

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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Update for Week of May 15 - 21, 2022

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

International Roadcheck was this week. This annual 3-day event is the largest targeted enforcement on commercial motor vehicles in the world and is sponsored by the Commercial Vehicle Safety Alliance in partnership with the Federal Motor Carrier Safety Administration, Pipeline and Hazardous Materials Safety Administration, Canadian Council of Motor Transport Administrators, Transport Canada and the Secretariat of Communications and Transportation (Mexico). In addition to providing safety checks and educating the industry and general public about the importance of safety, one unintended consequence may be that smaller truckers with LTL's (less than truckload, or combined cargoes) may avoid driving during this time, as fines for being overweight can be up to \$10,000.

Movement of Mexican asparagus crossing through Arizona, California and Texas expected to remain about the same. Trading was fairly slow at lower prices. Most orders being booked at previously committed prices and very few spot market sales, with light demand. Some fields have reached their peak and will soon go to fern, with pressure from competing growing districts contributing to lower prices. Movement of Peru asparagus through South Florida ports of entry expected to remain about the same. Trading slow with prices large and standard much lower; others lower. Supplies moderate and expected to decrease out of southern Peru and increase in northern Peru. Pull for Memorial Day promotions expected to begin by late this week, although many orders are being filled out of competing domestic growing areas and Canada. Movement of asparagus out of Walla Walla District and Lower Yakima Valley Washington expected about the same. Trading slow at lower prices. Some present shipments from previous commitments or prior bookings. Movement of asparagus from Michigan expected to increase as more growers begin harvest. The first F.O.B. price report has been issued and prices remain unchanged with active trading.

Mexican avocado crossings through Texas are expected to increase slightly. Trading was moderate with prices 48s, 60s and 70s higher; others lower. Demand cooling to fairly light in response to higher prices, and inventory is starting to accumulate as buyers place fewer orders. Avocado movement from Southern California expected to remain about the same. Trading was moderate with prices 32s, 36s, 40s, 84s lower, 60s higher, and others generally unchanged. Sales demand continues fairly steady despite high prices.

Cucumbers crossing from Mexico through Nogales, Arizona movement are expected to decrease seasonally. Trading moderate with prices medium higher; others much higher. Quality is reported as variable. Movement of cucumbers from Mexico crossing through Texas expected about the same. Trading was moderate early and active later at higher prices. Demand fairly good to good depending on size. Most present shipments from prior bookings and/or previous commitments, and quality is reported as variable. Cucumbers from Central and South Florida movement expected to decrease slightly. Trading moderate at lower prices. Demand overall moderate decreasing to fairly light throughout the week despite light and decreasing supplies. Mexico crossings of cucumbers through Otay Mesa movement expected to

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- Shipping Point Report Details
- Movement Report Details
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increase seasonally. Trading active, and the first F.O.B. price report has been issued for a few sizes available for the spot market. Most shipments are from prior bookings and previous commitments, but volume is expected to increase daily as temperatures rise and more shippers get fully underway. Light shipments are being reported for cucumbers out of South Georgia. Trading moderate at lower prices. Quality is reported as generally good.

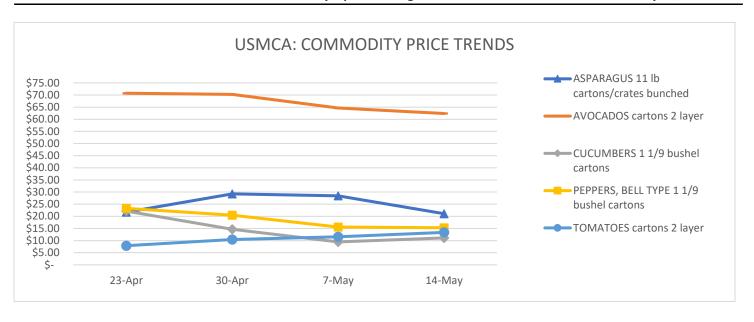
Movement of green bell peppers from Mexico crossing through Nogales, Arizona expected to decrease seasonally. Trading on green moderate with prices medium higher and others generally unchanged. Demand moderate with the season coming to an end due to high temperatures. Most shippers are finished for the season with a few remaining. Current quality is reported as variable, with higher quality demanding a higher price. Lighter crossings are expected to continue through May 28th. Movement of green bell peppers out of Coachella Valley California expected to increase seasonally. Trading moderate early increasing to fairly active later. Prices slightly higher, with quality reported as variable. Movement of green bell peppers out of Central and South Florida expected to decrease as more shippers finish the season. Trading active at higher prices decreasing later in the week. Demand remained good for light supplies. A wide range in quality is reported. Light shipments reported for green bell peppers out of South Georgia. Trading moderate and the first F.O.B. price report has been issued, with prices steady throughout the week. Quality is reported as generally good, and volumes are expected to increase with warmer weather.

