



# Specialty Crops Market News Division U.S. Mexico Canada Agreement Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

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## Update for Week June 23-29, 2024

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week, and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

## **Trade in organic products between the United States and Mexico in 2023 reached record highs.**

A report, prepared by Adriana Otero Arnaiz with USDA Foreign Agricultural Service, issued on June 13, 2024, listed the top five organic exports from the United States to Mexico as apples, pears, grapes, spinach, and lettuce; Mexico's top five organic exports to the United States were avocados, strawberries, raspberries, blackberries, and tomatoes. Mexico prioritizes selling its organic products to the United States and Canadian markets due to closer proximity and efficient transportation channels, despite having numerous free trade agreements with other countries. U.S. organic exports to Mexico reached a record \$234 million in 2023, meanwhile U.S. organic imports from Mexico in 2023 topped \$1.4 billion.

**Agricultural Weather Highlights**, provided by Eric Luebehusen, Agricultural Meteorologist, USDA/OCE/WAOB June 27, 2024: In the west, cold and showery weather spread over the Northwest, while in southern California cool but sunny weather promoted fieldwork and crop development. In the Southwest, widespread showers, enhanced by moisture from developing monsoons, covered the northern Rockies into the lower Four Corner states. On the Plains, scattered showers and thunderstorms continue to roll through the region with above normal temperatures. Sunny skies promoted fieldwork across the western Gulf Coast states and significant drought reduction was noted in southern Texas due to recent heavy rain. Excessive heat contributed to a moderate drought in Virginia and northern Florida.

**Avocado** movement from Mexico crossings through Texas is expected to increase. Cartons 2 layers Hass 32-84s and organic 48-70s supplies are insufficient to quote. The F.O.B. report is expected to resume the week of June 23, along with the initial harvest of the 2024 Flora Loca crop. Movement from South District California is expected to increase slightly. Trading early was very active, late is active. Prices are higher. Cartons 2 layers Hass 32-48s are mostly 70.25-73.25, 60s are mostly 64.25-66.25, 70s are mostly 54.25-60.25, 84s are mostly 50.25; organic 48s are mostly 74.25-76.25, 60s are mostly 66.25-70.25, 70s are mostly 58.25. Extra services are included. Movement from the South Florida district is expected to increase as the season progresses. Supplies are light. Unofficial prices from trade sources 2-layer cartons Donnie variety 14-26s 36.00-36.50. Very light shipments of Peru imports through Philadelphia and New York City ports of entry are expected to increase seasonally. The first F.O.B. report is expected to be issued by July 5.

**Cucumber** prices from Mexico crossings through Texas spiked early in the week but have since cooled down. Movement is expected to decrease. Trading early was fairly slow, late is fairly active. Prices are higher. 1 1/9-bushel cartons medium are mostly 16.95-18.95, fair quality are mostly 12.95-14.95, ordinary quality are mostly 8.95- 10.95, large are mostly 18.95-20.95. Quality and condition are variable. Movement from Mexico crossings through Otay Mesa, California is expected to remain about the same. Trading early was fairly active, late is moderate. Prices are slightly lower. 1 1/9-bushel cartons medium are mostly 19.00-20.00, fair quality are mostly 16.00, large are mostly 20.00-21.00; carton 36s are mostly 10.00-11.00. Quality is generally good. Movement from South Georgia is expected to remain about the same. Trading is moderate. Prices are generally unchanged. 1 1/9-bushel cartons medium are 8.35-10.85, fair quality are 6.35-8.85, cartons 24s are 3.35-4.85. Most shippers in Eastern North Carolina are finished for the season. Supplies are insufficient to establish a market. Light shipments are expected to continue through June 29. Quality remains variable.

**Green Bell Pepper** movement from San Joaquin Valley, California is expected to increase seasonally. Trading is fairly active. Prices of 1 1/9-bushel cartons extra-large are 32.95-34.95, large are 28.95-32.95, irregular sized fair quality are 25.95-28.95. Quality is generally good. Movement from Eastern North Carolina is expected to remain about the same. Trading is active. Prices of 1 1/9 Bushel cartons/crates jumbo and extra-large are 30.35-32.00. Quality is good.

For more information on:

- [Shipping Point Report Details](#)
- [Movement Report Details](#)
- [Generating Custom Reports](#)

For assistance please contact: [jeff.main@usda.gov](mailto:jeff.main@usda.gov)

[Custom Average Tool \(CAT\) Graphing tool and aggregated data source.](#)

Movement from South Georgia is expected to remain about the same. Trading is moderate. Prices are generally unchanged. 1 1/9-bushel cartons jumbo are 28.35-30.85, large are 26.35-26.85, large fair quality are 22.35-24.85. Quality is generally good.

