

Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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Update for Week of August 28 - September 3, 2022

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

Farmers' markets are a good source for buying your vegetables, fruits, and other arts and crafts. Consumers get the chance to interact and meet with the actual producers. This is a good way to find out where your products come from and allows the consumer to support local farmers. This also allows small farmers to have the opportunity to do direct market sales to the public and get their products sold. Sometimes this can be more financially beneficial than selling their products to wholesalers. One of the limitations for farmers is that not all consumers have the time or means to get to the farmers' market. Some farmers have gotten very creative and started doing local deliveries to reach out to more customers. Others have diversified their business concept by doing online sales and utilizing local community websites. Some farmers that are reasonably close to urban areas are taking advantage of this and selling to restaurants and the local neighborhood vegetable and fruit stands inside the city. This has helped reduced product waste and less missed opportunities. The business model is always changing, and farmers must adapt and be flexible with getting their products out to the consumer in many different forms.

Movement of blueberries through Oregon and Washington is expected to decrease slightly. Trading early moderate, late fairly slow. Prices generally unchanged from market high on Wednesday, August 24th. Prices on flats 12 1-pint cups with lids medium-large are mostly 18.50-20.50 and 12 6-ounce cups mostly 12.00-14.50. Quality is generally good. Blueberries out of Michigan movement is expected to decrease sharply as most growers have finished for the season. Remaining supplies are very light and in very few hands. Wide range in quality. A last F.O.B. report was issued this week. Crossings of blueberries from British Columbia Canada through Northwest Washington movement is expected about the same the week of August 28th, then decrease seasonally as growers begin to finish harvesting. Trading early moderate, late fairly slow. Prices generally unchanged from market high on Wednesday, August 24th. All sales are reported in U.S. dollars. Peru imports through various West Coast ports of entry movement is expected to increase as harvesting increases. Trading fairly active for light supplies. Prices unchanged. Quality is being reported as mostly good. Peru imports through various East Coast ports of entry movement is expected to increase as harvesting increases. Trading early moderate, late fairly active. Prices unchanged. Flats 12 1-pint cups with lids medium-large are mostly 18.00-20.00. Quality is mostly good.

Avocado crossings from Mexico through Texas movement are expected to remain about the same. Trading 32-48s fairly slow, 60-84s fairly active. Prices on 60s and 84s generally unchanged, 70s higher, others lower. Extra services included. Peruvian imports of avocados through Philadelphia and New York City ports of entry movement expected to remain about the same. Trading early fairly slow, late moderate. Supplies are light and steady with prices generally unchanged. Cartons 2 layers 32s mostly 14.00-15.00, 36s are mostly 15.00-18.00, 40s are mostly 18.00-22.00 and 48s are mostly 20.00-24.00.

For more information on:

- Shipping Point Report Details
- Movement Report Details
- Generating Custom Reports

For assistance please contact: jeff.main@usda.gov

Cucumbers crossings from Mexico through Otay Mesa, California movement is expected about the same. Trading early moderate, late fairly active. Prices are higher. Quality is generally good. Movement of cucumbers from Mexico crossings through Texas is expected about the same. Supplies remain light. Trading is active, with prices slightly higher. Most present shipments from prior bookings and/or previous commitments. Quality variable. Cucumber movement out of Michigan is expected to remain about the same. Trading is fairly active with prices slightly higher. 1 1/9-bushel cartons medium mostly 16.00-18.00. Movement of cucumber from Western North Carolina is expected to remain about the same. Currently, no F.O.B. report is being issued.

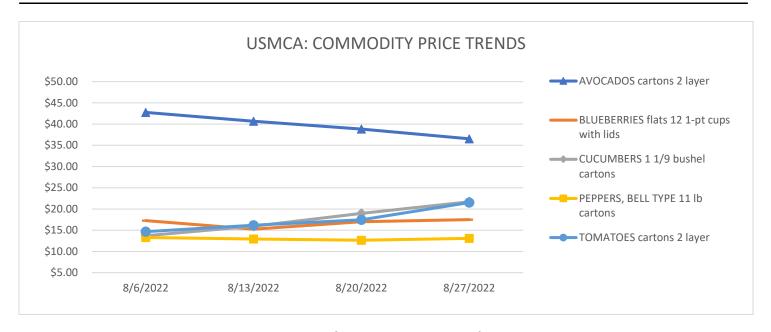
Movement of green bell peppers out of San Joaquin Valley California is expected about the same. Trading fairly active at slightly lower prices. Overall prices for this week are better than last week. Jumbo and extra-large mostly 12.95-14.95 and irregular size are mostly 10.95-11.95. Quality is generally good. Movement of green bell peppers out of Michigan is expected about the same. Trading is moderate with prices unchanged for the week. In Western North Carolina movement is expected to remain about the same. Trading is moderate with prices generally unchanged. Prices on 1 1/9-bushel cartons jumbo and extra-large are between 12.00-14.00 and large 10.00-12.00.

Tomato movement from Mexico crossings through Texas is expected about the same. Trading active at slightly higher prices on both 2-layer and 25-pound cartons loose. Quality is generally good. Movement of tomatoes from Mexico crossings through Otay Mesa, California is expected about the same. Trading is very active with prices much higher. Most present shipments from prior bookings and/or previous commitments. Quality generally good. Central District California movement of tomatoes is expected about the same. Trading is very active with prices slightly higher. Most present shipments from prior bookings and/or previous commitments. Quality generally good. Tomato movement out of Alabama is expected to remain about the same. Trading remains active with prices slightly higher. Supplies remain light for the next 10 days. Overall prices are about steady for the week but are expected to go down lower. Quality generally good. Movement of tomatoes out of Eastern Tennessee and Virginia Eastern Shore is expected to remain about the same. Trading remains active, with prices higher. Prices to remain about steady for the rest of the week. In Tennessee some harvest was curtailed due to heavy fog in growing areas. Virginia growers started harvesting round tomatoes this week. Supplies remain light in both growing areas. Quality generally good. Tomato movement out of Western North Carolina is expected to remain about the same. Trading remains moderate with prices higher. Supplies remain light. Jumbo and extra-large mostly 20.95-23.95. Extra services included.

The following table provides a four-week price trend of the highest traded commodities this week.

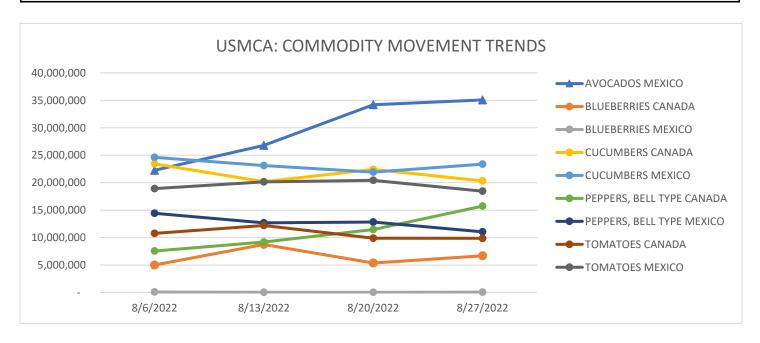
Four Week Price Trend in U.S. Dollars

Commodity	Package	8/	6/2022	8/1	13/2022	8/2	20/2022	8/2	27/2022
AVOCADOS	cartons 2 layer	\$	42.75	\$	40.68	\$	38.82	\$	36.54
BLUEBERRIES	flats 12 1-pt cups with lids	\$	17.25	\$	15.25	\$	17.00	\$	17.50
CUCUMBERS	1 1/9 bushel cartons	\$	13.70	\$	15.95	\$	18.95	\$	21.70
PEPPERS, BELL TYPE	11 lb cartons	\$	13.29	\$	12.93	\$	12.64	\$	13.07
TOMATOES	cartons 2 layer	\$	14.66	\$	16.16	\$	17.45	\$	21.52

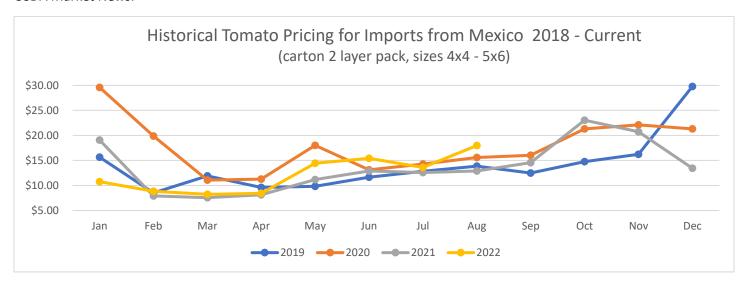


Four Week Movement in Pounds

COMMODITY	ORIGIN	8/6/2022	8/13/2022	8/20/2022	8/27/2022
AVOCADOS	MEXICO	22,258,424	26,791,406	34,204,693	35,069,778
BLUEBERRIES	CANADA	5,006,417	8,744,061	5,375,848	6,687,349
	MEXICO	83,342	46,094	24,159	78,671
CUCUMBERS	CANADA	23,428,785	20,178,885	22,406,709	20,312,894
	MEXICO	24,613,149	23,128,886	21,918,247	23,388,635
PEPPERS, BELL TYPE	CANADA	7,549,264	9,174,324	11,459,442	15,732,294
	MEXICO	14,424,326	12,672,665	12,834,017	11,042,814
TOMATOES	CANADA	10,749,525	12,207,930	9,895,593	9,871,324
	MEXICO	18,922,441	20,143,642	20,425,979	18,446,591



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: https://www.marketnews.usda.gov/mnp/fv-home

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (Lactuca sativa) and chicory (Cichorium spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (Capsicum or of the genus Pimenta), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus Vaccinium, kiwifruit, durians, persimmons,
- Other berries; tamarinds