



Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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Update for Week of January 15 - 21, 2023

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

As the rain subsides in California, farmers are beginning the hard work of assessing the damage to their fields and agricultural infrastructure. According to the Monterrey County Farm Bureau, early estimates coming out of Salinas, California, indicate around 20,000 acres of farmland are flooded. There is also the issue with farm equipment not being operational and in some cases being destroyed by flood waters. Even though the local growing season doesn't start until February, farmers are left with a battered infrastructure in need of repair. Anticipated delays might also be an issue in planting any field that is flooded. Flooded fields will have to go through a protocol of testing for pathogens in both water and soil to ensure they are suitable for planting. Depending on how long these tests take, typically between 30 to 60 days, farmers may have a late start to their growing season. Farmers have to prioritize which fields and infrastructure they want to invest in, so they can get some of their fields operational and ready for planting. The agricultural industry in California is having to make tough decisions and feeling the weight of unforgiving weather.

Peru imports of blueberries through Philadelphia and New York City area ports of entry movement expected to decrease as most growers are finished for the season. Trading fairly slow for light supplies. Prices unchanged. Flats 12 1-pint cups with lids large 22.00-26.00. Quality variable. Movement of blueberries through Arizona, California and Texas is expected to increase. Trading moderate. Prices generally unchanged. Flats 12 1-pint cups with lids mostly 20.00-22.00. Flats 12 6-ounce cups with lids mostly 12.00-14.00. Quality generally good. Chile imports of blueberries through various east coast ports of entry movement expected to increase as harvest increases. Trading moderate. Prices pints lower, others unchanged. Flats 12 1-pint cups with lids large 16.00-20.00. Chile imports of blueberries through various west coast ports of entry movement expected to increase as harvest increases. Trading very light for light supplies. Supplies are insufficient and in too few hands to establish a market. Expect the first F.O.B. report within the week.

Movement of avocado crossings from Mexico through Texas is expected to increase slightly. Trading 32-40s fairly slow, others fairly active. Prices 32-40s lower, 48s generally unchanged, others higher. Cartons 2-layer Hass 32-40s mostly 22.25-23.25, 48s mostly 24.25-25.25 and 60s mostly 25.25-26.25. Extra services included.

Movement of cucumbers from Mexico crossings through Texas is expected about the same. Trading early very active, late active. Prices slightly higher. 1 1/9-bushel cartons medium 30.95-32.95, large mostly 28.95-30.95, fair quality 26.95-

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27.95. Available supplies fairly light. Most present shipments from prior bookings and/or previous commitments. Quality variable. Cucumber movement from Mexico crossings through Nogales, Arizona is expected about the same. Trading active. Prices 36s higher, others slightly higher. 1 1/9-bushel cartons medium and large mostly 28.95, fair quality mostly 26.95 and cartons 36s mostly 14.95-16.95. Available supplies light. Quality generally good. Movement of cucumber from Central America imports through South Florida ports of entry is expected to increase slightly. Trading very active. Prices 1 1/9-bushel cartons medium mostly 30.00-32.00, fair quality mostly 26.00-28.00, large mostly 25.00-27.00 and cartons 24s 12.00-14.00. Available supplies very light. Most present shipments from prior bookings and/or previous commitments. Quality good.

Movement of green bell peppers from Mexico crossings through Nogales, Arizona is expected about the same. Trading moderate. Prices slightly lower. 1 1/9-bushel cartons green jumbo and extra-large mostly 18.95-20.95, large mostly 18.95, medium mostly 14.95-16.95. Supplies fairly heavy. Quality generally good. Movement of green bell peppers from Mexico crossings through Texas is expected about the same. Trading early active, late moderate. Prices slightly higher. 1 1/9-bushel cartons green extra-large mostly 18.95-20.95, large mostly 18.95, medium mostly 15.95-16.95. Available supplies light. Quality variable. Green bell peppers out of Central and South Florida movement are expected to remain about the same. Trading moderate. Prices generally unchanged. 1 1/9-bushel cartons green jumbo and extra-large mostly 22.35-24.35, large mostly 20.35-22.35 and irregular size fair quality mostly 18.35-20.35. Supplies are increasing considerably almost to pre-freeze levels, and prices remain about steady. Quality generally good.

