



# Specialty Crops Market News Division

## U.S. Mexico Canada Agreement

### Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

Issued Weekly

Friday, July 5, 2024

#### **Update for Week June 30 – July 6, 2024**

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week, and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

**U.S./Canadian bridge expected to improve crossings:** The bridge is located about 45 minutes away from Leamington-Kingsville, Ontario Canada which has the highest concentration of greenhouses in North America. A report in Fresh Plaza by Astrid van den Broek on May 21, 2024, provided details on the Gordie Howe International Bridge in Ontario Canada, which is scheduled to open in the fall of 2025, with a 2.5-kilometer, six lane bridge connecting Windsor, Ontario to Detroit, Michigan. This will be one of the largest ports in North America with 14 commercial inspection bays on the Canadian side and 28 bays on the U.S. side. This will allow secondary inspections to be completed quickly, assisting with efficient movement of produce between the two countries as 25 % of binational trade between Canada and the U.S. crosses at the Windsor-Detroit port.

**Agricultural Weather Highlights**, provided by Brad Rippey, Agricultural Meteorologist, USDA/OCE/WAOB July 5, 2024: In the West, the heat wave continues to promote rapid crop development, increasing demand for irrigation. The most extreme heat is across the Pacific Coast states, the Desert Southwest as far north as the northern Sacramento Valley of California, reaching temperatures as high as 115°F. In the northern Plains, below normal temperatures and dry conditions prevailed, as showers moved south into Oklahoma and northern Texas. Hot humid weather in the South stressed areas where moisture is lacking, while thunderstorms continue to develop throughout through the mid-south. A cold front sparked showers and thunderstorms from the upper Great Lakes region into the lower Ohio Valley. Cool weather is expected to remain below 80°F in the upper Midwest while humid weather remained in the lower Midwest, favoring crop development.

**Avocado** movement from Mexico crossings through Texas is expected to increase as inspections in Mexico resumed with all packing houses now opened. Heavy harvesting increased supplies, pressuring prices to fall, since most buyers moved to other growing areas such as California, Peru, and Columbia to fill recent orders. Trading of 60-84s is fairly active, while other sizes are moderate. Cartons of 2-layer cartons of Hass 32-48s are mostly 63.25-65.25, 60s are mostly 61.25-63.25, 70s are mostly 52.25-55.25, and 84s are mostly 45.25-46.25; organic supplies are insufficient to quote. Extra services are included. There continues to be a wide range in price. Movement from South District California is expected to remain about the same. Trading of conventional is fairly active at lower prices, organic is also fairly active. Prices of conventional is lower, organic is generally unchanged. Cartons 2-layer cartons of Hass 32-48s are mostly 66.25-68.25, 60s are mostly 63.25-65.25, 70s are mostly 54.25-56.25, 84s are mostly 48.25-50.25; organic 48s are mostly 74.25-76.25, 60s are mostly 66.25-70.25, 70s are mostly 58.25. Extra services are included. There continues to be a wide range in price. Movement from South Florida district is expected to increase as the season progresses. Supplies are light. Trading is moderate. 2 -layer cartons of Donnie variety 14-24s are mostly 30.00. Shipments of Peru imports entering Philadelphia and New York area port of entries are light. The first F.O.B. report is expected to be issued by July 14.

**Cucumber** from Mexico crossings through Texas is expected about the same. Trading early was fairly active, late is moderate. Prices of medium are higher, large are slightly lower. 1 1/9-bushel cartons of medium are mostly 18.95-20.95, fair quality are mostly 14.95-15.95, ordinary quality are mostly 9.95-11.95, large are mostly 17.95-19.95. Quality and condition are variable. Movement from Mexico crossings through Otay Mesa, California is expected about the same. Trading early was moderate, late is fairly slow. Prices are lower. 1 1/9-bushel cartons of medium are mostly 17.00-18.00, fair quality are mostly 14.00-15.00, large are mostly 17.00-19.00; cartons 36s are mostly 9.00-10.00. Quality is generally

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good. Movement from South Georgia is expected to decrease as the season comes to an end. Trading is moderate. Prices are higher. 1 1/9-bushel cartons medium are 18.35-18.85, fair quality are 12.35-12.85, cartons 24s are 6.35-6.85.

**Green Bell Pepper** movement from the San Joaquin Valley, California is expected to increase seasonally. Trading is fairly active. Prices of extra-large are lower, others are slightly lower. 1 1/9-bushel cartons/ crates extra-large are 27.95-29.95, large are mostly 26.95-28.95, irregular sized fair quality are 20.95-22.95. Quality is generally good. Movement from Eastern North Carolina is expected to remain about the same. Trading is moderate. Prices are lower. 1 1/9 Bushel cartons/crates jumbo and extra-large are 20.00-24.00. Quality is good. Movement from South Georgia is expected to decrease as season comes to an end. Trading is moderate. Prices of large are slightly lower, others are generally unchanged. 1 1/9-bushel cartons jumbo are 28.35-30.85, large are 24.35-26.85, large fair quality are 22.35-24.85. Quality is generally good.

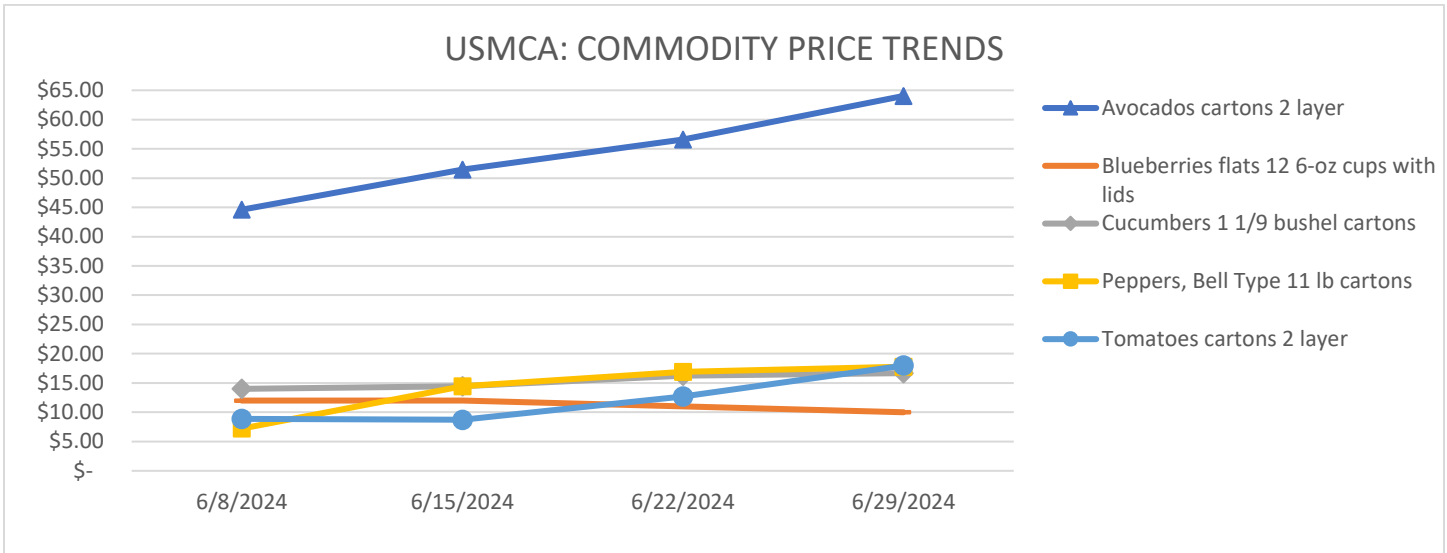
**Tomato** movement from Central District California is expected to increase seasonally. Trading of medium is moderate, while others are fairly active. Prices of large are generally unchanged, others are slightly higher. 25-pound cartons loose Mature Greens extra-large are mostly 15.00, large are 14.00-15.00, and medium are mostly 11.00-12.00. Quality is generally good. Movement from Mexico crossings through Texas is expected to decrease. Trading early was active, late is moderate. Prices of 4x4-4x5s are slightly higher, 4x4-4x5 sizes are generally unchanged, others are higher. Vine Ripes cartons 2-layer 4x4-4x5s are mostly 18.95-20.95, 5x5-5x6s are 18.95-19.95; 25-pound cartons loose 4x4-4x5 sizes are mostly 18.95-20.95, 5x5-5x6 sizes are 18.95-19.95. Quality is generally good. Movement from Mexico crossings through Otay Mesa, California is expected to increase. Trading early was active, late is fairly active. Prices are higher. Cartons 2-layer Vine Ripes 4x4-4x5s are mostly 18.00-19.00, 5x5-5x6s are mostly 17.00-19.00. Quality is generally good. Movement from Southeastern Arkansas is expected to remain about the same. Trading is active. Prices are slightly higher. Extra services are included. Vine Ripes 25-pound cartons loose 5x6-6x6 sizes are mostly 15.00-17.00. Vine Ripes cartons 2-layer Pink-light red 4x4s and 5x5s are mostly 16.00. Quality is generally good. Supplies from Florida West and South Carolina district are insufficient and in too few hands to establish a market. Light harvest from Eastern Tennessee and Virginia Eastern Shore is expected to start by July 5, followed by the first F.O.B. report issued by July 14. Light harvest from Alabama is expected to start the week of July 8, followed with the first F.O.B. report by July 21.

**Blueberry** movement from Oregon and Washington is expected to increase as additional growers start to harvest. Trading is active. Prices of flats 12 1-pint cups with lids medium-large are 20.00-22.25; ORGANIC flats 6-oz cups with lids medium-large are mostly 18.00-20.00, 12 1- pint are mostly 31.95-34.95. Quality is good. Movement from Michigan is expected to increase as the season begins. Trading is moderate. Prices are unchanged. Flats 12/1-pt cups with lids large are mostly 20.00-22.00. Movement from South and Central District California is expected about the same as heat hastened the end of the season and buyers shifted buying product from the Pacific Northwest. Current supplies from California are insufficient and in too few hands to establish a market, and most present shipments from prior bookings and/or previous commitments. Quality is variable as heat affects crops. Light and sporadic California shipments are expected to continue through July 6. Harvest from British Columbia Canada crossing through Northwest Washington is expected to begin by July 6, but remain very light until the week of July 14 when additional areas are expected to begin. The first F.O.B. report is expected to be issued by July 19. Quality and condition are expected to be generally good. Movement from Mexico crossings through Arizona, California and Texas is expected to decrease seasonally. Supplies are insufficient and in too few hands to establish a market. Most present shipments are from prior bookings and/or previous commitments. Quality is variable. Light and sporadic crossings expected to continue through July. Movement from Eastern North Carolina and South Georgia is expected to decrease as most shippers have finished for the season. Remaining supplies in too few hands to establish a market. Lighter shipments to continue through July 6.

The following table provides a four-week price trend of the highest traded commodities this week.

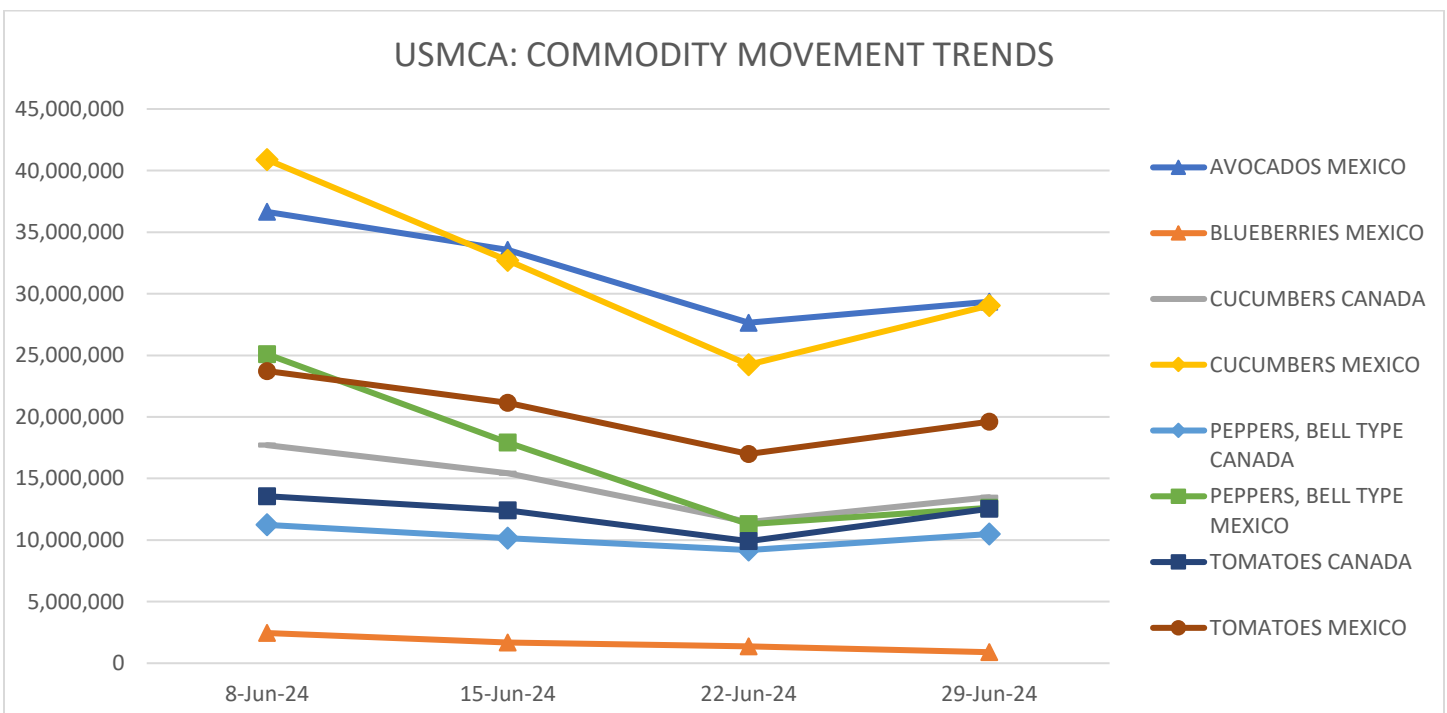
**Four-Week Price Trend in U.S. Dollars**

Commodity	Package	6/8/2024	6/15/2024	6/22/2024	6/29/2024
Avocados	cartons 2 layer	\$ 44.61	\$ 51.46	\$ 56.61	\$ 64.04
Blueberries	flats 12 6-oz cups with lids	\$ 12.00	\$ 12.00	\$ 11.00	\$ 10.00
Cucumbers	1 1/9-bushel cartons	\$ 14.00	\$ 14.47	\$ 16.28	\$ 16.69
Peppers, Bell Type	11 lb. cartons	\$ 7.21	\$ 14.43	\$ 16.93	\$ 17.79
Tomatoes	cartons 2 layer	\$ 8.89	\$ 8.73	\$ 12.72	\$ 17.98

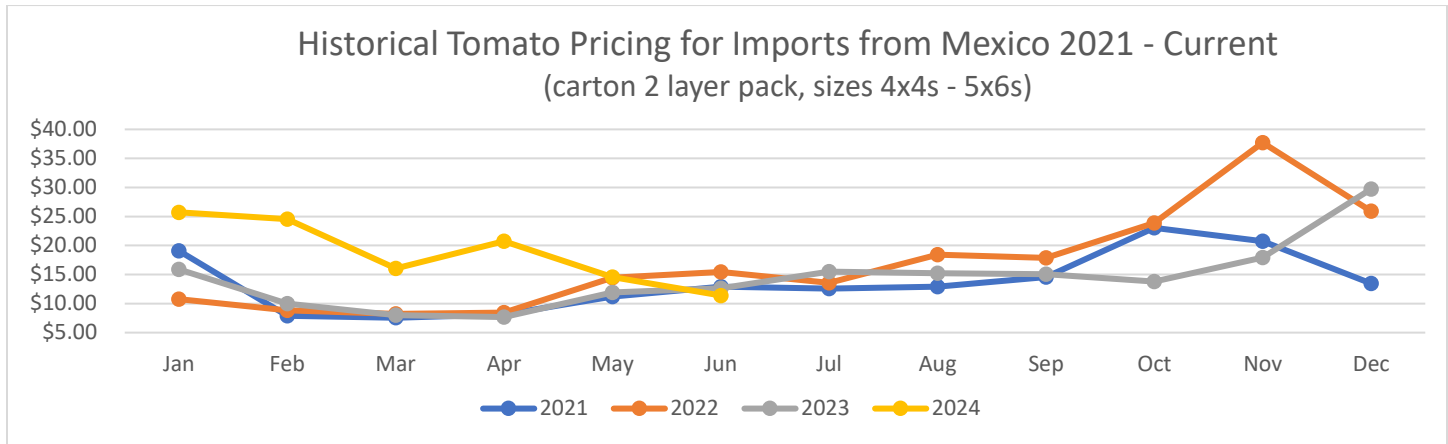


### Four-Week Movement in Pounds

COMMODITY	ORIGIN	8-Jun-24	15-Jun-24	22-Jun-24	29-Jun-24
AVOCADOS	MEXICO	36,643,823	33,572,969	27,649,217	29,364,489
BLUEBERRIES	MEXICO	2,452,041	1,683,953	1,363,932	896,578
CUCUMBERS	CANADA	17,705,978	15,413,395	11,463,131	13,484,141
	MEXICO	40,886,837	32,713,800	24,241,637	29,032,579
PEPPERS, BELL TYPE	CANADA	11,232,648	10,152,828	9,186,169	10,499,810
	MEXICO	25,092,110	17,931,583	11,288,091	12,616,523
TOMATOES	CANADA	13,560,622	12,402,532	9,911,671	12,537,367
	MEXICO	23,726,008	21,152,850	16,989,132	19,596,617



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the remaining Seasonal and Perishable commodities listed below please visit:

- Movement <https://www.marketnews.usda.gov/mnp/fv-home>
- Prices <https://mymarketnews.ams.usda.gov/>

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceus vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (*Lactuca sativa*) and chicory (*Cichorium* spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (*Capsicum* or of the genus *Pimenta*), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus *Vaccinium*, kiwifruit, durians, persimmons,
- Other berries; tamarinds