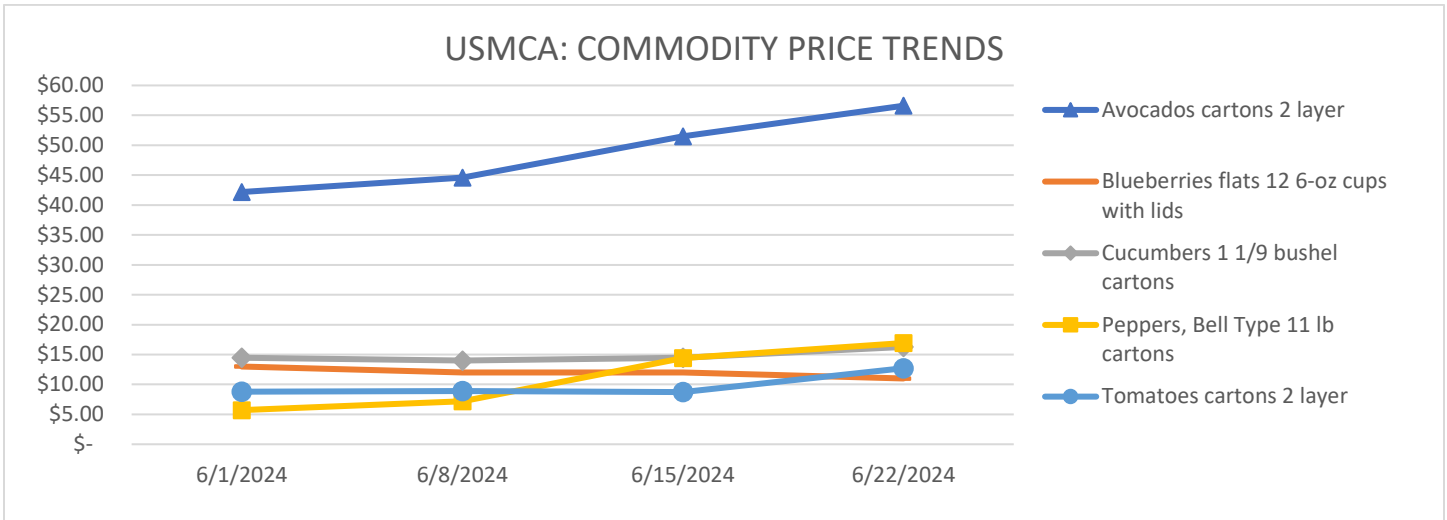
**Tomato** movement from Florida West and South Carolina districts is expected to increase. Trading is active at lower prices. Prices are lower. Extra services are included. 25-pound cartons loose 5x6 size are 15.00, 6x6 size are mostly 14.00-14.50, 6x7 size are 10.00-14.00. Quality is generally good. Movement from Mexico crossings through Texas is expected to decrease as supplies are expected to remain tight. Trading early was fairly slow, late is active. Prices are much higher. Vine Ripes cartons 2-layer 4x4-4x5s are mostly 17.95-19.95, 5x5-5x6s are 16.95-17.95; 25-pound cartons loose 4x4-4x5 sizes are mostly 18.95-19.95, 5x5-5x6 sizes are 15.95-17.95. Quality is generally good. Movement expected to decrease sharply as most shippers are finished for the season. Cartons 2-layer Vine Ripes supplies are insufficient and in too few hands to establish a market. Quality is generally good. Light and sporadic crossings expected to continue through the week of July 6. Movement from Central District, California is expected to increase seasonally. Trading is active. Price of 25-pound cartons loose Mature Greens extra-large are 12.00-14.00, large are 14.00-15.00, medium are 10.00-11.00. Quality is generally good. Movement from Mexico crossings through Otay Mesa, California is expected to remain about the same. Supplies are fairly light. Trading early was fairly active, late is active. Prices are much higher. Cartons 2-layer Vine Ripes 4x4-4x5s are mostly 16.00-17.00, 5x5-5x6s are mostly 15.00-17.00. Quality is generally good. Movement from Southeastern Arkansas is expected to slightly increase. Trading is active. Prices of Vine Ripes 25-pound cartons loose 5x6 size and 6x6 size are mostly 15.00. Vine Ripes cartons 2-layer Pink-light red 4x4s and 5x5s are mostly 15.00. Extra services are included. Quality is generally good. Harvest of Alabama and Eastern Tennessee/Virginia Eastern Shore is expected to begin the week of July 7, followed by the first F.O.B. report the week of July 14.

**Blueberry** movement from South and Central District California is expected to remain about the same. Trading is moderate. Spot market availability is steady, however heavy supplies from Georgia continue to pressure West Coast pricing. Prices of organic are higher, conventional are slightly higher. Flats 12 1-pint cups with lids are mostly 18.00-20.00, 12 6-ounce cups with lids are mostly 11.00- 13.00. Cartons 8 18-ounce containers with lids are 18.00-22.00. Organic flats 12 1-pint cups with lids are mostly 30.00-32.00, 6-ounce cups with lids are mostly 20.00-24.00. Quality is generally good. Most present shipments are from prior bookings and/or previous commitments. Movement from Mexico crossings through Arizona, California and Texas is expected to decrease seasonally. Trading is moderate. Spot market availability is steady, however heavy supplies from Georgia continue to pressure West Coast pricing. Prices are generally unchanged. Flats 12 6-ounce cups with lids are mostly 10.00-12.00. Quality is variable. Most present shipments are from prior bookings and/or previous commitments. Movement from Eastern North Carolina is expected to decrease as some shippers are finished for the season, and others moved production areas north. Trading is slow. Prices are lower. Flats 12 1-pint cups with lids medium-large are mostly 12.00-14.00. Quality is variable. Movement in South Georgia is expected to decrease seasonally as remaining supplies are in too few hands to establish a market. Harvest in Oregon and Washington began the week of June 16 and is expected to remain very light until additional areas begin the week of June 30. The first F.O.B. report is expected to be issued by July 5. Quality is good. Movement from Michigan expected to increase as the season begins. Trading is moderate. Offerings are in too few hands to establish a market. Harvest of British Columbia Canada, crossing though Northwest Washington is expected to begin by July 6, and remain very light until additional areas begin the week of July 14. The first F.O.B. report is expected to be issued by July 19. Quality and condition are expected to be generally good.

The following table provides a four-week price trend of the highest traded commodities this week.

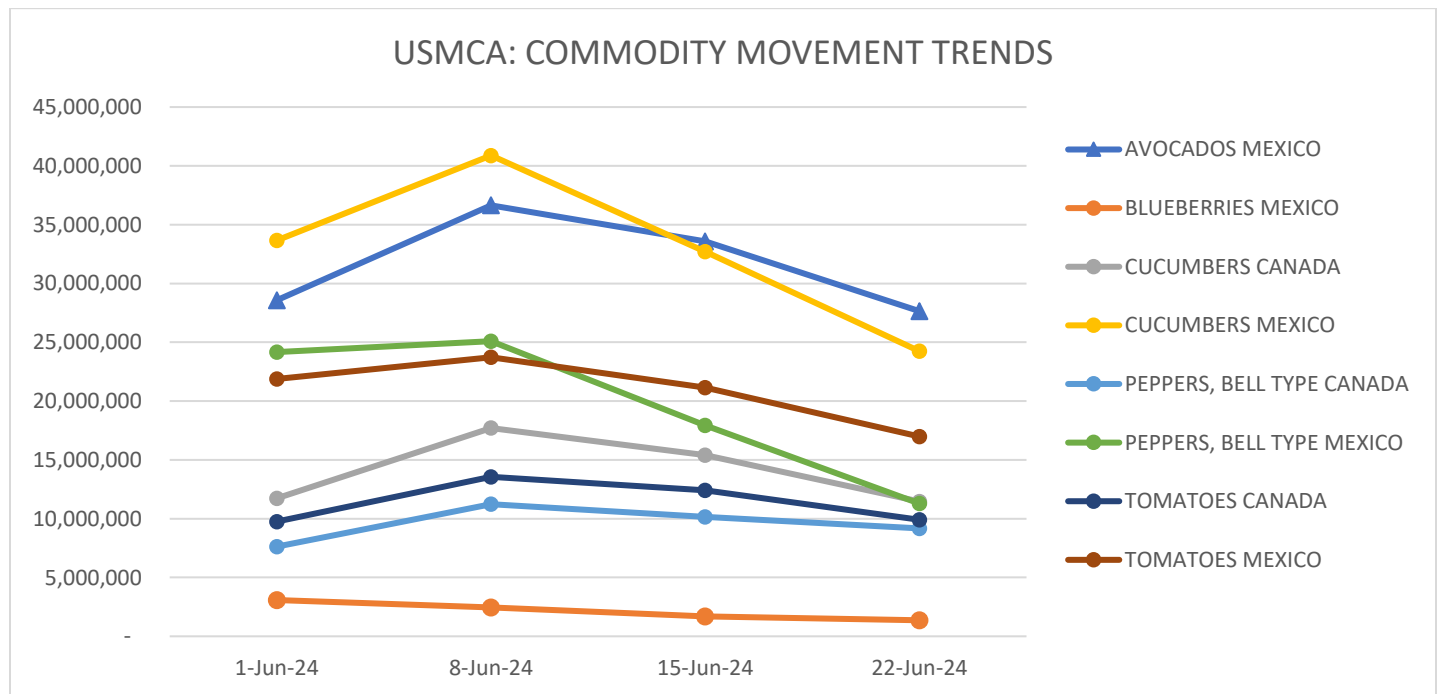
**Four-Week Price Trend in U.S. Dollars**

commodity	package	6/1/2024	6/8/2024	6/15/2024	6/22/2024
Avocados	cartons 2 layer	\$ 42.18	\$ 44.61	\$ 51.46	\$ 56.61
Blueberries	flats 12 6-oz cups with lids	\$ 13.00	\$ 12.00	\$ 12.00	\$ 11.00
Cucumbers	1 1/9-bushel cartons	\$ 14.46	\$ 14.00	\$ 14.47	\$ 16.28
Peppers, Bell Type	11 lb. cartons	\$ 5.71	\$ 7.21	\$ 14.43	\$ 16.93
Tomatoes	cartons 2 layer	\$ 8.81	\$ 8.89	\$ 8.73	\$ 12.72

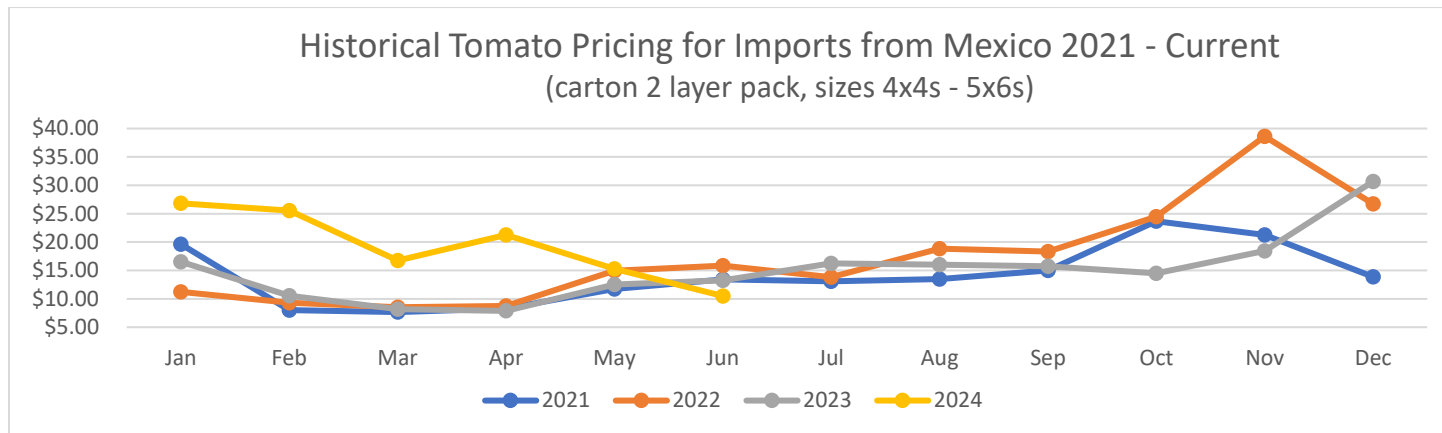


### Four-Week Movement in Pounds

COMMODITY	ORIGIN	1-Jun-24	8-Jun-24	15-Jun-24	22-Jun-24
AVOCADOS	MEXICO	28,578,533	36,643,823	33,572,969	27,649,217
BLUEBERRIES	MEXICO	3,083,626	2,452,041	1,683,953	1,363,932
CUCUMBERS	CANADA	11,733,450	17,705,978	15,413,395	11,463,131
	MEXICO	33,666,479	40,886,837	32,713,800	24,241,637
PEPPERS, BELL TYPE	CANADA	7,625,874	11,232,648	10,152,828	9,186,169
	MEXICO	24,164,827	25,092,110	17,931,583	11,288,091
TOMATOES	CANADA	9,759,116	13,560,622	12,402,532	9,911,671
	MEXICO	21,880,675	23,726,008	21,152,850	16,989,132



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the remaining Seasonal and Perishable commodities listed below please visit:

- Movement <https://www.marketnews.usda.gov/mnp/fv-home>
- Prices <https://mymarketnews.ams.usda.gov/>

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (*Lactuca sativa*) and chicory (*Cichorium* spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (*Capsicum* or of the genus *Pimenta*), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus *Vaccinium*, kiwifruit, durians, persimmons,
- Other berries; tamarinds