



Specialty Crops Market News Division

U.S. Mexico Canada Agreement

Seasonal Perishable Products Weekly Update

Agricultural Marketing Service

Issued Weekly

Friday, August 16, 2024

Update for August 4-10, 2024

This report provides trend analysis of the volume and prices of Seasonal Perishable commodities. Volume represents current week, and prices represent open (spot) market sales by first handlers on product of generally good quality and condition unless otherwise stated and may include promotional allowances or other incentives. The charts provide graphic representation of the volume and prices of the major commodities this week based on seasonal volume.

In an article posted in *FreightWaves*, August 15, 2024, by Noi Mahoney, **South Texas ports of entry requiring cargo trucks to display QR codes**. The QR codes, placed on the windshield, will list cargo manifests. The new rule is meant to streamline the screening process and reduce wait times. The QR code will assist officers by reducing the probability of selecting the wrong shipment/trip number at the time of arrival. U.S. Customs and Border Protection require cargo trucks arriving from Mexico through the Laredo, since Laredo is the first field office to get large non-intrusive inspection x-ray systems for the truck environment. The Laredo border crossings is currently the No. 1 international gateway for trade in the U.S., recording \$27.8 billion in two-way trade in July and processed 258,924 trucks during the month.

Agricultural Weather Highlights, provided by Brad Rippey, Agricultural Meteorologist, USDA/OCE/WAOB August 15, 2024; In Northwestern states, several dozen wildfires are in various stages of containment. So far this year, the U.S. wildfires burned some 5.4 million acres of vegetation, more than 125% of the 10-year average, with active Western wildfires accounting for more than 2.3 million acres of that year-to-date total. Dry conditions spread over the Rockies and Four Corner States, following days of unsettled showery weather as triple-digit heat continues to grip parts of Oklahoma and much of Texas, leading to stress on rangeland, pastures and a variety of immature summer crops. Hot humid weather prevailed westward through the Mississippi Delta. However, dry weather across the region allowed for fieldwork and harvest activities. Showers and thunderstorms swept across the Mississippi Valley providing beneficial moisture, as heavy showers scattered over Illinois and Missouri.

Avocado supplies from Mexico shifted to smaller fruit as the new Flora Loca crop arrived. With increased availability, fruit prices weakened, particularly the 60s, 70s and 84s. Prices are expected fall over the next couple of weeks due to heavier supplies and greater availability. Movement from Mexico crossings through Texas is expected to increase. Trading of organic 60s is active, others are active at lower prices. Prices of organic 60s are higher, others are lower. Cartons 2 layers Hass 32-36s are mostly 68.25-70.25, 40-48s are mostly 67.25-70.25, 60s are mostly 58.25-61.25, 70s are mostly 48.25-51.25, and 84s are mostly 34.25-37.25; organic 48s are mostly 73.25-76.25, 60s are mostly 70.25-72.25, and 70s are mostly 60.25-62.25. Extra services are included. Movement from South District, California is expected to decrease slightly. Trading is active at lower prices. Prices are lower. Cartons 2 layers Hass 32-48s are mostly 68.25-71.25, 60s are mostly 62.25-65.25, 70s are mostly 50.25-53.25, and 84s are mostly 37.25-40.25; organic 48s are mostly 76.25-78.25, 60s are mostly 68.25-70.25, and 70s are mostly 62.25-64.25. Extra services are included. Movement from South Florida District is expected to increase. Trading is moderate. Prices are lower. 2-layer cartons, mostly Miguel, Simmonds, Dupuis, Bernecker, Nesbitt and Beta varieties, 16-24s count are mostly 23.00-26.00. Supplies from Peru imported through Philadelphia and New York City area ports of entry are in too few hands to establish a market.

Cucumber movement from Mexico crossings through Otay Mesa, California is expected to decrease slightly. Trading of 36s are fairly active, others are fairly active at slightly lower prices. Prices of 36s are slightly higher, others are slightly lower. 1 1/9-bushel cartons medium are mostly 10.00- 12.95, large are mostly 10.00-11.95, fair quality are mostly 7.95-9.95, ordinary quality are mostly 4.00-6.95. Cartons 36s are mostly 7.00-8.95. Quality and condition remain variable. Movement from Mexico crossings through Texas is expected to increase. Trading is moderate. Prices of medium are slightly lower, large are slightly higher. 1 1/9-bushel cartons medium are mostly 13.95-15.95, fair quality are mostly 8.95-10.95, ordinary quality are 6.95 -7.95, large are mostly 16.95-18.95. Quality and condition are variable. Movement from

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Michigan is expected to remain the same. Trading is moderate. Prices are lower. 1 1/9-bushel cartons medium are mostly 10.85-12.85, fair quality are mostly 7.85-8.85. Carton 24s are mostly 5.85-6.85. Movement from Western and Central New York is expected remain about the same. Trading is moderate. Prices are lower. 1 1/9-bushel cartons/crates medium are mostly 14.00-16.00, fair quality are 7.00-10.00. Movement from western North Carolina is expected to remain the same. Trading is moderate. Prices are slightly lower. 1 1/9-bushel cartons medium are 14.00-16.00, fair quality are 8.00-10.00. Carton 24s medium-large are 6.00.

Green Bell Pepper movement from San Joaquin Valley, California is expected to remain about the same. Trading of extra-large are fairly active at lower prices, large are fairly active at slightly lower prices, and irregular sized fair quality fairly are active at much lower prices. Prices extra-large are lower, large are slightly lower, irregular sized fair quality are much lower. 1 1/9-bushel cartons extra-large are 23.95-24.95, large are 22.95-24.95, irregular sized fair quality are 16.95-18.95. Quality is generally good. Movement from Michigan is expected to remain the same. Trading is moderate. Prices are slightly lower. 1 1/9-bushel cartons jumbo are 20.00, medium fair quality are 16.00. Quality is generally good. Movement from Western North Carolina is expected to remain the same. Trading is moderate. Prices are slightly lower. 1 1/9-bushel carton jumbo and extra-large are 16.00-18.00, extra large-large fair quality are 14.00.

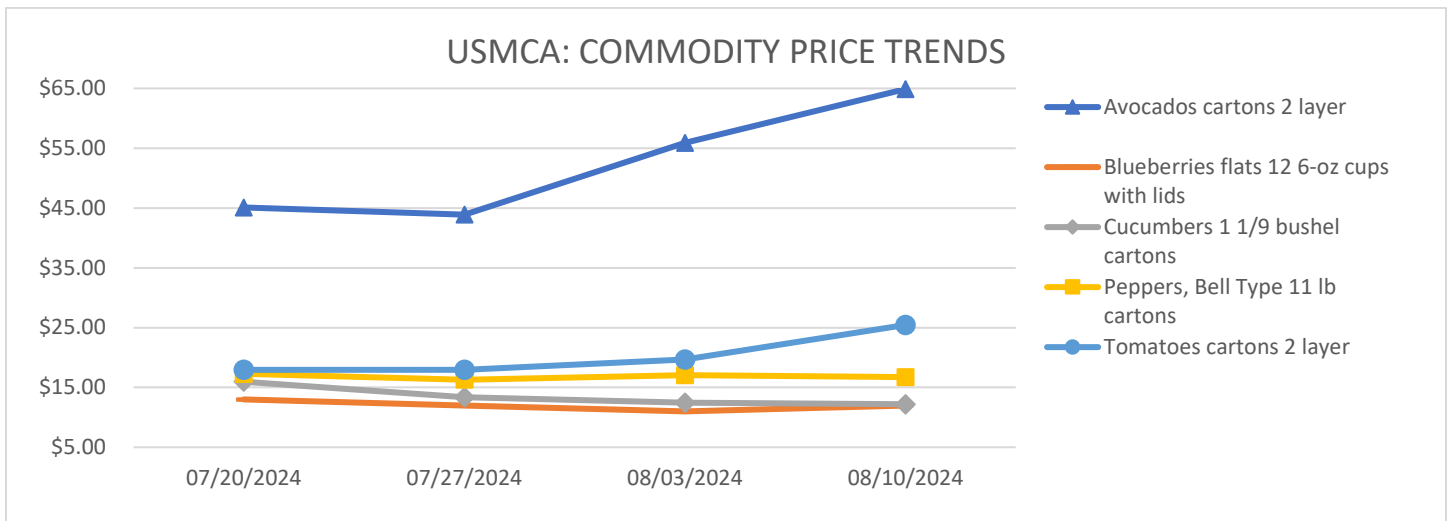
Tomato demand for supplies crossings from Mexico through Texas increased as demand shifted from Romas to round tomatoes. In the last couple of weeks, heat contributed to decreased supplies of rounds, while Roma supplies were plentiful. With improved growing conditions, movement from Mexico crossings through Texas is expected to increase. Trading early was fairly active, late is active. Prices are higher. Vine Ripes cartons 2-layer 4x4-4x5s are mostly 24.95-28.95, 5x5-5x6s are mostly 26.95-28.95; 25-pound cartons loose 4x4-4x5 sizes are mostly 24.95-28.95, 5x5-5x6 sizes are mostly 28.95-30.95. Quality is generally good. Movement from Central District is expected to decrease. Supplies are light and in few hands. Trading early was very active, late is active. Prices are much higher. 25-pound cartons loose Mature Greens extra-large and large are mostly 24.95-25.00, medium are 20.95-21.00. Quality is generally good. Movement from Mexico crossings through Otay Mesa, California is expected about the same. Supplies remain very light and in few hands. Trading early was active, late is very active as demand exceeds supplies. Prices are much higher and expected to continue to rise. Cartons 2-layer Vine Ripes 4x4-5x6s are mostly 29.00-30.95. Quality is generally good. Movement from Western North Carolina is expected to remain the same. Trading is active. Prices are higher. Tomatoes Vine Ripe 25lb carton extra-large are mostly 24.95-27.95.

Blueberry supplies from British Columbia are healthy, however demand for Canadian berries is not as good compared to domestic berries, with a few buyers asking for even lower prices. Movement from British Columbia, Canada crossing through Northwest Washington is expected to decrease slightly. Trading is moderate. Prices are slightly higher. Canada One flats 12 6-oz cups with lids medium-large are 12.00-14.00, flats 12 1-pint cups with lids medium-large are mostly 14.00-16.00. Movement from Oregon and Washington is expected to decrease. Trading is moderate. Prices Flats 12 6-oz cups and 12 1-pint cups are slightly higher, others are generally unchanged. Flats 12 6-oz cups with lids medium-large are mostly 12.00-14.00, flats 12 1-pint cups with lids medium-large are mostly 15.00-17.00, cartons 8 18-oz containers with lids medium-large are mostly 16.00-18.00; organic flats 6- oz cups with lids medium-large mostly are 16.00-18.00, 12 1-pint are mostly 24.00-26.00. Quality is good. Movement from Michigan is expected to remain about the same. Trading is moderate. Prices are slightly higher. Flats 12/1-pt cups with lids large are mostly 18.00. Quality is generally good.

The following table provides a four-week price trend of the highest traded commodities this week.

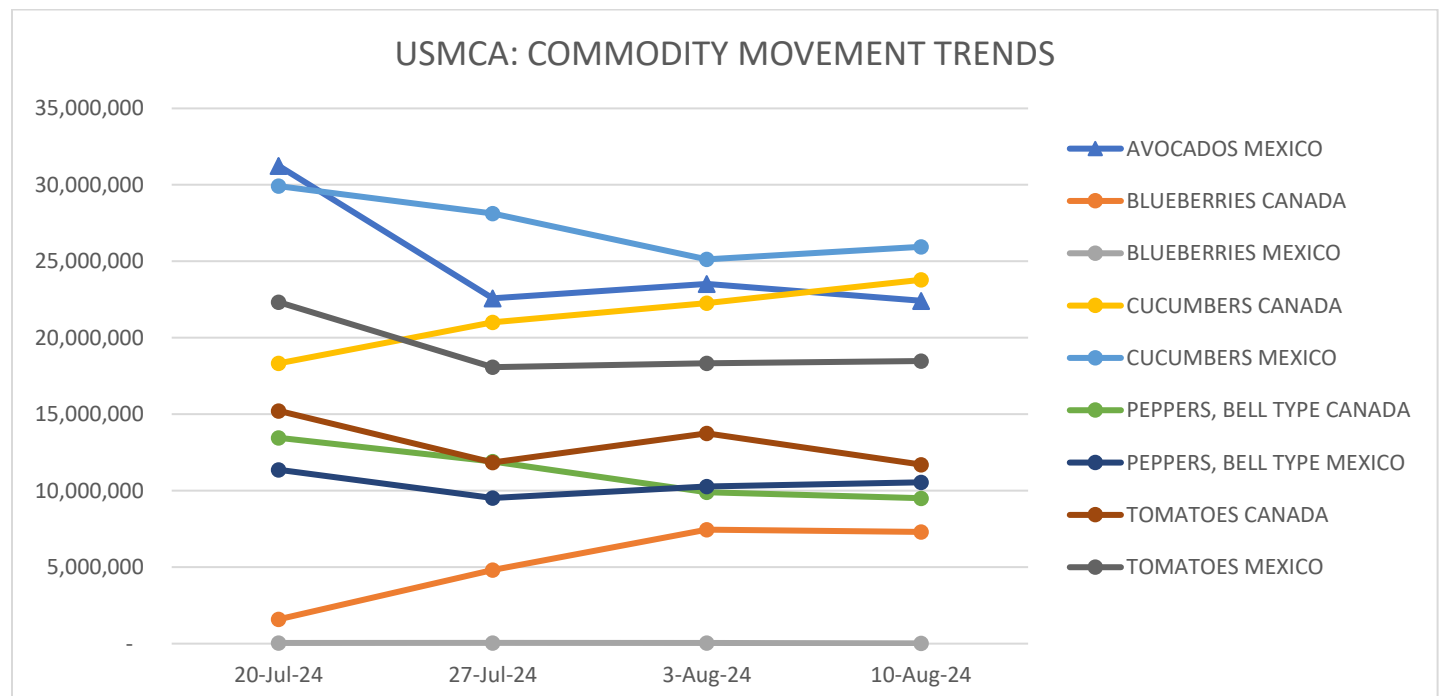
Four-Week Price Trend in U.S. Dollars

commodity	package	07/20/2024	07/27/2024	08/03/2024	08/10/2024
Avocados	cartons 2 layer	\$ 45.11	\$ 43.89	\$ 55.89	\$ 64.89
Blueberries	flats 12 6-oz cups with lids	\$ 13.00	\$ 12.00	\$ 11.00	\$ 12.00
Cucumbers	1 1/9-bushel cartons	\$ 15.95	\$ 13.34	\$ 12.45	\$ 12.20
Peppers, Bell Type	11 lb. cartons	\$ 17.29	\$ 16.29	\$ 17.07	\$ 16.71
Tomatoes	cartons 2 layer	\$ 17.95	\$ 17.95	\$ 19.70	\$ 25.45

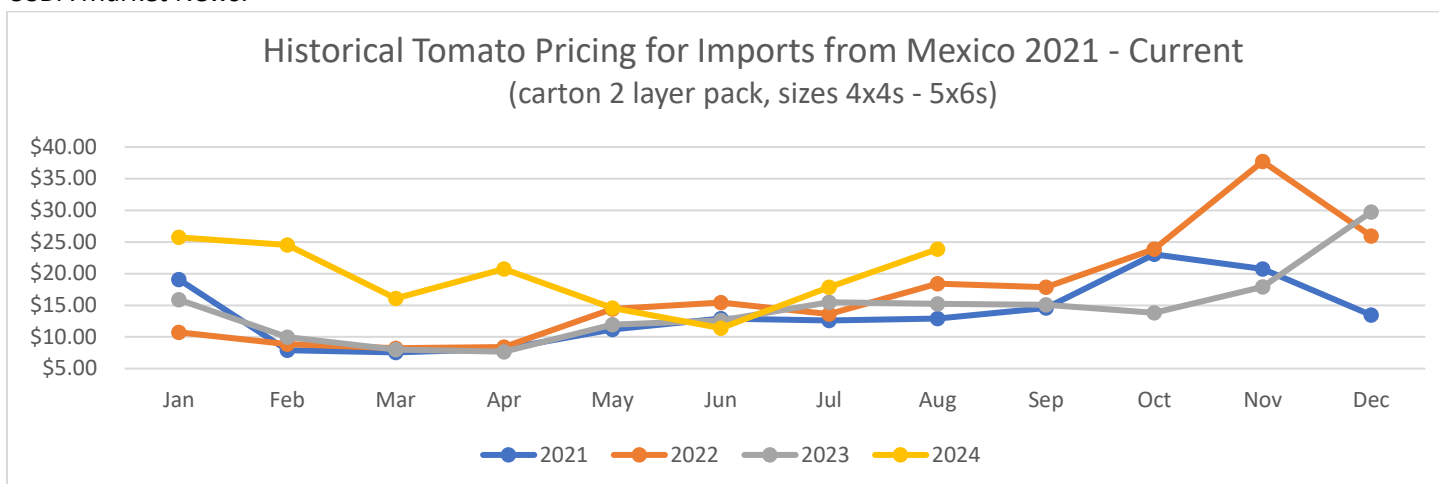


Four-Week Movement in Pounds

COMMODITY	ORIGIN	20-Jul-24	27-Jul-24	3-Aug-24	10-Aug-24
AVOCADOS	MEXICO	31,243,173	22,589,383	23,528,497	22,423,054
BLUEBERRIES	CANADA	1,592,468	4,819,869	7,453,399	7,310,692
	MEXICO	42,563	49,794	47,178	17,843
CUCUMBERS	CANADA	18,330,805	21,013,059	22,261,224	23,792,165
	MEXICO	29,917,631	28,123,791	25,128,944	25,947,569
PEPPERS, BELL TYPE	CANADA	13,460,328	11,915,017	9,890,528	9,511,311
	MEXICO	11,368,189	9,523,162	10,275,240	10,547,309
TOMATOES	CANADA	15,221,896	11,853,335	13,740,606	11,710,572
	MEXICO	22,330,614	18,079,840	18,324,545	18,481,616



The following chart, *Historical Tomato Pricing for Imports from Mexico*, is a four-year view of Mexican tomato prices at shipping point. Tomatoes are shown as they are the most consistently traded year-round. They have the highest volume of product moving between the U.S., Mexico, and Canada, along with a high level of market coverage of tomatoes by USDA Market News.



To be regarded as "seasonal and perishable," agricultural products must meet the following conditions: (1) the products are fresh or chilled products falling under the following HS2002 tariff codes: 0701, 0702, 0703, 0704, 0705, 0706, 0707, 0708, 0709, 0803, 0804, 0805, 0806, 0807, 0808, 0809, 0810; (2) the products are marketed in raw form for consumption without "further processing" ("further processing" refers to e.g. crushing, juicing, canning, or any other process that transforms the product from its raw form); and (3) the products normally are marketed within eight weeks after harvesting.

For information on the remaining Seasonal and Perishable commodities listed below please visit:

- Movement <https://www.marketnews.usda.gov/mnp/fv-home>
- Prices <https://mymarketnews.ams.usda.gov/>

- Potatoes
- Tomatoes
- Onions, shallots, garlic, leeks, and other alliaceous vegetables
- Cabbages, cauliflower, kohlrabi, kale, and similar edible brassicas
- Lettuce (*Lactuca sativa*) and chicory (*Cichorium* spp.)
- Carrots, turnips, salad beets (salad beetroot), salsify, celeriac, radishes, and similar edible roots
- Cucumbers, including gherkins
- Leguminous vegetables, shelled or unshelled
- Other vegetables, fresh or chilled: asparagus, eggplants, celery, mushrooms and truffles, peppers (*Capsicum* or of the genus *Pimenta*), spinach, artichokes, olives, pumpkins, squash, and gourds
- Bananas and plantains
- Dates, figs, pineapples, avocados, guavas, mangoes, and mangosteens
- Citrus fruit
- Grapes
- Melons (including watermelons) and papayas (papaws)
- Apples, pears, and quinces
- Apricots, cherries, peaches (including nectarines), plums (including prune plums) and sloes
- Other fruit: strawberries, raspberries, blackberries, mulberries, loganberries, black, white, or red currants and gooseberries (other than kiwifruit), cranberries, blueberries, and other fruits of the genus *Vaccinium*, kiwifruit, durians, persimmons,
- Other berries; tamarinds