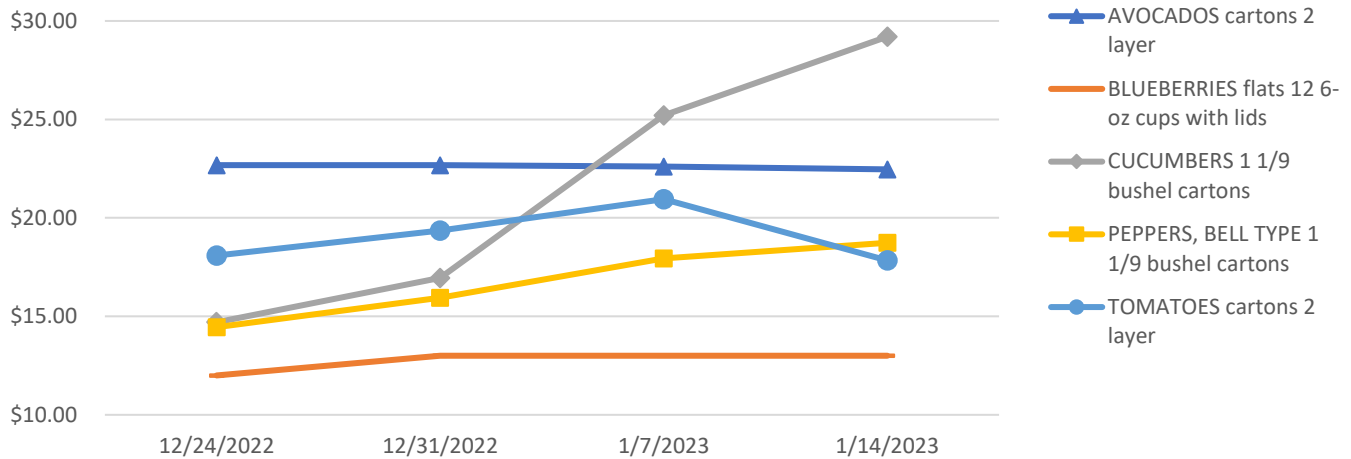
Tomato movement from Mexico crossings through Texas is expected about the same. Trading early active, late fairly slow. Prices much lower. Vine ripers cartons 2-layer 4x4-4x5s mostly 10.95-12.95 and 5x5-5x6s mostly 13.95-14.95. Quality generally good. Movement of tomatoes from Mexico crossings through Nogales, Arizona is expected to increase seasonally. Trading moderate. Prices much lower. Cartons 2-layer vine ripers 4x4-4x5s mostly 12.95-14.95, 5x5-5x6s mostly 14.95-16.95 and 6x6s 16.95-18.95. Supplies fairly heavy. Quality generally good. Tomato movement out of Central and South Florida expected to decrease. Trading moderate. Prices 5x6 size slightly lower, others slightly higher. 25-pound cartons loose 5x6 size mostly 16.95-18.95, 6x6 size mostly 16.95 and 6x7 size mostly 14.95-15.00. The recent cold weather continues to affect crop maturity on all round tomatoes. Some tomato growers will remain lighter than normal for the next 7-10 days. Demand increase on 5x6 size round tomato. Quality generally good.

The following table provides a four-week price trend of the highest traded commodities this week.

Four Week Price Trend in U.S. Dollars

| Commodity | Package | 12/24/2022 | 12/31/2022 | 1/7/2023 | 1/14/2023 |
|--------------------|------------------------------|------------|------------|----------|-----------|
| AVOCADOS | cartons 2 layer | \$ 22.68 | \$ 22.68 | \$ 22.61 | \$ 22.46 |
| BLUEBERRIES | flats 12 6-oz cups with lids | \$ 12.00 | \$ 13.00 | \$ 13.00 | \$ 13.00 |
| CUCUMBERS | 1 1/9-bushel cartons | \$ 14.70 | \$ 16.95 | \$ 25.20 | \$ 29.20 |
| PEPPERS, BELL TYPE | 1 1/9-bushel cartons | \$ 14.45 | \$ 15.95 | \$ 17.95 | \$ 18.74 |
| TOMATOES | cartons 2 layer | \$ 18.09 | \$ 19.36 | \$ 20.95 | \$ 17.84 |

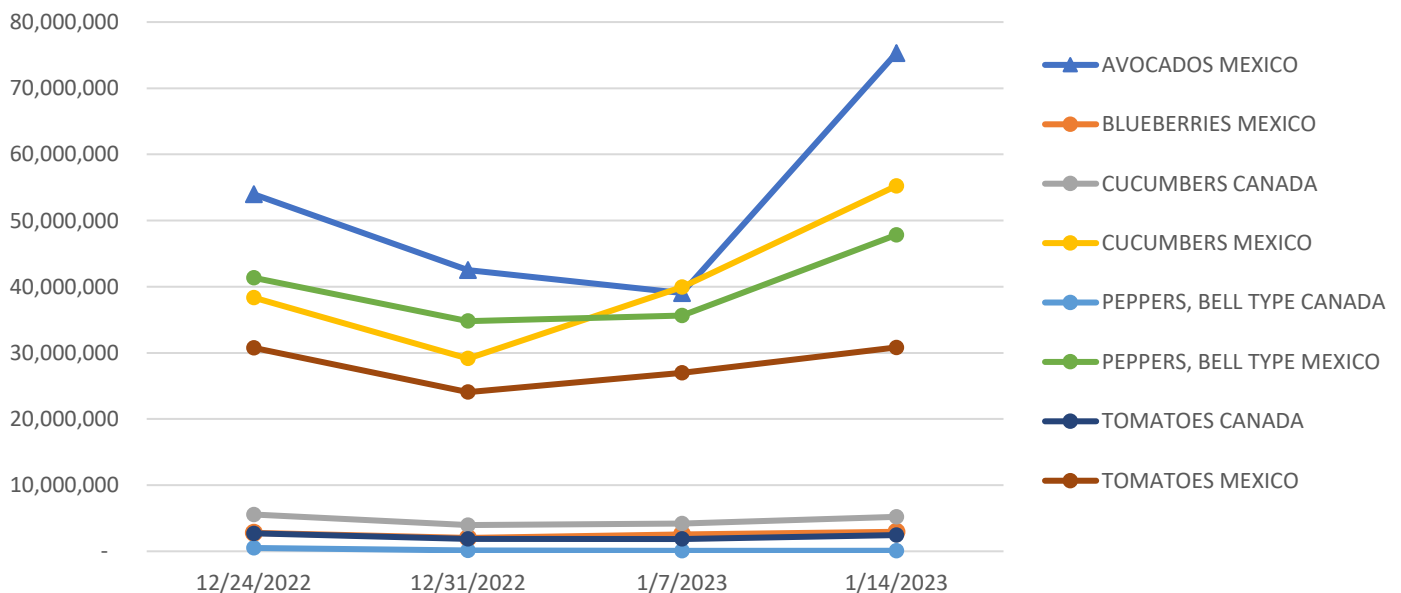
USMCA: COMMODITY PRICE TRENDS



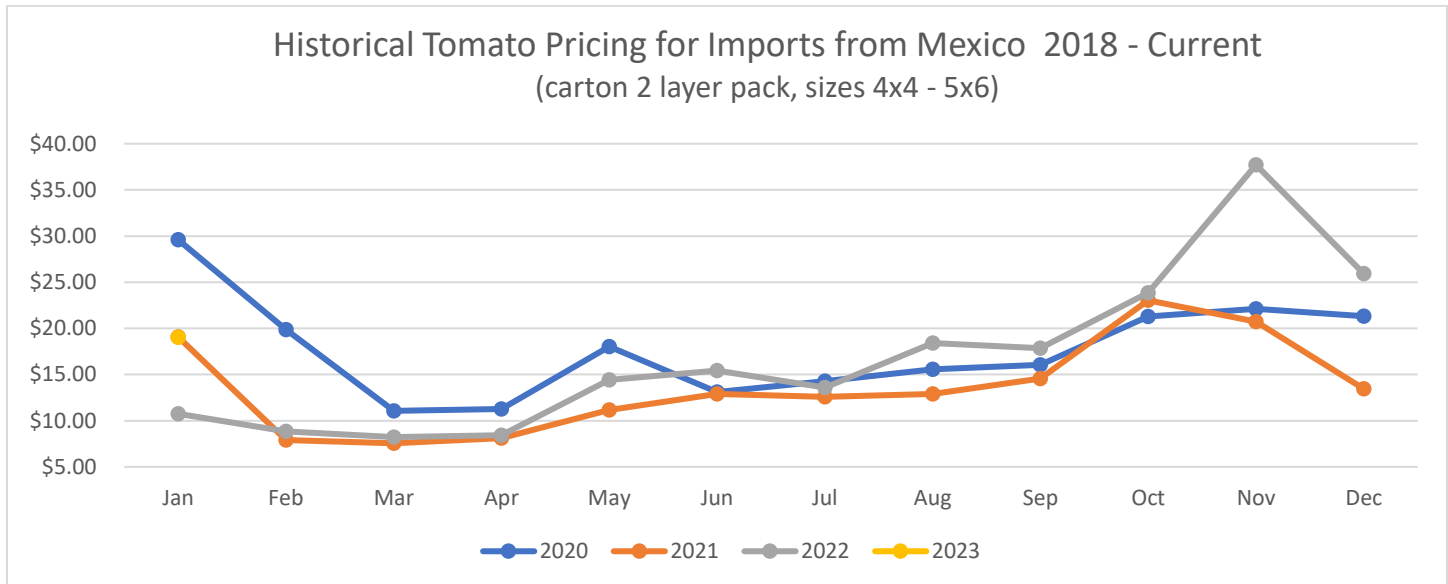
Four Week Movement in Pounds

| COMMODITY | ORIGIN | 12/24/2022 | 12/31/2022 | 1/7/2023 | 1/14/2023 |
|--------------------|--------|------------|------------|------------|------------|
| AVOCADOS | MEXICO | 53,951,137 | 42,510,150 | 39,045,407 | 75,314,720 |
| BLUEBERRIES | MEXICO | 2,779,661 | 2,023,527 | 2,569,420 | 2,950,173 |
| CUCUMBERS | CANADA | 5,561,690 | 3,967,970 | 4,195,790 | 5,225,496 |
| | MEXICO | 38,324,436 | 29,140,015 | 39,933,381 | 55,240,198 |
| PEPPERS, BELL TYPE | CANADA | 505,073 | 140,961 | 72,477 | 106,825 |
| | MEXICO | 41,337,681 | 34,791,553 | 35,623,876 | 47,835,133 |
| TOMATOES | CANADA | 2,718,338 | 1,867,175 | 1,853,324 | 2,465,086 |
| | MEXICO | 30,756,299 | 24,060,781 | 26,986,754 | 30,820,445 |

USMCA: COMMODITY MOVEMENT TRENDS



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the imported volume and prices of the remaining Seasonal and Perishable commodities listed below please visit: <https://www.marketnews.usda.gov/mnp/fv-home>

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliacious vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (*Lactuca sativa*) and chicory (*Cichorium* spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (*Capsicum* or of the genus *Pimenta*), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus *Vaccinium*, kiwifruit, durians, persimmons,
- Other berries; tamarinds