Tomato movement out of Central and South Florida expected to increase. Trading active at higher prices. Demand good to very good throughout the week. Some growers expected to finish for the season within the next 15 days. Quality reported as generally good. Movement of Mexico tomatoes crossing through Texas expected about the same. Trading active, with prices 4x4-4x5s slightly higher and others much higher. Demand good and quality reported as generally good. Movement of Mexican tomatoes crossing through Nogales, Arizona expected to decrease seasonally. Supplies fairly light with trading active increasing to very active later. Prices 4x4-4x5s higher, 5x5-5x6s much higher. Volumes expected to decrease sharply over the next two weeks. Quality is reported as generally good. Movement of tomatoes from Mexico crossing through Otay Mesa, California expected to increase seasonally, with current supplies insufficient and in too few hands to establish a market. The first F.O.B. price report is expected to be issued the week of May 29, and quality is currently reported as generally good. The first report has been issued for tomatoes out of Florida West and South Carolina, with growers expected to begin light harvest within 14 days. Sufficient volumes and number of shippers for F.O.B. price report expected within 21 days. The first report has been issued for tomatoes out of Southeastern Arkansas, with light shipments expected to begin within the next two weeks and the first F.O.B. report expected by the week of June 5.

The following table provides a four-week price trend of the highest traded commodities this week.

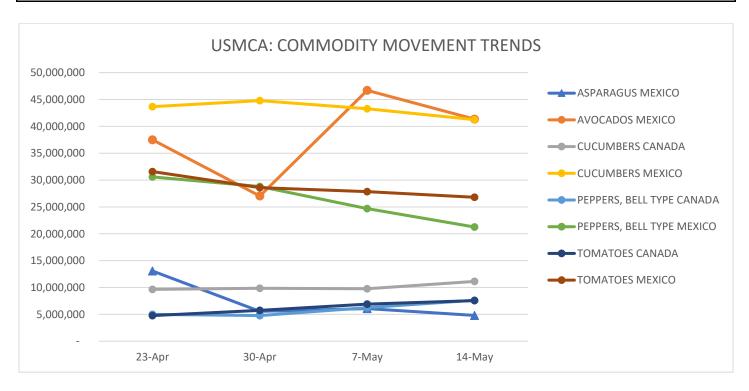
Four Week Price Trend in U.S. Dollars

Commodity	Package	23	8-Apr	3	0-Apr	7	-May	14	l-May
ASPARAGUS	11 lb. cartons/crates bunched	\$	21.75	\$	29.25	\$	28.42	\$	21.08
AVOCADOS	cartons 2 layer	\$	70.75	\$	70.25	\$	64.68	\$	62.39
CUCUMBERS	1 1/9-bushel cartons	\$	22.15	\$	14.65	\$	9.45	\$	11.09
PEPPERS, BELL TYPE	1 1/9-bushel cartons	\$	23.28	\$	20.45	\$	15.62	\$	15.28
TOMATOES	cartons 2 layer	\$	7.89	\$	10.45	\$	11.59	\$	13.38

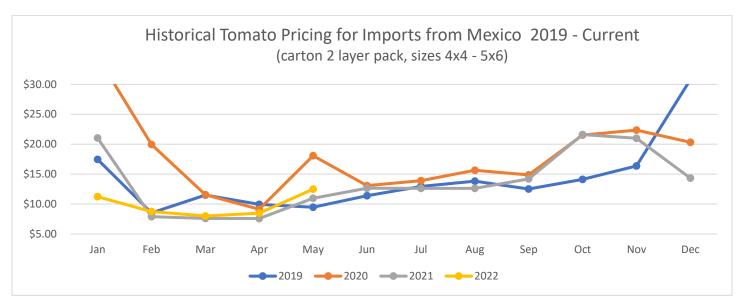


Four Week Movement in Pounds

COMMODITY	ORIGIN	23-Apr	30-Apr	7-May	14-May
ASPARAGUS	MEXICO	13,066,754	5,572,186	6,078,168	4,805,954
AVOCADOS	MEXICO	37,485,080	27,031,494	46,693,889	41,340,825
CUCUMBERS	CANADA	9,651,938	9,842,344	9,776,299	11,134,777
	MEXICO	43,663,326	44,788,922	43,273,654	41,247,861
PEPPERS, BELL TYPE	CANADA	4,996,167	4,775,418	6,257,940	7,629,119
	MEXICO	30,587,252	28,793,129	24,679,668	21,258,511
TOMATOES	CANADA	4,772,077	5,737,963	6,905,361	7,560,226
	MEXICO	31,579,890	28,585,404	27,835,170	26,796,454



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: https://www.marketnews.usda.gov/mnp/fv-home

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- · Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds