected to decrease slightly. Trading was moderate with prices on conventional lower, organic higher. Sales movement reported at a steady pace, with the market continuing to react to changes in the larger Mexican market.

Cucumbers crossing from Mexico through Nogales, Arizona movement are expected to decrease seasonally. Trading moderate with buying kept to a minimum and no pre-bookings. Prices lower for fairly heavy supplies. Quality is reported as variable. Movement of cucumbers from Mexico crossing through Texas expected about the same. Trading was fairly slow early and moderate later at slightly lower prices. Demand moderate, with most present shipments from prior bookings and/or previous commitments. Quality is reported as variable. Cucumbers from Central and South Florida movement expected to decrease. Trading moderate with prices waxed fair quality generally unchanged, others

For more information on:

- <u>Shipping Point Report Details</u>
- Movement Report Details
- Generating Custom Reports

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lower. Demand overall moderate decreasing to fairly light throughout the week with increasing supplies contributing to the price drop. Mexico crossings of cucumbers through Otay Mesa movement expected to increase seasonally. Current supplies in too few hands to establish a market, with the first F.O.B. price report expected the week of May 22. Quality is reported as generally good. Light shipments are being reported for cucumbers out of South Georgia. Trading moderate, and the first F.O.B. price report has been issued. Quality is reported as generally good.

Movement of green bell peppers from Mexico crossing through Nogales, Arizona expected to decrease seasonally. Trading on green moderate at much lower prices. Current quality is reported as variable, with higher quality demanding a higher price. Demand remains fairly good as volumes are decreasing day by day, with the season expected to come to an end by the end of next week. Lighter crossings are expected to continue through May 28th. Movement of green bell peppers out of Central and South Florida expected to decrease as more shippers finish the season. Trading moderate at much lower prices early increasing later in the week as supplies tightened up. Demand ranged from moderate to good throughout the week. A wide range in quality is reported. Movement of green bell peppers out of Coachella Valley California expected to increase seasonally. Trading moderate at much lower prices. Quality is reported as variable. The first report for green bell peppers out of South Georgia has been issued, with the shipments expected to be ready for market around May 21. No F.O.B. price report is currently being issued.

Tomato movement out of Central and South Florida expected to increase. Trading moderate at higher prices. Demand moderate to good. Supplies continue to increase out of Central Florida. Truck shortage and high truck rates continue to curtail some shipping on all tomato varieties. Quality reported as generally good. Movement of Mexico tomatoes crossing through Texas expected about the same. Trading active, with prices 5x5-5x6 size slightly lower, others generally unchanged. Quality reported as generally good. Movement of Mexico tomatoes, Arizona expected to decrease seasonally. Supplies 4x4-4x5s light with active trading. Trading 5x5-5x6s fairly active. Prices 5x5s generally unchanged, others slightly higher. Larger sized volumes remain light at higher prices, with supplies of smaller sizes heavier at lower prices. Quality is reported as generally good. The first report has been issued for tomatoes from Mexico crossings through Otay Mesa, California. Movement is expected to increase seasonally, with current supplies insufficient and in too few hands to establish a market. The first F.O.B. price report is expected to be issued the week of May 29, and quality is currently reported as generally good.

The following table provides a four-week price trend of the highest traded commodities this week.

Commodity	Package	16	5-Apr	2	3-Apr	3	0-Apr	7	-May
ASPARAGUS	11 lb. cartons/crates bunched	\$	15.25	\$	21.75	\$	29.25	\$	28.42
AVOCADOS	cartons 2 layer	\$	63.82	\$	70.75	\$	70.25	\$	64.68
CUCUMBERS	1 1/9-bushel cartons	\$	22.46	\$	22.15	\$	14.65	\$	9.45
PEPPERS, BELL TYPE	1 1/9-bushel cartons	\$	24.28	\$	23.28	\$	20.45	\$	15.62
TOMATOES	cartons 2 layer	\$	7.40	\$	7.89	\$	10.45	\$	11.59

Four Week Price Trend in U.S. Dollars



Four Week Movement in Pounds

COMMODITY	ORIGIN	16-Apr	23-Apr	30-Apr	7-May
ASPARAGUS	MEXICO	17,271,718	13,066,754	5,572,186	6,078,168
AVOCADOS	MEXICO	38,739,769	37,485,080	27,031,494	46,693,889
CUCUMBERS	CANADA	8,915,294	9,651,938	9,842,344	9,776,299
	MEXICO	47,156,791	43,663,326	44,788,922	43,273,654
PEPPERS, BELL TYPE	CANADA	4,102,834	4,996,167	4,775,418	6,257,940
	MEXICO	37,304,160	30,587,252	28,793,129	24,679,668
TOMATOES	CANADA	3,268,127	4,772,077	5,737,963	6,905,361
	MEXICO	38,803,584	31,579,890	28,585,404	27,835,170



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: https://www.marketnews.usda.gov/mnp/fv-home

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds